



# CALABASH COVE RESORT & SPA St. Lucia • West Indies

**ADULTS ONLY**

The Resort (located in Gros Islet, Saint Lucia) appoints The Tour Operator named below as a Distributor for the Resort and entitles The Distributor to display Calabash Cove Resort & Spa as a holiday product for sale in The Distributor's travel brochure, for the period specified in the Schedule below, with an allocation sold at rates shown below, upon the basis of and subject to the Terms and Conditions set out below.

**PERIOD OF CONTRACT:** 06 JAN 2019 – 04 JAN 2020

**SELL & REPORT:** Bookings MUST be reported within 24 hours via email.

The Resort:	PO Box: RB2696, Marisule, Gros Islet, Saint Lucia, W.I. Tel: 758. 456.3500 Fax: 758. 450. 4603 TTOO Reservations: <a href="mailto:reservations@calabashcove.com">reservations@calabashcove.com</a>
Represented By:	<b>AMG Ltd. 200 Parkway House, Sheen Lane, London, SW14 8LS</b> Account Manager: Izabela Tarasewicz Tel: 020 8392 4196 Fax: 020 8878 9124 Email: <a href="mailto:izabela@amgltd.biz">izabela@amgltd.biz</a>
The Distributor:	COMPANY: Winged Boots CONTACT: Anna-Maria Janssen ADDRESS: Floor 9, North House, St Edward's Way, Romford, RM1 3AE TEL: 0203 816 0984 EMAIL: <a href="mailto:Anna@wingedboots.co.uk">Anna@wingedboots.co.uk</a>

Rates below are in US\$ per room per night based on occupancies inclusive of tax and charges PLUS FULL BREAKFAST

Calabash Cove Resort & Spa St. Lucia 2019 (BP) Sell & Report within 24 hours				Travel Dates	Winter 2019: 6JAN - 5FEB 2019	Winter 2019: 6FEB -10APR 2019	Summer 2019: 11APR -30JUN 2019	Summer 2019: 01JUL - 31OCT 2019	Summer 2019: 01NOV to 20DEC 2019	WINTER 2019/20: 21DEC 2019 - 04JAN 2020
				Book By	30-Nov-18	30-Nov-18	30-Nov-18	30-Nov-18	30-Nov-18	30-Nov-18
ROOM CATEGORIES	OCC.	WINTER NET RATES	SUMMER NET RATES		BP NET	BP NET	BP NET	BP NET	BP NET	BP NET
					EBB 45%	EBB 35%	EBB 35%	EBB 45%	EBB 40%	EBB 25%
Water's Edge Cottages*	DBL	\$1,544	\$1,312		\$849	\$1,004	\$853	\$722	\$787	\$1,158
	SGL	\$1,235	\$1,050		\$679	\$803	\$682	\$578	\$630	\$926
Swim-Up Junior Suite*	DBL	\$1,034	\$879		\$569	\$672	\$571	\$483	\$527	\$776
	SGL	\$827	\$703		\$455	\$538	\$457	\$386	\$422	\$621
Sunset OCV Junior Suite*	DBL	\$787	\$669		\$433	\$512	\$435	\$368	\$401	\$590
	SGL	\$630	\$553		\$346	\$410	\$348	\$294	\$321	\$472

\* No children: ADULTS ONLY

Rates below are in US\$ per room per night based on occupancies inclusive of tax and charges PLUS UNCONDITIONAL ALL INCLUSIVE MEAL PLAN

Calabash Cove Resort & Spa St. Lucia 2018 (AI) Sell & Report within 24 hours				Travel Dates	Winter 2019: 6JAN - 5FEB 2019	Winter 2019: 6FEB -10APR 2019	Summer 2019: 11APR -30JUN 2019	Summer 2019: 01JUL - 31OCT 2019	Summer 2019: 01NOV to 20DEC 2019	WINTER 2019/20: 21DEC 2019 - 04JAN 2020
				Book By	30-Nov-18	30-Nov-18	30-Nov-18	30-Nov-18	30-Nov-18	30-Nov-18
ROOM CATEGORIES	OCC.	WINTER NET RATES	SUMMER NET RATES		AI NET	AI NET	AI NET	AI NET	AI NET	AI NET
					EBB 45%	EBB 35%	EBB 35%	EBB 45%	EBB 40%	EBB 25%
Water's Edge Cottages*	DBL	\$2,083	\$1,771		\$1,146	\$1,354	\$1,151	\$974	\$1,063	\$1,562
	SGL	\$1,666	\$1,416		\$917	\$1,083	\$921	\$779	\$850	\$1,250
Swim-Up Junior Suite*	DBL	\$1,474	\$1,253		\$811	\$958	\$814	\$689	\$752	\$1,106
	SGL	\$1,179	\$1,002		\$649	\$766	\$652	\$551	\$601	\$884
Sunset OCV Junior Suite*	DBL	\$1,248	\$1,061		\$686	\$811	\$690	\$584	\$637	\$936
	SGL	\$998	\$849		\$549	\$649	\$552	\$467	\$509	\$749

\* No children: ADULTS ONLY

## ROOM AMENITIES:

- This is an Adults Only property, and underwent soft renovations in all suites in Fall 2016
- All rooms have King size beds, Jacuzzis, showers, mini bars, large flat screen TVs, high speed internet access, A/C, Telephone, private balconies or patios with teak tables and chairs and beautiful ocean views. Most rooms have also a daybed and the cottages have a hammock, an outdoor rain shower and private pools.
- Maximum occupancies in ALL ROOM CATEGORIES is two (2) adults

## MINIMUM LENGTH OF STAY:

- Christmas & New Year's holiday bookings must be for a minimum of SIX (6) days for all room categories.
- Bookings must be for a minimum of TWO (2) nights for all room categories except WEC (see below)
- Water's Edge Cottage has a 4-night minimum stay all year round.

**MEAL PLAN:**

- Our Unconditional ALL-INCLUSIVE features all meals and anytime snacks from the menu with no restrictions, all beverages including premium brand liquor, an extensive selection of wines from the wine list served by the bottle, room service 7.30 AM - 9.30 PM with no delivery charge and an in-room bar with choice of liquor.

**SPECIAL OFFERS:**

- **Honeymoon offers:** See addendum for Honeymoon Packages
- **Complimentary WIFI in Lobby and suites**
- **Complimentary UVF and SLU Airport Transfers:** Stay a minimum of 10 nights and receive complimentary airport transfers.

**RESERVATIONS & CANCELLATIONS:**

- **Reservations on a Sell & Report basis** must be made direct to The Resort at [reservations@calabashcove.com](mailto:reservations@calabashcove.com) within 24 hours of securing the reservation. The Resort will inform The Distributor of any black out dates.
- **Cancellations** A minimum of 3-night cancellation charge applies to all cancellations made within 45 days prior to arrival for the period 6JAN-20DEC. For cancellations within 14 days, the full amount of the booking will be charged.
- For holiday bookings (21DEC-4JAN) there is a full amount cancel penalty if cancelled after 15NOV19

**LIABILITY**

- Caribbean Reps, the appointed Representatives for The Resort, is authorized to contract on its behalf. Caribbean Reps shall not be liable for the hotel's failure, in whole or part, to provide the products and services, which its clients are entitled to expect contractually with the hotel for such products or services. Equally, Caribbean Reps, as Representatives, shall not be held liable in the event of any accident resulting in injury or loss of life. Caribbean Reps undertakes to redirect any claims from its contractors to the hotel.

**PAYMENT:**

- All monies received by the Distributor from persons purchasing holidays at the Resort are monies held in trust by the Distributor for the Resort. The remaining amount is to be received in the Resort bank account 21 days prior to guest arrival. The Resort reserves the right to cancel any booking which is not paid 21 days prior. Payment must be made in full at the time of booking for all reservations made within 21 days of arrival. Should the client arrive without such payment, the Resort reserves the right to charge the client with the full amount on arrival. **Remittance advice to be sent to the Resort stating details of bank account credited and invoices paid**
- The Distributor has no right to deduct any monies due to the Resort from the clients of the Resort without prior written approval of the Resort.

**BANKING DETAILS:**

WIRE TRANSFER PAYMENT PROCESS to be advised separately.

CONTROLLER: Misty Dawn Floyd

CONTACT: [controller@calabashcove.com](mailto:controller@calabashcove.com)

**TOUR OPERATOR CONTACTS FOR:****ROOM INVENTORY:****PROMOTIONS:****Signed for & on behalf of the HOTEL:**

Signature: *Izabela Tarasewicz*

Name: Izabela Tarasewicz

Title: ACCOUNT MANAGER

Date: 10.08.18

**Signed for & on behalf of the TOUR OPERATOR:**

Signature:

Name:

Title:

Date:



**CALABASH COVE**  
**RESORT & SPA**  
*St. Lucia • West Indies*

**ADDENDUM FOR HONEYMOON PACKAGES**

**CAREFREE ROMANCE:**

- **7 nights accommodations in a Water's Edge Cottage**
- **Unconditional All-Inclusive for duration of stay**
- **Round-trip luxury airport transfers to/from UVF or SLU**
- Welcome fresh tropical island fruit & selected wine in the room upon arrival
- Breakfast in bed with fresh island delicacies, served on the morning after arrival
- One (1) Special turndown service on the arrival evening to include tropical flowers, chilled champagne & chocolate treat
- One (1) Island Romance Couples Massage
- One (1) Romantic candlelit dinner beachside or in gazebo

**CAREFREE ROMANCE NET PRICING**

**06 JAN 19 – 10 APR 19    \$8,445**  
**11 APR 19 – 20 DEC 19    \$7,245**  
NET RATES W/ SERVICE CHARGES & VAT INCLUDED

**HEAVENLY TREAT:**

- **7 nights accommodations in Sunset Oceanview Jr. Suite**
- **Unconditional All-Inclusive for duration of stay**
- Welcome fresh tropical island fruit & selected wine in the room upon arrival
- Breakfast in bed with fresh island delicacies, served on the morning after arrival
- One (1) Special turndown service on the arrival evening to include tropical flowers, chilled champagne & chocolate treat
- One (1) Island Romance Couples Massage
- One (1) Romantic candlelit dinner beachside or in gazebo

**HEAVENLY TREAT NET PRICING**

**06 JAN 19 – 10 APR 19    \$5,230**  
**11 APR 19 – 20 DEC 19    \$4,510**  
NET RATES W/ SERVICE CHARGES & VAT INCLUDED

**HONEYMOON ESCAPE:**

- **5 nights accommodations in Sunset Oceanview Jr. Suite**
- **Daily full breakfast included**
- One (1) Special turndown service on the arrival evening to include tropical flowers, chilled champagne & chocolate treat
- One (1) Island Romance Couples Massage
- One (1) Romantic candlelit dinner beachside or in gazebo

**HONEYMOON ESCAPE NET PRICING**

**06 JAN 19 – 10 APR 19    \$2,590**  
**11 APR 19 – 20 DEC 19    \$2,265**  
NET RATES W/ SERVICE CHARGES & VAT INCLUDED

Restrictions: Valid for honeymoons within one (1) year of marriage date. Please present marriage certificate upon arrival