

Travel agent net price list 2019

# Terms and conditions for travel agent net rates

## Sani Beach, Sani Club, Porto Sani, Sani Asterias and Sani Dunes

- Rates and terms are valid only after the reservation(s) have been confirmed in writing by the Sani Resort CRS department. Rates are net (no commission to be deducted), incl. all taxes!
- 2. The "General terms and Conditions" of Sani Resort are part of the travel agent net rates. (please request details for further information)
- The travel agent rates are strictly for leisure travel use and can not be used, if not authorized otherwise in writing by the Sani Resort S&M department, for any group, MICE or other travel event.
- 4. The travel agent net rates are strictly for retail travel agents use. (Travel agent license or similar official license required)
- 5. Sani Resort S&M department reserves the right to alter/change/amend the travel agent net price list at any point in time without prior notification.
  - EBD/SPO discounts will be arithmetically rounded to the full digit, F&B supplements will be arithmetically rounded to two digits after the comma. All calculations are internally calculated with eight digits after the comma.
  - 7. EBD/SPO discounts apply only to accommodation plus basic board, not to supplements!
- 8. Max. occupancy includes child/baby cot spaces. Every child/baby cot added in the booking counts against occupancy as 1 child.
- Calculation of 10% minimum markup on travel agent net rates to consumer rates (b2c) via consumer websites/channels when offering as accommodation only is manadatory. Failure to comply may lead to termination of any agreement 10. Cancellation Policy:
  - Cancellations received between 40 and 21 days prior to arrival are subject to a cancellation fee of 25% of the total agreed price of the reservation.
  - Cancellations received between 20 and 8 days prior to arrival are subject to a cancellation fee of 50% of the total agreed price of the reservation.
  - Cancellations received between 7 to 0 days prior to arrival are subject to a cancellation fee of 90% of the total agreed price of the reservation.
- Early departure or no-show is subject to a fee of 90% of the price of the remaining overnights of the reservation
- 11.The attached pricelists do not include the 'overnight tax' of €4 per room per night imposed by Greek Government (Law 4389/2016 p.53), which is payable by the guests directly to the hotel
- 12. Featured prices do not include the 'overnight tax' of €4 per room per night imposed by Greek Government (Law 4389/2016 p.53), which is payable by the quests directly to the hotel

Season/Rate grid (all prices in Euro, per person, per night on halfboard base)

Roomtype Eco Double Double Room for SGL use/GV Double Room for SGL use/SV Double Room/GV Double Room/SV Family room/GV* Family room/SV* Junior Suite/SV Junior Suite/SV Junior Suite/SV Junior Suite/SV Junior Suite One bedroom Family Suite Two bedroom Family Suite Deluxe One bedroom Family Suite Deluxe Two bedroom Family Suite Done bedroom Family Suite	View na Garden view Sea view Garden view Sea view Garden view Sea contract the sea view Sea view Sea sea front the sea view Sea view Sea view Sea view

		Super Lo	w season	Low:	season	Middle	season	High	season I	High sea	ison II	Super hig	h season
		5/Apr/19	24/Apr/19	25/Apr/19	25/May/19	26/May/19	6/Jun/19	7/Jun/19	29/Jun/19	30/Jun/19	21/Jul/19	22/Jul/19	27/Aug/19
No of ro	ooms	15/Oct/19	2/Nov/19	27/Sep/19	14/Oct/19	17/Sep/19	26/Sep/19	3/Sep/19	16/Sep/19	28/Aug/19	2/Sep/19		
19		68		94		117		148		182		227	
4		128		178		225		292		360		449	
4		153		213		264		333		407		514	
43		72		99		125		154		190		236	
64		85		118		147		176		215		271	
34		140		193		243		297		365		453	
30		166		229		288		338		419		519	
41		91		121		175		197		249		296	
71		98		131		201		226		295		343	
8		116		152		248		261		369		464	
20		141		190		324		351		468		603	
35		180		252		450		477		678		892	
3		158		225		358		389		539		693	
6		228		318		553		589		823		1.105	
5		188		252		435		485		716		899	
5		279		376		620		727		1.095		1.374	

392 Buffet HB included\* - Free upgrade to Full Board during Super Low Season

Release days Minimum stay

_											
7	7	14	14	21	21						
5	5	5	5	5	5						
	The terms & conditions for the travel agent rates 2019 are part of this pricelist!										

Occupancies

Occupancies													
Roomtype	View	Min pax charge	Min pax	Max pax	Min adults	Max adults	Min. Child	Max. Child	Bedding	Extra bed	Living rooms	Bedrooms	
Eco Double	na	2	2	2	1	2	0	0	Twin/Double	na	na	1	
Double Room for SGL use/GV	Garden view	1	1	2	1	1	0	1	Double	na	na	1	
Double Room for SGL use/SV	Sea view	1	1	2	1	1	0	1	Double	na	na	1	
Double Room/GV	Garden view	2	2	2	2	2	0	0	Twin/double	na	na	1	
Double Room/SV	Sea view	2	2	2	2	2	0	0	Twin/double	na	na	1	
Family room/GV*	Garden view	2	3	4	2	4	0	2	Twin+double	na	na	2	
Family room/SV*	Sea view	2	3	4	2	4	0	2	Twin+double	na	na	2	
Junior Suite/GV	Garden view	2	2	4	2	3	0	2	Double	Sofabed	combined	combined	
Junior Suite/SV	Sea view	2	2	4	2	3	0	2	Double	Sofabed	combined	combined	
Panorama Junior Suite	Sea view	2	2	4	2	3	0	2	Double	Sofabed	combined	combined	
One bedroom Family Suite	Sea view	2	2	5	2	3	0	3	Double	Sofabed/Extra bed	1	1	
Two bedroom Family Suite	Sea view	2	3	5	2	4	0	3	Twin/Double	Sofabed/Extra bed	1	2	
Deluxe One bedroom Family Suite	Sea view	2	2	5	2	3	0	3	Double	Sofabed/Extra bed	1	1	
Deluxe Two bedroom Family Suite	Sea view	2	3	7	2	4	0	4	Twin+Double	Sofabed/Extra bed	1	2	
One bedroom Family Suite	Beach front	2	2	5	2	3	0	3	Double	Sofabed/Extra bed	1	1	
Two bedroom Family Suite	Beach front	2	3	6	2	4	0	3	Twin+Double	Sofabed/Extra bed	1	2	

Adult/child charges*		* max. child age = 11,99 years, sharing re	oom with 2 full pa	lying adults, perce	entages showing ch	arges, cot is counti	ng against occupan	cy	
Roomtype	View	1st adult	2nd adult	3rd adult	4th adult	1st child	2nd child	3rd child	4th child
Eco Double	na	100%	100%	na	na	na	na	na	na
Double Room for SGL use/GV	Garden view	100%	na	na	na	0%	na	na	na
Double Room for SGL use/SV	Sea view	100%	na	na	na	0%	na	na	na
Double Room/GV	Garden view	100%	100%	na	na	na	na	na	na
Double Room/SV	Sea view	100%	100%	na	na	na	na	na	na
Family room/GV*	Garden view	100%	100%	25%	25%	0%	0%	na	na
Family room/SV*	Sea view	100%	100%	25%	25%	0%	0%	na	na
Junior Suite/GV	Garden view	100%	100%	50%	na	0%	0%	na	na
Junior Suite/SV	Sea view	100%	100%	50%	na	0%	0%	na	na
Panorama Junior Suite	Sea view	100%	100%	50%	na	0%	0%	na	na
One bedroom Family Suite	Sea view	100%	100%	50%	na	0%	0%	0%	na
Two bedroom Family Suite	Sea view	100%	100%	25%	25%	0%	0%	0%	na
Deluxe One bedroom Family Suite	Sea view	100%	100%	50%	na	0%	0%	0%	na
Deluxe Two bedroom Family Suite	Sea view	100%	100%	25%	25%	0%	0%	0%	0%
One bedroom Family Suite	Beach front	100%	100%	50%	na	0%	0%	0%	na
Two bedroom Family Suite	Beach front	100%	100%	25%	25%	0%	0%	0%	na

Further agreements:		Booking period		Stay <sub>I</sub>	Stay period 1		Stay period 2		iod 3			
	Percentage	Allotment	from	to	from	to	from	to	from	to	Payment percentage	Payment date
Early booking discount:	20%	see above	1/May/18	31/Jan/19	5/Apr/19	25/May/19	27/Sep/19	2/Nov/19			tbc/acc to agreement	15/Feb/19
Early booking discount:	10%	see above	1/May/18	31/Jan/19	26/May/19	29/Jun/19	3/Sep/19	26/Sep/19			tbc/acc to agreement	15/Feb/19
Early booking discount:	5%	see above	1/May/18	31/Jan/19	30/Jun/19	2/Sep/19					tbc/acc to agreement	15/Feb/19

Meal supplements: (EBD and SPO discounts do not apply on supplements, only on basic board as above!)

Full Board supplement: For adults/per extra meal:

36, -- Euro

For children/per extra meal:

18, -- Euro

Sani Dine Around program allows guests to dine in up to 22 restaurants across Sani Resort, including the Sani Marina, with no extra charge on set menu basis in selected restaurants or with a supplement reduction on a la carte order on all of them

Address: 63077 Kassandra - Halkidiki - Greece

Contact: Tel: 0030-23740-99400 - Fax: 0030-23740-99509 - E-mail: info@saniresort.gr - Web: www.saniresort.gr

View
Garden view
Sea view
Garden view
Sea view
Garden view
Sea view
Sea view
Sea view
Sea view
Pool Front
Sea view
Sea view
Front Sea View
Beach Front

	Super Lo	w season	Low	season	Middle	season	High s	season I	High se	eason II	Super hig	h season
			25/Apr/19	25/May/19	26/May/19	6/Jun/19	7/Jun/19	29/Jun/19	30/Jun/19	21/Jul/19	22/Jul/19	27/Aug/19
No of rooms	15/Oct/19	28/Oct/19	27/Sep/19	14/Oct/19	17/Sep/19	26/Sep/19	3/Sep/19	16/Sep/19	28/Aug/19	2/Sep/19		
1	147		198		328		383		541		623	
1	173		233		365		450		637		732	
19	82		110		183		214		286		328	
37	97		129		203		251		335		386	
9	96		126		189		240		335		404	
15	112		148		214		282		395		474	
40	192		269		407		520		710		908	
56	101		136		214		270		373		470	
36	117		156		245		310		439		557	
4	174		250		387		429		646		767	
8	200		299		461		512		774		921	
14	233		309		508		709		1026		1176	
6	255		373		674		872		1310		1604	
7	292		433		795		985		1475		1844	

253

Release days Minimum stay \*interconnected rooms

7	7	14	14	21	21					
5	5	5	5	5	5					
The terms & conditions for the travel agent rates 2019 are part of this pricelist!										

Occupancies												
Roomtype	View	Min pax charge	Min pax	Max pax	Min adults	Max adults	Min. Child	Max. Child	Bedding	Extra bed	Living rooms	Bedrooms
Double for SGL use/GV	Garden view	1	1	3	1	1	0	2	Twin/Double	Sofabed	n/a	1
Double for SGL use/SV	Sea view	1	1	3	1	1	0	2	Twin/Double	Sofabed	n/a	1
Double Room / GV	Garden view	2	2	3	2	3	0	1	Twin/Double	Sofabed	n/a	1
Double Room Ground Floor/ SV	Sea view	2	2	3	2	3	0	1	Twin/Double	Sofabed	n/a	1
Deluxe Double Room Private Garden/GV	Garden view	2	2	3	2	3	0	1	Twin/Double	Sofabed	n/a	1
Deluxe Double Room Private Garden/SV	Sea view	2	2	3	2	3	0	1	Twin/Double	Sofabed	n/a	1
Family Suite Grand Balcony / SV	Sea view	2	4	6	2	3	0	4	Twin/Double	Sofabed	combined	2
Junior Suite Grand Balcony	Sea view	2	2	4	2	2	0	2	Twin/Double	Sofabed	combined	combined
Junior Suite Private Garden	Sea view	2	2	4	2	3	0	2	Twin/Double	Sofabed	combined	combined
One Bedroom Bungalow Suite Private Garden	Pool Front	2	2	4	2	3	0	2	Twin/Double	Sofa/extra bed	1	1
One Bedroom Bungalow Suite Private Pool	Sea view	2	2	4	2	3	0	2	Twin/Double	Sofa/extra bed	1	1
Two Bedroom Bungalow Suite with Private Garden	Sea view	2	3	6	2	4	0	4	Twin+Double	Sofa/extra bed	1	2
Two Bedroom Bungalow Suite with Private Pool	Front Sea View	2	3	6	2	4	0	4	Twin+Double	Sofa/extra bed	1	2
Two Bedroom Bungalow Suite with Private Pool	Beach Front	2	3	6	2	4	0	4	Twin+Double	Sofa/extra bed	1	2

Adult/child charges*	,	* max. child age = 11,99 years, sharing roon	n with 2 full paying a	adults, percentages	s showing charges,	cot is counting aga	inst occupancy		
Roomtype	View	1st adult	2nd adult	3rd adult	4th adult	1st child	2nd child	3rd child	4th child
Double for SGL use/GV	Garden view	100%	na	na	na	0%	0%	na	na
Double for SGL use/SV	Sea view	100%	na	na	na	0%	0%	na	na
Double Room / GV	Garden view	100%	100%	50%	na	0%	na	na	na
Double Room Ground Floor/ SV	Sea view	100%	100%	50%	na	0%	na	na	na
Deluxe Double Room Private Garden/GV	Garden view	100%	100%	50%	na	0%	na	na	na
Deluxe Double Room Private Garden/SV	Sea view	100%	100%	50%	na	0%	na	na	na
Family Suite Grand Balcony / SV	Sea view	100%	100%	25%	na	0%	0%	0%	0%
Junior Suite Grand Balcony	Sea view	100%	100%	na	na	0%	0%	na	na
Junior Suite Private Garden	Sea view	100%	100%	50%	na	0%	0%	na	na
One Bedroom Bungalow Suite Private Garden	Pool Front	100%	100%	50%	na	0%	0%	na	na
One Bedroom Bungalow Suite Private Pool	Sea view	100%	100%	50%	na	0%	0%	na	na
Two Bedroom Bungalow Suite with Private Garden	Sea view	100%	100%	25%	25%	0%	0%	0%	0%
Two Bedroom Bungalow Suite with Private Pool	Front Sea View	100%	100%	25%	25%	0%	0%	0%	0%
Two Bedroom Bungalow Suite with Private Pool	Beach Front	100%	100%	25%	25%	0%	0%	0%	0%

Further agreements:		Booking period		Stay	Stay period 1		Stay period 2		riod 3			
	Percentage	Allotment	from	to	from	to	from	to	from	to	Payment percentage	Payment date
Early booking discount:	20%	see above	1/May/18	31/Jan/19	25/Apr/19	25/May/19	27/Sep/19	28/Oct/19			tbc/acc to agreement	15/Feb/19
Early booking discount:	10%	see above	1/May/18	31/Jan/19	26/May/19	29/Jun/19	3/Sep/19	26/Sep/19			tbc/acc to agreement	15/Feb/19
Early booking discount:	5%	see above	1/May/18	31/Jan/19	30/Jun/19	2/Sep/19					tbc/acc to agreement	15/Feb/19

Meal supplements: (EBD and SPO discounts do not apply on supplements, only on basic board as above!)

Full Board supplement:

36, -- Euro For adults/per extra meal: For children/per extra meal: 18, -- Euro

\*Sani Dine Around program allows guests to dine in up to 22 restaurants across Sani Resort, including the Sani Marina, with no extra charge on set menu basis in selected restaurants or with a supplement reduction on a la carte order on all of them

Address:

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#### Porto Sani \*\*\*\*\* (national category \*\*\*\*\*)

### Travel Agent prices 2019

Season/Rate grid (all prices in Euro, per person, per night on half board base)		Super Low season		Low season		Middle season		High season I		High season II		Super high	season	
					25/Apr/19	25/May/19	26/May/19	6/Jun/19	7/Jun/19	29/Jun/19	30/Jun/19	21/Jul/19	22/Jul/19	27/Aug/19
Roomtype	View	No of rooms	15/Oct/19	28/Oct/19	27/Sep/19	14/Oct/19	17/Sep/19	26/Sep/19	3/Sep/19	16/Sep/19	28/Aug/19	2/Sep/19	0/Jan/00	0/Jan/00
Promo Suite	na	2	103		140		222		261		390		446	
Suite - upper floor	Gardenview	23	117		155		246		267		416		469	
Suite - upper floor	Poolview	12	128		163		262		293		456		495	
Suite - ground floor	Gardenview	27	128		163		262		293		456		495	
Suite - ground floor	Poolview	10	141		181		291		322		494		549	
Deluxe Suite	Pool- or Marinaview	10	147		188		297		328		504		553	
Two Bedroom Family Suite	Gardenview	8	194		265		460		560		861		1044	
Two Bedroom Family Suite	Poolview	3	208		287		495		599		907		1083	
Three Bedroom Family Suite	Garden View	4	246		363		643		814		1216		1462	
	•	99				Ha	If Board Set N	lenu included	as part of the	Dine Around Ex	perience!*			
Release days			7	7		7	14	4	1	4	21		21	
Minimum stay			5	5		5	5	i		5	5		5	
			The terms & conditions for the travel agent rates 2019 are part of this pricelist!											

Occupancies												
Roomtype	View	Min pax charge	Min pax	Max pax	Min adults	Max adults	Min. Child	Max. Child	Bedding	Extra bed	Living rooms	Bedrooms
Promo Suite	na	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1
Suite - upper floor	Gardenview	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1
Suite - upper floor	Poolview	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1
Suite - ground floor	Gardenview	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1
Suite - ground floor	Poolview	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1
Deluxe Suite	Pool- or Marinaview	2	2	4	1	3	0	2	Twin/Double	Sofa/Extrabed	1	1
Two bedroom Family Suite	Gardenview	2	3	5	2	4	0	3	Twin+Double	Sofa/Extrabed	1	2
Two bedroom Family Suite	Poolview	2	3	5	2	4	0	3	Twin+Double	Sofa/Extrabed	1	2
Three bedroom Family Suite	Gardenview	2	4	7	2	6	0	5	Twin+Double	Sofa/Extrabed	1	3

Adult/child charges*	*r	max. child age = 11,99 years, sharing room	m with 2 full paying	adults, percentag	es showing charge	s, cot is counting a	gainst occupancy					
Roomtype	View	1st adult	2nd adult	3rd adult	4th adult	5th adult	6th adult	1st child	2nd child	3rd child	4th child	5th child
Promo Suite	na	100%	100%	50%	na	na	na	0%	0%	na	na	na
Suite - upper floor	Gardenview	100%	100%	50%	na	na	na	0%	0%	na	na	na
Suite - upper floor	Poolview	100%	100%	50%	na	na	na	0%	0%	na	na	na
Suite - ground floor	Gardenview	100%	100%	50%	na	na	na	0%	0%	na	na	na
Suite - ground floor	Poolview	100%	100%	50%	na	na	na	0%	0%	na	na	na
Deluxe Suite	Pool- or Marinaview	100%	100%	50%	na	na	na	0%	0%	na	na	na
Two Bedroom Family Suite	Gardenview	100%	100%	25%	25%	na	na	0%	0%	0%	na	na
Two Bedroom Family Suite	Poolview	100%	100%	25%	25%	na	na	0%	0%	0%	na	na
Three bedroom Family Suite	Gardenview	100%	100%	25%	25%	0%	0%	0%	0%	0%	0%	0%

Further agreements:		Booking period		Stay	Stay period 1		Stay period 2		iod 3			
	Percentage	Allotment	from	to	from	to	from	to	from	to	Payment percentage	Payment date
Early booking discount:	20%	see above	1/May/18	28/Feb/19	25/Apr/19	25/May/19	27/Sep/19	28/Oct/19			tbc/acc to agreement	15/Mar/19
Early booking discount:	10%	see above	1/May/18	28/Feb/19	26/May/19	29/Jun/19	3/Sep/19	26/Sep/19			tbc/acc to agreement	15/Mar/19
Early booking discount:	5%	see above	1/May/18	28/Feb/19	30/Jun/19	2/Sep/19					tbc/acc to agreement	15/Mar/19

Meal supplements: (EBD and SPO discounts do not apply on supplements, only on basic board as above!)

Full Board supplement:

36, -- Euro For adults/per extra meal: For children/per extra meal: 18, -- Euro

Sani Dine Around program allows guests to dine in up to 22 restaurants across Sani Resort, including the Sani Marina, with no extra charge on set menu basis in selected restaurants or with a supplement reduction on a la carte order on all of them

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Sani Dunes\*\*\*\*\* (national category \*\*\*\*\*) **Travel Agent prices 2019** 

Roomtype	View
Promo Double Room	Pool View
Double Room Private Garden	Pool View
Family Room Private Garden*	Pool View
One Bedroom Suite Grand Balcony	Pool View
Marina Junior Suite	Marina View
Deluxe Junior Suite Private Garden	Sea view
Deluxe Family Suite Private Garden*	Sea view
Deluxe One Bedroom Suite Grand Balcony	Sea view
Deluxe One Bedroom Suite Grand Balcony	Beach Front
Deluxe Junior Suite Private Garden	Beach Front
Deluxe Family Suite Private Garden*	Beach Front

	Super Lo	w season	Low	season	Middle	season	High s	eason I	High sea	ason II	Super hig	gh season
	5/Apr/19	24/Apr/19	25/Apr/19	25/May/19	26/May/19	6/Jun/19	7/Jun/19	29/Jun/19	30/Jun/19	21/Jul/19	22/Jul/19	27/Aug/19
No of rooms	15/Oct/19	2/Nov/19	27/Sep/19	14/Oct/19	17/Sep/19	26/Sep/19	3/Sep/19	16/Sep/19	28/Aug/19	2/Sep/19		
1	90		121		179		233		343		414	
45	99		135		198		258		381		460	
10	188		254		377		490		723		874	
24	113		155		226		310		442		559	
10	108		143		206		283		402		513	
20	152		197		293		354		537		605	
10	303		392		585		707		1.073		1.209	
12	167		221		327		404		628		726	
4	206		268		402		511		778		913	
6	205		264		389		491		761		833	
4	408 527				778		981		1.521		1.665	

Release days Minimum stay

\*interconnected rooms

7	7	14	14	21	21					
5	5	5	5	5	5					
The terms & conditions for the travel agent rates 2019 are part of this pricelist!										

Occupancies													
Roomtype	View	Min pax charge	Min pax	Max pax	Min adults	Max adults	Min. Child	Max. Child	Bedding	Extra bed	Living rooms	Bedrooms	
Promo Double Room	Pool View	2	2	2	1	2	0	0	Twin/Double	n/a	combined	combined	
Double Room Private Garden	Pool View	2	2	2	1	2	0	0	Twin/Double	n/a	combined	combined	
Family Room Private Garden*	Pool View	2	3	4	2	4	0	2	Twin+Double	n/a	combined	2	
One Bedroom Suite Grand Balcony	Pool View	2	2	3	2	3	0	1	Twin/Double	Sofa/Extrabed	1	1	
Marina Junior Suite	Marina View	2	2	2	1	2	0	0	Double	na	combined	combined	
Deluxe Junior Suite Private Garden	Sea view	2	2	3	2	3	0	1	Twin/Double	Sofa/Extrabed	combined	combined	
Deluxe Family Suite Private Garden*	Sea view	2	3	5	2	4	0	3	Twin+Double	Sofa/Extrabed	combined	2	
Deluxe One Bedroom Suite Grand Balcony	Sea view	2	2	4	2	3	0	2	Twin/Double	Sofa/Extrabed	1	1	
Deluxe One Bedroom Suite Grand Balcony	Beach Front	2	2	4	2	3	0	2	Twin/Double	Sofa/Extrabed	1	1	
Deluxe Junior Suite Private Garden	Beach Front	2	2	4	2	3	0	2	Twin/Double	Sofa/Extrabed	combined	combined	
Deluxe Family Suite Private Garden*	Beach Front	2	3	5	2	4	0	3	Twin+Double	Sofa/Extrabed	combined	2	

dult charges*	* max. child age = 11,99 years, sharing room with 2 full paying adults, percentages showing charges, cot is counting against occupancy
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Roomtype	View	1st adult	2nd adult	3rd adult	4th adult	1st child	2nd child	3rd child
Promo Double Room	Pool View	100%	100%	na	na	na	na	na
Double Room Private Garden	Pool View	100%	100%	na	na	na	na	na
Family Room Private Garden*	Pool View	100%	100%	25%	0%	0%	0%	na
One Bedroom Suite Grand Balcony	Pool View	100%	100%	25%	na	15%	na	na
Marina Junior Suite	Marina View	100%	100%	na	na	na	na	na
Deluxe Junior Suite Private Garden	Sea view	100%	100%	25%	na	15%	na	na
Deluxe Family Suite Private Garden*	Sea view	100%	100%	25%	25%	0%	0%	0%
Deluxe One Bedroom Suite Grand Balcony	Sea view	100%	100%	25%	na	15%	25%	na
Deluxe One Bedroom Suite Grand Balcony	Beach Front	100%	100%	25%	na	15%	25%	na
Deluxe Junior Suite Private Garden	Beach Front	100%	100%	25%	na	15%	25%	na
Deluxe Family Suite Private Garden*	Beach Front	100%	100%	25%	25%	0%	0%	0%

Further agreements:			Booking period			Stay period 1			Stay period 3			
	Percentage	Allotment	from	to	from	to	from	to	from	to	Payment percentage	Payment date
Early booking discount:	20%	see above	1/May/18	31/Jan/19	5/Apr/19	25/May/19	27/Sep/19	2/Nov/19			tbc/acc to agreement	15/Feb/19
Early booking discount:	10%	see above	1/May/18	31/Jan/19	26/May/1	9 29/Jun/19	3/Sep/19	26/Sep/19			tbc/acc to agreement	15/Feb/19
Early booking discount:	5%	see above	1/May/18	31/Jan/19	30/Jun/19	2/Sep/19					tbc/acc to agreement	15/Feb/19

Meal supplements: (EBD and SPO discounts do not apply on supplements, only on basic board as above!)

Full Board supplement:

36, -- Euro

For adults/per extra meal: For children/per extra meal:

18, -- Euro

Address 63077 Kassandra - Halkidiki - Greece Contact:

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\*Sani Dine Around program allows guests to dine in up to 22 restaurants across Sani Resort, including the Sani Marina, with no extra charge on set menu basis in selected restaurants or with a supplement reduction on a la carte order on all of them

### Sani Asterias \*\*\*\*\*

#### (national category \*\*\*\*\*)

### **Travel Agent prices 2019**

Season/Rate grid (all prices in Euro, per person, per night on bed and breakfast base)				Super Low season		Low season		Middle season		High season I		High season II		season
					25/Apr/19	25/May/19	26/May/19	6/Jun/19	7/Jun/19	29/Jun/19	30/Jun/19	21/Jul/19	22/Jul/19	27/Aug/19
Roomtype	View	No of rooms	15/Oct/19	28/Oct/19	27/Sep/19	14/Oct/19	17/Sep/19	26/Sep/19	3/Sep/19	16/Sep/19	28/Aug/19	2/Sep/19		
Junior Suite Marinafront	Marina	8	120		155		269		370		510		553	
Junior Suite Beachfront	Sea	8	132		178		306		441		630		689	
Suite Marinafront	Marina	14	132		178		342		450		646		717	
Suite Beachfront	Sea	11	190		258		454		592		828		935	
Deluxe Suite Beachfront	Sea	4	298		383		671		823		1183		1370	
Two bedroom Family Suite Beachfront	Sea	2	298		451		766		1002		1458		1800	
Two bedroom Deluxe Family Suite Marinafront	Marina	4	393		517		1029		1182		1843		2179	
Two bedroom Deluxe Family Suite Beachfront	Sea	1	429		594		1131		1281		2094		2558	
Three Bedroom Deluxe Suite Pr. Pool	Garden	5	504		696		1350		1541		2539		2958	
		57			Complimenta	ary Half Board	on set menu is in	cluded only for	the Super Low	Season as part	of the Dine Arou	ind programme!*		
Release days			7	7	7	7	14			14	2	1	21	
Minimum stay			5	5		5	5			5		5	5	
		•	The terms & conditions for the travel agent rates 2019 are part of this pricelist!											

Occupancies

Roomtype	View	Min pax charge	Min pax	Max pax	Min adults	Max adults	Min. Child	Max. Child	Bedding	Extra bed	Living rooms	Bedrooms
Junior Suite Marinafront	Marina	2	1	3	1	2	0	1	Double	Extrabed	combined	combined
Junior Suite Beachfront	Sea	2	1	2	1	2	na	na	Double	na	combined	combined
Suite Marinafront	Marina	2	2	4	2	3	0	2	Twin/Double	Extrabed	1	1
Suite Beachfront	Sea	2	2	4	2	3	0	2	Twin/Double	Extrabed	1	1
Deluxe Suite Beachfront	Sea	2	2	4	2	3	0	2	Twin/Double	Extrabed	1	1
Two bedroom Family Suite Beachfront	Sea	2	3	5	2	4	0	3	Twin+Double	Extrabed	1	2
Two bedroom Deluxe Family Suite Marinafront	Marina	2	3	5	2	4	0	3	Twin+Double	Extrabed	1	2
Two bedroom Deluxe Family Suite Beachfront	Sea	2	3	5	2	4	0	3	Twin+Double	Extrabed	1	2
Three Bedroom Deluxe Suite Pr. Pool	Garden	2	4	7	2	6	0	5	Twin+Double	Sofa/extra bed	1	3

Adult/child charges*	* max	. child age = 11,99 years, sharing roor	m with 2 full paying a	adults, percentages	showing charges, cot	t is counting against oc	cupancy					
Roomtype	View	1st adult	2nd adult	3rd adult	4th adult	5th adult	6th adult	1st child	2nd child	3rd child	4th child	5th child
Junior Suite Marinafront	Marina	100%	100%	na	na	na	na	25%	na	na	na	na
Junior Suite Beachfront	Sea	100%	100%	na	na	na	na	na	na	na	na	na
Suite Marinafront	Marina	100%	100%	50%	na	na	na	25%	0%	na	na	na
Suite Beachfront	Sea	100%	100%	50%	na	na	na	25%	50%	na	na	na
Deluxe Suite Beachfront	Sea	100%	100%	50%	na	na	na	25%	25%	na	na	na
Two bedroom Family Suite Beachfront	Sea	100%	100%	50%	50%	na	na	0%	35%	0%	na	na
Two bedroom Deluxe Family Suite Marinafront	Marina	100%	100%	50%	50%	na	na	0%	35%	0%	na	na
Two bedroom Deluxe Family Suite Beachfront	Sea	100%	100%	50%	50%	na	na	0%	35%	0%	na	na
Three Bedroom Deluxe Suite Pr. Pool	Garden	100%	100%	25%	25%	25%	0%	0%	0%	0%	0%	0%
Further agreements:		Booking period			Stay period 1		Stay period 2		Stay period 3			

Payment date Percentage Allotment from from from from Payment percentage 15/Feb/19 Early booking discount: 20% see above 1/May/18 31/Jan/19 25/Apr/19 25/May/19 27/Sep/19 28/Oct/19 tbc/acc to agreement

Long stay bookings over 15 days at Sani Asterias are only confirmed upon 10% non-refundable deposit placed 7 days after the day of booking

Meal supplements: (SPO discounts do not apply on supplements, only on basic board as above!)

Meal supplement:

For adults/per extra meal: 88, -- Euro
For children/per extra meal: 44, -- Euro

\*Sani Dine Around program allows guests to dine in up to 22 restaurants across Sani Resort, including the Sani Marina, with no extra charge on set menu basis in selected restaurants or with a supplement reduction on a la carte order on all of them

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