

NET RATE AGREEMENT

By and between

The Floridian Hotel & Suites

And

Ocean Holiday Travel

3204 Rolling Oaks Blvd

Kissimmee Fl 34747

Tel (407) 390-6422

Valid for the period of 2016

The following agreement outlines the rates, terms and conditions by which **Ocean Holiday Travel** may sell **The Floridian Hotel & Suites** located at 7531 Canada Avenue, Orlando, FL. 32819. This agreement is applicable to all individual /FIT reservations made by **Ocean Holiday Travel**. The rates contained herein are not valid unless this agreement is signed and returned to The Floridian Hotel & Suites.

Beginning Date	Ending Date	Standard Rate	Room Allocation	Cut Off Date
January 1, 2016	April 30, 2016	\$42.00	Free Sell	7 Day
May 1, 2016	June 30, 2016	\$37.00	Free Sell	3 Day
July 1, 2016	August 14, 2016	\$42.00	Free Sell	7 Day
August 16, 2016	December 15, 2016	\$37.00	Free Sell	3 Day
December 16, 2016	January 2, 2017	\$75.00	Free Sell	7 Day

- **Suites are available for \$10 more per night**
- Applicable tax 12.5% not included. Tax subject to change without notice.
- Group rates of 10 rooms or more available on request through the Sales Department @ 407-212 3021.
- Deluxe Continental Breakfast Included.

Rates: The rates agreed apply also to groups of fewer than 10 rooms. Groups of 10 or more rooms will receive a group booking acknowledgement outlining specific rate, deposit and cancellation policies that may differ from this contract.

Payment Policy; F.L.T. Each individual reservation must be prepaid (14) days prior to guest arrival unless other specific credit arrangements have been approved. (

Late Bookings: Prepayment for reservations made within (14) days is due immediately and should be sent to the hotel (unless Direct Bill privileges have been set up). The Floridian Hotel & Suites reserves the right to cancel reservations that have not been prepaid (unless Direct Bill).

Booking Procedures: Rooms/Bookings are to be sold on a Free Sell basis and **REPORT DAILY**. The Floridian Hotel & Suites reserves the right to fully utilize yieldable measures to open and close inventory as needed.

All booking must be released to the Floridian Hotel & Suites as sold and not held until allocation cut-off dates. By signing this agreement you will insure that your booking are made on a **sell-and-report** basis to the Floridian Hotel & Suites.

All reservations must be made directly with the Floridian Hotel & Suites by e-mail at: **frontdesk@thefloridianhotel.com**

Any rooms required after the cut-off date has been reached will be on a space available basis. Should the need arise at any time the Floridian Hotel & Suites reserves the right to close out a rate category, every effort will be made to avoid close outs. All rooms held at that time are considered guaranteed and are expected to be paid in full.

Cancellation Policy: This agreement can be cancelled by either party with a 30 day written notice. F.I.T. reservations not cancelled within 72 hours prior to arrival are subject to a one night room & tax cancellation penalty charge. No show reservations will also be subject to a one night room & tax no show penalty charge. All reservations not paid in advance will be cancelled without notification (unless Direct Bill privileges are set up). A cancellation number must be obtained for all cancellations. In order to run a smooth and efficient operation these policies will be strictly monitored and enforced. Please make sure your staff is aware of the policies listed above to avoid any unwanted charges to your account.

Special Note: When publishing a brochure that include our hotel logo, photo, or hotel name we require receiving confirmation of placement and copy PRIOR to printing for approval and receiving of the finished product after printing.

A copy of this agreement should be signed and returned by November 15, 2015 in order for reservations to be accepted at the contracted rates. I, being the "Authorized" member of the foregoing company, hereby agree to all policies and procedures herein outlined now sign in acknowledgement of all terms.

We look forward to a continuous production for both the Floridian Hotel & Suites and Ocean Holiday Travel.

The Floridian Hotel & Suites
7531 Canada Ave
Orlando, FL 32819

Ocean Holiday Travel
3204 Rolling Oaks Blvd
Kissimmee FL 34747


