

Please fill-in any missing information to guarantee correct communication from the hotel during the agreed period.

Tour Operator (supplier):	WINGED BOOTS		
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I. ACCOMMODATION RATES & CONDITIONS

1. ACCOMMODATION RATES

ROOM TYPE PERIOD	01NOV18-16NOV18 16FEB19-22MAR19	17NOV18-11JAN19	12JAN19-15FEB19	23MAR19-03MAY19	04MAY19-05JUL19 31AUG19-31OCT19	06JUL19-30AUG19
Twin/Double Classic Land View*	€ 175,00	€ 144,00	€ 158,00	€ 207,00	€ 239,00	€ 305,00
Single Classic Land View*	€ 138,00	€ 110,00	€ 128,00	€ 187,00	€ 222,00	€ 274,00
Twin/Double Classic Golf View*	€ 191,00	€ 158,00	€ 172,00	€ 227,00	€ 264,00	€ 342,00
Single Classic Golf View*	€ 146,00	€ 119,00	€ 135,00	€ 197,00	€ 234,00	€ 293,00
Grand Classic Room*	€ 272,00	€ 214,00	€ 253,00	€ 333,00	€ 451,00	€ 573,00
Twin/Double Premium	€ 207,00	€ 174,00	€ 188,00	€ 248,00	€ 284,00	€ 371,00
Single Premium	€ 171,00	€ 143,00	€ 162,00	€ 231,00	€ 276,00	€ 349,00
Twin/Double Premium Sea or Golf	€ 223,00	€ 190,00	€ 204,00	€ 269,00	€ 311,00	€ 409,00
Single Premium Sea or Golf	€ 179,00	€ 151,00	€ 169,00	€ 242,00	€ 289,00	€ 367,00
Atlantic Suite	€ 451,00	€ 358,00	€ 412,00	€ 521,00	€ 693,00	€ 858,00
Ocean Suite	€ 500,00	€ 393,00	€ 462,00	€ 585,00	€ 771,00	€ 950,00
Premium Suite	€ 545,00	€ 438,00	€ 515,00	€ 640,00	€ 832,00	€ 1.021,00
Platinum Suite	€ 623,00	€ 514,00	€ 600,00	€ 756,00	€ 965,00	€ 1.178,00
Presidential Penthouse	€ 878,00	€ 727,00	€ 855,00	€ 1.011,00	€ 1.271,00	€ 1.538,00

*All Classic Rooms Category are rooms that have not been renovated

2. MINIMUM NIGHT STAY POLICY

a) Reservations made for September are subject to a minimum of 5 nights – only applicable to arrivals on Thursdays and Fridays.

3. ACCOMMODATION RATE INCLUSIONS & POLICIES

a) All accommodation rates are NET and quotes per room and per night.

b) All accommodation rates in section I.1 include:

i. Daily buffet breakfast per person served at the designated hotel's Restaurant.

ii. Complimentary WIFI internet access (connection for 5 devices per room, per stay). Access for additional devices may be purchased directly by the guest.

iii. Service charges and local tax.

c) Rooms are sold on free sale; on sell and report basis. Suites are sold on "On Request" basis, always subjects to hotel confirmation.

4. MAXIMUM ROOM OCCUPANCY & BEDDING OPTIONS

Room Type	Room Size & Division	Occupancy & Bedding Option
Single Room	35m ² 1 bedroom	1 adult or 1 child up to 12 years of age 1 double bed (220x200cm) option
Twin Room	35m ² 1 bedroom	2 adults + 1 child up to 12 years of age All twin (2 beds 110x200cm) rooms have double bed (220x200cm) option + 1 child extra bed.
Grand Classic Room	55m ² 1 bedroom + living area (open space)	2 adults + 2 children up to 12 years of age Junior suites are a double bed (king size bed) or twin bed option + 1 child extra bed.
Atlantic Suite	60m ² 1 bedroom + living area (open space)	2 adults + 1 child up to 12 years of age All Atlantic suites are a double bed option (king size bed) + 1 child extra bed.
Ocean Suite	65m ² 1 bedroom + living area (open space)	2 adults + 1 child up to 12 years of age All Ocean suites are a double bed option (king size bed) + 1 child extra bed.
Premium Suite	100m ² 1 bedroom + 1 living room (separate)	4 adults + 2 children up to 12 years of age 2 beds 110x200cm (double bed option) + 1 double bed (220x200cm) + 2 child extra beds.
Platinum Suite	100m ² 1 bedroom + 1 living room (separate)	4 adults + 2 children up to 12 years of age (1 bedroom + 1 living room) 2 beds 110x200cm (double bed option) + 1 double bed (220x200cm) + 2 child extra beds.
Presidential Penthouse	150m ² 2 bedrooms + 1 living room (separate)	4 adults + 2 children up to 12 years of age (2 bedrooms + 1 living room) 2 beds 110x200cm (double bed option) + 1 double bed (220x200cm) + 2 child extra beds.

Extra bed policy:
Extra beds and cots are available, on request, at no extra charge. Baby cots are applicable to infants up to the age of 2 (inclusive). Extra bed policy is only applicable to children up to the age of 12 (inclusive). Children over the age of 12 or adults cannot be accommodated in extra beds and are charged as adults.

5. CANCELLATION & NO SHOW POLICIES

a) Cancellations made up to 7 days prior to date of arrival, no cancellation fee will be charged.

b) Cancellations made within 7 days prior to arrival, 2 nights will be charged.

c) No-shows, 3 nights will be charged. No-shows during the months of July and August, full stay will be charged.

d) Guests departing earlier than expected, 3 nights or full stay will be charged (whatever shorter). Guests departing earlier than expected during the months of July and August, full stay will be charged.

6. STOP SALES & OVERBOOKINGS POLICIES

a) The Hotel reserves the right to alter the entire or part of the allocation and/or stop sales on the agreement rates or any special offers during periods.

b) In the event or unforeseen circumstance of the Hotel being overbooked, guests will be accommodated, at no expense, at a comparable hotel in the area during the oversold night(s).

II. HOTEL GENERAL POLICIES

a) The hotel is a non-smoking hotel. Smoking is not permitted in any of the hotels public indoor areas or rooms.

b) Hotel check in time is 2pm and check out time is 12pm (noon).

c) The hotel permits dogs of small breeds (weighing up to 7 kilograms); at the rate of €25,00 per night. Request, along with a copy of the vaccination records, must be made at reservation stage and will always be subject to Hotel's confirmation. Guests will be requested to sign a Term of Responsibility and Liability at check-in. Dogs are only permitted inside the rooms, on the lobby area and on the Winter Garden Terrace from the Hotel's Bar. They are not permitted on any other public area from the Hotel (except for guide dogs).

III. SPECIAL OFFERS

A limited number of rooms may be allocated for special offers and the hotel reserves the right to stop sales at any time. To benefit from offers, their designation (title of the offer in this agreement) must be mentioned at reservation stage. Below offers cannot be transferred or refunded if not used. All offers listed below are not combinable, unless specified.

1. WINTER OFFER

- a) **Validity period:** applicable to stays from 17NOV18 to 15FEB19.
- b) **Length of stay:** minimum 3 consecutive nights.
- c) **Benefit:** 15% reduction on accommodation rates.
- d) **Combinable with:** Kids Room Offer.

2. EASTER OFFER

- a) **Validity period:** applicable to stays from 13APR19 to 03MAY19.
- b) **Length of stay:** minimum 3 consecutive nights.
- c) **Benefit:** 20% reduction on accommodation rates.
- d) **Combinable with:** Kids Room Offer.

3. EARLY SUMMER OFFER

- a) **Validity period:** applicable to stays from 04MAY19 to 05JUL19.
- b) **Length of stay:** minimum 3 consecutive nights.
- d) **Benefit:** 15% reduction on accommodation rates. Hotel may cancel this offer for any specific dates or in total, according to the Hotel's occupancy.
- c) **Combinable with:** Free Spa Offer and Kids Room Offer.

4. FREE SPA OFFER

- a) **Validity period:** applicable to stays from 06JUL19 to 30AUG19.
- b) **Benefit:** daily access per adult to the Vale do Lobo Royal spa facility.
- c) **Limitations:** Benefits are only applicable to a maximum of 2 adults booked in any room type. Offer is not applicable to children sharing rooms or suites with parents. Additional adults lodged in suites (where possible) will be quoted for spa separately.
- d) **Combinable with:** Early Booking and Kids Room Offer.

5. GROUP OFFER

- a) **Validity period:** applicable to stays from 01NOV18 to 05JUL19 and from 31AUG19 to 31OCT19.
- b) **Length of stay:** minimum 3 consecutive nights.
- c) **Benefit:** 17% reduction on accommodation rates applicable to groups of 8 and to 20 paying guests.
- d) **Limitation:** guests must travel with the same voucher. Groups of 21 persons or more, will be quoted individually and subject to the hotel group policy: 10% deposit (non-refundable) when the group is confirmed; 40% deposit, 60 days prior to arrival; and, the remaining 50% with final rooming list, 21 days prior to arrival.
- e) **Combinable with:** Kids Room Offer

6. EARLY BOOKING OFFER

- a) **Validity period:** applicable to stays from 01NOV18 to 31OCT19.
- b) **Length of stay:** minimum 3 consecutive nights.
- c) **Benefit:**
 - Reservations sent to the Hotel 120 days prior to arrival benefit from: 15% reduction on accommodation rates.
 - Reservations sent to the Hotel 60 days prior to arrival benefit from: 10% reduction on accommodation rates.
- d) **Limitation:** once a reservation is received by the Hotel no name changes are allowed. Name changes will be considered as a new reservation, and will lose right to the early booking offer if period prior to the arrival date has surpassed the initial offer pre-booking period. Benefits are only applicable to a maximum of 2 (two) adults booked in any room type.
- e) **Combinable with:** Kids Room Offer

7. KIDS ROOM OFFER

- a) **Validity period:** applicable to stays from 01NOV18 to 05JUL19 and from 30AUG19 to 31OCT19.
- b) **Benefit:** Rooms occupied by children benefit from a 25% discount on the room rate.
- c) **Limitation:** Offer is limited to children up to the age of 12 (inclusive).
- d) **Combinable with:** all agreement offers.

IV. FOOD & BEVERAGE POLICIES

- a) Agreement accommodation rates include buffet breakfast, when taken at the designated hotel restaurant.
- b) Beverages are not included in any of any meal plans or Food & Beverage special offers and/or packages, unless mentioned.
- c) For Food & Beverage rates and policies for children, please consult Section V.2.

1. HALF BOARD MEAL PLAN

- a) The hotel offers a half board (dinner) rate as follow

From 01NOV18 to 01MAR19: €30,00 per meal (hotel public selling rate: €33,00)

From 02MAR19 to 31OCT19: €35,00 per meal (hotel public selling rate: €38,00)

- b) Half board meal plan is normally redeemed at the hotel's main restaurant (located on the second floor). Guests wishing to benefit from the half board at the Dom Duarte Grill Restaurant (located on the third floor) will be rewarded a credit of €30,00 from 01NOV18 to 01MAR19 and of € 35,00 from 02MAR19 to 31OCT19 on food consumption only. Consumptions made over this amount, will be directly charged to the guest's room bill.
- c) According to the Hotel's occupancy, the Hotel may close and open its restaurants during specific periods without prior notice. Half board meals will be accommodated at the hotel's main restaurant open during the specific period.
- d) Half board meals can be selected either from a Daily's Chef's selection, a set menu or from a Half Board Menu. Half board meals can also be redeemed at the Hotel's Thematic buffets (Fish Market on Wednesdays and Champagne Buffet on Sundays). This selection will be available according to the hotel's restaurants open.

V. CHILD FACILITIES & POLICY

1. CHILD ACCOMMODATION POLICY

- Hotel child policy is only valid for children from 0 to 12 years of age (inclusive). Children from the age of 13 onwards are charged full adult rates.
- Children sharing a room with adults will stay free of charge, as long as room capacity is respected (please consult Section I.3.).
- Baby kits are available, on request. Kits include: Baby rocker, bottle sterilizer, bottle heater, baby bath and baby potty. Rental of this equipment is € 12,00 per day or € 75,00 per week, subject to hotel confirmation.
- Babysitting service is available all year round at extra charge. This service must be booked at least 72 hours in advance.

2. CHILD FOOD & BEVERAGE POLICY

- Valid for children up to 12 years old (inclusive).
- Child's Menu is free of charge, when sharing the meal with parents at the restaurant.
- From the restaurant's menu, children will benefit from 50% discount on meals when sharing the meal with parents at the restaurant.
- Beverage consumption is not included in meal plans, and are fully charged to guest's room bill, or paid directly

3. KIDS CLUB – "KANGAROO CLUB"

- Open from 15DEC18 to 06JAN19 and from 13APR19 to 31OCT19.
- Kangaroo Club attendance must be requested at reservation stage. Name and date of birth must be informed to validate booking.
- Infants 06 months to 2 years of age (inclusive) are charged € 65,00 per day (public rate). Rate includes lunch, water, fruit juice, sun lotion, diapers, rash lotion and wet wipes. Infants staying for no more than 3 hours, the applicable hourly rate is €10,00 (public rate) and meals (if taken) will be charged separately.
- Children from 3 to 12 years of age (inclusive) – No entrance fee is charged. Extra expenses or food and beverage consumptions made will be charged to room bill or may be paid locally directly by client.

VI. RATE MARK-UP & HOTEL MARKETING REGULATIONS

- Agreement rates in this contract are strictly confidential and may not be disclosed to any third parties (with exception of rates identified as "Public Rates" or "Selling Rates").
- Agreement accommodation rates must have a **minimum mark-up of 20%** when published in brochures, internet or when quoting guests.
- To benefit from agreement conditions, the supplier commits itself to market the Hotel to its best capacity: publishing the hotel in a brochure and/or website, as well as any additional marketing and e-marketing campaigns that may be carried out. A copy of all marketing actions must be sent to the Hotel, prior to publishing. All additional costs related with any marketing action should have a written approval by the Hotel.
- Any photographic material and/or descriptions are subject to the Hotels approval before being used and published. Should this not be respected, the supplier will be held responsible for any liability caused to the Hotel, by any wrongful or faulty publicity.

VII. PAYMENT POLICIES

- This agreement is on prepayment basis, unless credit facilities have been granted by the Financial Department. Reservations will have to be prepaid at least 7 days prior to guest arrival. Should payments not be made within stipulated period, guests will be charged directly according to the Hotels public rate practiced at the time of check-in.
- A supplier that has, however, been granted credit facilities must settle invoices within 30 days of invoice date. The non-fulfilment of this clause gives the hotel the right to charge the supplier an additional interest rate equivalent to the commercial interest rate applicable in Portugal.

VIII. AGREEMENT VALIDITY

- The present agreement is valid from to **01 November 2018 to 31 October 2019**.
- Should the hotel go into major refurbishments and release new and/or refurbished rooms/suites, these rooms/suites will be subject to revised rates and hence a new contract addendum will be drawn up and signed by all interested parties. Nevertheless, hotel will honour any reservations made prior to the communication/information of the new and/or refurbished rooms/suites.
- The hotel shall not be in breach of its obligations under this agreement or incur any liability to the supplier for any losses or damages of any nature whatsoever incurred or suffered by that other if and to the extent that it is prevented from carrying out those obligations by, or such losses or damages are caused by, a Force Majeure Event except to the extent that the relevant breach of its obligations would have occurred, or the relevant losses or damages would have arisen, even if the Force Majeure Event had not occurred.
- The present agreement and all matters arising out of it shall be conducted and executed according to Portuguese Law and shall be subjected to the exclusive jurisdiction of the court of Loulé, in the Algarve.
- Should any of the contract clauses be breached by the supplier, the Hotel reserves the right to cancel the contract, by written communication, at any time. Guests lodged at the hotel during this time, will be charged directly.

ISSUE DATE: 23/11/18

CONTRACT HAS BEEN TENTATIVELY PROPOSED, THOROUGHLY READ AND WILL ONLY BE CONSIDERED DEFINITE AND VALID UPON SIGNATURE OF BOTH PARTIES. SHOULD CONTRACT NOT BE RETURNED, SIGNED ON BEHALF OF THE SUPPLIER, WITHIN A PERIOD OF A MAXIMUM OF 30 DAYS (FROM THE ISSUE DATE), THE HOTEL RESERVES THE RIGHT TO CHARGE RESERVATIONS AT THE OFFICIAL RACK RATE.

AS REPRESENTATIVE OF THE HOTEL:

AS REPRESENTATIVE OF THE SUPPLIER

[«OPERATOR»]:

SANDRA MATOS
Regional Sales & Marketing Director
23/11/18

_____/_____/_____ (Date)