

2018-2019 TOUR OPERATOR CONTRACT

Between: Winged Boots

Floor 9, North House, St. Edwards Way Romford Essex, RM1 3AE

Ph.: +44 (0) 203 816 0984 Email: Anna@wingedboots.co.uk

And: **Hôtel Le Toiny**

> Anse De Toiny - 97133 St Barthélemy - F.W.I. Ph.: +590 590 27 88 88 - Fax: +590 590 27 89 30

Email: reservations@letoiny.com

2018-2019		Pre fall October 15 th to November 11 th , 2018	Autumn Season November 12 th to December 19 th , 2018	Festive Season December 20 th to January 6 th , 2018	Winter Season January 7 th to March 31 st , 2019	Spring Season April 1 st to May 12 th , 2019	Summer Season May 13 th to August 31 st , 2019
Junior Suite with private pool	Rack Rate	810 €	1 160 €	2 380 €	1 735 €	995 €	685 €
	Net Rate	648 €	928 €	on request	1 388 €	796 €	548 €
One bedroom Villa Suite	Rack Rate	1 055 €	1 285 €	2 685 €	2 215 €	1 120 €	915 €
with private pool	Net Rate	844 €	1 028 €	on request	1 772 €	896 €	732 €
New One Bedroom Suite with private pool	Rack Rate	1 125 €	1 475 €	2 795 €	2 445 €	1 295 €	1 095 €
	Net Rate	900 €	1 180 €	on request	1 956 €	1 036 €	876 €
Two Bedroom Suite with private pool	Rack Rate	1 385 €	1 755 €	3 645 €	3 295 €	1 545 €	1 295 €
	Net Rate	1 108 €	1 404 €	on request	2 636 €	1 236 €	1 036 €

- Above NET rates are confidential, net of commission, for single or double occupancy (for up to four people in the Two bedroom Suite) and not applicable on any seasonal promotions or packages.
- Le Toiny's Continental breakfast, arrival & departure transfers (supplements may apply for transfers between 9:00 pm and 6:30 am) as well as free access to our gym and beach facilities, VAT and service are included
- Island tax is not included and has to be paid locally by the guest: 5% on rack rate, per night
- Minimum stay requirements may apply.

 A minimum stay of 5 nights applies for the following periods including one of those dates: Thanksgiving (22/11/18), Easter (22/04/19), President's Day Week (18/02/19) and Bucket race (21/03/19).
- The Festive Season represents a BLACK OUT period. Booking are on request only with a 90 days cancellation policy.
- Cancellation policies are applied as stated under the General agreement conditions.

Extra beds:

- No extra bed available in the Junior Suite.
- Baby crib available free of charge in all room categories
- First child under the age of 12 years stays free of charge in the parent's Suite.
- If 12 years or older or for a second person the following supplements apply: €130 per day and person in the New- and One-bedroom Villa Suite and in the Two-bedroom Suite. Maximum of 1 additional guest per Suite. Supplement includes breakfast and is subject to 5% tax.



I certify that I have read, understood and agreed to the conditions mentioned on both sides.

St Barthélemy, March 15, 2018

Anna-M. Janssen

Anna-Maria Janssen Product Manager Winged Boots Luc Lanza General Manager Hôtel Le Toiny

Signature and company stamp: Signature and company stamp:

GENERAL AGREEMENT CONDITIONS

- 1). Each reservation must clearly state:
- Client(s) name(s) in full and number of guests with age (if children).
- Full information of booking travel agency
- Arrival and departure dates / client(s) time of arrival and Airline Company into St Barth's airport.
- **2).** Cancellations must be confirmed by email or facsimile, at the latest 60 days prior to arrival date (90 days over the Festive Season). Otherwise, Hôtel Le Toiny will apply the cancellation policy*. A cancellation fee will be charged on any cancellation occurring after the final confirmation of the booking.
- 3). In case of fire, hurricane or any events beyond the hotel's control, Hôtel Le Toiny will follow the procedure

established by the President of the Collectivity and cannot be held responsible for any inconveniences caused.

- 4). Payment conditions:
- By swift wire transfer: the total prepayment net of commission must be received by the hotel 60 days prior to the arrival date. For Festive Season bookings this is applicable 90 days prior to arrival.
 - By corporate credit card: the total prepayment net of commission is due at the confirmation of the booking.
- **5).** The hotel must be featured in any promotional material of the travel agency/tour operator (brochure, program or quide), as well as on a website. The hotel must approve all published texts or pictures.
- **6).** The contract becomes valid upon receipt of the contract signed by both parties. We kindly ask you to sign the contract and return it to us by email/fax within 2 weeks of reception. Contracts received after this period are considered invalid.
- **7).** Legal competence: any question or disagreement resulting from the interpretation or application of this contract comes exclusively under the jurisdiction of the "Tribunal de Commerce" of Guadeloupe.

*Cancellation policies:

Cancellation policy for regular bookings: 60-00 days: total stay - no refund

Festive Season Cancellation Policy: 90-00 days: total stay - no refund

Any changes to arrival or departure date will incur a penalty

Travel Insurance: We strongly advise our clients to take a Travel Insurance in case of cancellation.

Cancellation fees:

Any cancellation of a booking guaranteed by a deposit will incur a fee of 3% of the deposit if cancelled outside the 60 days cancellation policy. For Festive Season bookings this is applicable 90 days prior to arrival.

Visa:

Please be aware that a Visa issued to visit metropolitan France is NOT VALID to enter the overseas departments such as Guadeloupe, Martinique and St Barthélemy. For certain nationalities, a specific Visa is required to enter St Barthélemy (i.e. South Africa, Columbia, Dominican Republic, Georgia, India, Israel, Morocco, Peru, Russia ...) Please contact the French Consulate prior to your departure and enquire for a Visa for the DOM-TOM departments of France. Since July 1st, 2005: a valid passport is mandatory for all US Citizens.









Island Breeze

From 15th October 2018 to 31st August 2019

Hôtel Le Toiny proposes a wonderful escape to discover the island of St. Barths.

Relax in the cooling shade of your private terrace; enjoy unsurpassed views of the ocean and the sound of breaking waves in Le Toiny Bay.

One bedroom Villa Suite with private pool and ocean view

	15 th Oct to 12 th Nov 2018	13 th Nov to 15 th Dec 2018	1 st April to 12 th May 2019	13 th May to 31 st August 2019			
3 night	3 875 €	4 565 €	4 070 €	3 455 €			
NET rate	3 188 €	3 740 €	3 344 €	2 852 €			
5 night	6 125 €	7 275 €	6 450 €	5 425 €			
NET rate	5 016 €	5 936 €	5 276 €	4 456 €			
7 night	8 375 €	9 985 €	8 830 €	7 395 €			
NET rate	6 844 €	8 132 €	7 208 €	6 060 €			
Add night	1 020 €	1 250 €	1 085 €	880 €			
NET rate	816 €	1 000 €	868 €	704 €			

NEW One bedroom Villa Suite with private pool and ocean view

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	15 th Oct to 12 th Nov 2018	13 th Nov to 15 th Dec 2018	1 st April to 12 th May 2019	13 th May to 31 st August 2019	
3 night	4 085 €	5 135 €	4 595 €	3 995 €	
NET rate	3 356 €	4 196 €	3 764 €	3 284 €	
5 night	6 475 €	8 225 €	7 325 €	6 325 €	
NET rate	5 296 €	6 696 €	5 976 €	5 176 €	
7 night	8 865 €	11 315 €	10 055 €	8 655 €	
NET rate	7 236 €	9 196 €	8 188 €	7 068 €	
Add night	1 090 €	1 440 €	1 260 €	1 060 €	
NET rate	872 €	1 152 €	1 008 €	848 €	



Inclusions:

Commissionable at 20%:

- Accommodation for two people in a One-bedroom Villa Suite or a NEW Suite
- Arrival and departure transfers from St Barth's airport or harbour
- A bottle of Champagne & gourmet snacks in the Suite upon arrival
- Full American breakfast served daily on the private terrace of the Suite
- One 3-course dinner for two at the hotel restaurant (excluding beverages)

Non commissionable:

- Two 1 hour spa treatments (available on select treatments only)
- A rental car for 2, 4 or 6 days (available on select cars only, excluding gas and insurance)

Government tax: 5% on accommodation is not included in above mentioned rates



HOTEL LE TOINY







Romance Package

From 15th October 2018 to 31st August 2019

Experience a unique and unforgettable escape in St. Barth. Hôtel Le Toiny offers the ideal ambiance for a romantic and memorable getaway.

One Bedroom Villa Suite with private pool and ocean view

	15 th Oct to 11 th Nov 2018	12 th Nov to 15 th Dec 2018	1 st April to 12 th May 2019	13 th May to 31 st August 2019
6 night	7 695 €	9 075 €	8 085 €	6 855 €
NET rate	6 356 €	7 460 €	6 668 €	5 684 €
Add night	1 020 €	1 250 €	1 085 €	880€
NET rate	816 €	1 000 €	868 €	704 €

NEW One bedroom Villa Suite with private pool and ocean view

	15 th Oct to 11 th Nov 2018	12 th Nov to 15 th Dec 2018	1 st April to 12 th May 2019	13 th May to 31 st August 2019		
6 night	8 115 €	10 215 €	9 135 €	7 935 €		
NET rate	6 692 €	8 372 €	7 508 €	6 548 €		
Add night	1 090 €	1 440 €	1 260 €	1060€		
NET rate	872 €	1 152€	1 008 €	848 €		

Inclusions:

Commissionable at 20%: - Arrival and departure transfers from St. Barth's airport or harbour

- A bottle of Champagne and gourmet snacks in the Suite upon arrival

- Full American breakfast served daily on the private terrace of the Suite

- One three-course dinner for two at the hotel restaurant (excluding beverages)

- A gourmet picnic basket with a bottle of wine

Non commissionable: - A private yacht sunset cruise with champagne

- A rental car for five days (excluding insurance and gas)

- A 60-minute relaxing couples' massage

Government tax: 5% on accommodation is not included in above mentioned rates



Anse de Toiny F- 97133 Saint-Barthélemy - French West Indies (F.W.I.)
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