Disney Dine 2020

As in previous years, there will be three phases to the Free Dine Offer.

Guests booking during phases 1 and 2 will benefit from a Disney Gift Card when they book a minimum stay of 5 nights and Disney Tickets for the entire party at a Moderate, Deluxe or Deluxe Villa Resort.

	Booking Dates	Offer
Phase 1	25 th April – 2 nd July 2019	Free Dine + \$200 Disney Gift Card
Phase 2	3 rd July to 22 nd October 2019	Free Dine + \$100 Disney Gift Card
Phase 3	23 rd October to 5 th November 2019	Free Dine

Arrival Dates	Offer
1 st January to 29 th March	 FREE Breakfast Dining Plan at Value Resorts FREE Quick Service Dining Plan & Disney Spending Money (see below) at Moderate Resorts FREE Disney Regular Dining Plan & Disney Spending Money (see below) at Deluxe & Deluxe
19 th April to 3 rd October 2020	Villa Resorts
4 th October to 23 rd December 2020	 10% Room Discount at Value Resorts 10% Room Discount & Disney Spending Money (see below) at Moderate, Deluxe & Deluxe Villa Resorts NO FREE DINE – WILL BE PAYABLE

Free Dine Blackout dates – Arrivals 30 March – 18 April 2020 and 4 October – 23 December 2020

**** DON'T FORGET TO TAKE £50 DEPOSIT PER PERSON ****

All DISNEY BOOKING'S MUST ADVISE WE CAN'T GUARANTEE ROOM TYPE UNTIL 25th, IF we have to use a different Room Type an extra cost may occur or worse case full refund can be given - **PLEASE MAKE SURE this is said VERBALLY AT TIME OF BOOKING**

Write on Go2Book on Customer Notes

We are delighted to confirm your booking with Ocean Florida. Please note your booking including the complimentary Disney Dine offer is subject to availability. Full confirmation will be sent on the 25th April

\$200 DISNEY GIFT CARD

\$200 Gift card will be included for Moderate and Deluxe properties when include Disney Dine

Also \$200 will be included for departures from 4th October to 23rd December for Moderate and Deluxe properties

\$200 Gift Card can be used anywhere within Disney - great for Merchandise

They will also receive **Memory Maker, Disney Magic** (Bands and online tools)

Breakfast is a drink & croissant

Quick Service includes 2 self-service meals, selected snack and refillable mug to use on the Resort only - not Parks

Disney Dine includes 1 Self-service, 1 waiter, selected snack and refillable mug to use on the Resort only

CHARACTER Dining can be exchanged normally for 2 waiter service meals this will apply this year

FREE Disney Dine Excludes

Value - All Pool View Rooms & Little Mermaid Rooms

Moderate - Excludes Port Orleans Riverside Standard and Standard 5th Sleeper

Moderate - Excludes Caribbean & Coronado ALL Water View rooms including 5th Sleeper

Deluxe - Excludes Animal Kingdom Pool View

Disney scenarios :-

The customer is staying at the Animal Kingdom Lodge for 21 nights but ONLY buying the 14 Day Ultimate Ticket. How many days will the customer get the dining for?

Answer:-

21 Nights!

Their park tickets will be activated from the first time they enter the theme park and valid from 14 days from there

The remaining 7 days where they will not be able to enter the parks, they may use their Dining Plan in any of the Disney hotels or in Disney Springs

A couple is staying on site for 21 nights and they have their friends joining them for 14 nights. Which park tickets does the group need?

Answer:-

21 Day Ultimate Ticket

As Disney work off the base of rooms, the party of 4 all need to buy the exact same ticket so they can stay in the same room as them

They will also receive 21 days' worth of dine when they arrive for their 14 night holiday

Upgrading to different DINING PLAN	
<u>VALUE HOTELS</u>	
Free Breakfast upgrade to Quick Service Dine Plan	Adult £27 / Child £12 per night
Free Breakfast upgrade to Disney Dine Plan	Adult £44 / Child £15 per night
Free Breakfast upgrade to Disney Deluxe Dine Plan	Adult £73 / Child £24 per night
MODERATE HOTELS	
Disney Quick Service Dine Plan upgrade to Disney Dine Plan	Adult £17 / Child £3 per night
Disney Quick Service Dine Plan upgrade to Disney Deluxe Dine Plan	Adult £46 / Child £12 per night
<u>DELUXE HOTELS</u>	
Disney Dine Plan upgrade to Disney Deluxe Dine Plan	Adult £29 / Child £9 per night

- October 4th to 23rd December rates emailed please confirm with Team managers you know how to price up first- See Destination info on CRM for how2 guide

And for October to December rates use Top Dog for Disney Attraction Ticket rates

See Destination info on CRM - Car parking Fee's Apply for all 2020

Dine Trade ups

Trade UP your table service credits

Solution Nowhere to trade up to.

Trade UP your quick service credits

2 You cannot trade your quick service credits for table service credits.

Trade UP your snack credits

2 You cannot trade up snacks credits for table or quick service credits.

Trade DOWN your table service credits

- You can use 1 table service credit for 1 quick service meal (do this by simply asking to use a table service credit when purchasing your quick service meal).
- 2 You cannot trade table service credit for snacks

Trade DOWN your quick service credits

✓ You can use 1 quick service credit for 3 snacks (this can be done at any Disney resort or park).

Trade DOWN your snacks credits

Nowhere to trade down to.

Can I use 1 table service credit and pay the difference at a 2 table service credit restaurant?

😢 No, if a restaurant requires 2 table service credits, you either have to use 2 credits or pay out of pocket.