

**July 28, 2016**

**Between:**

**Address:**

**Telephone:**

**Fax:**

**Email:**

**E-mail for stop sales:**

**E-mail for promos:**

**And:**

**2017 FIT CONTRACT- RECEPTIVE OPERATOR**

**Ocean Beds**

Simon Hilton

3204 Rolling Oaks Blvd.

Kissimmee, FL 34747

407-390-6422 / 6423

1-260-454-3058

[Simon.Hilton@Ocean-Holidays.co.uk](mailto:Simon.Hilton@Ocean-Holidays.co.uk)

[stopsales@ocean-holidays.co.uk](mailto:stopsales@ocean-holidays.co.uk)

**Deauville Beach Resort**

**6701 Collins Avenue**

**Miami Beach, FL 33141**

**Telephone: 305-865-8511**

**Fax: 305-861-0590**

**Website: [www.Deauvillebeachresort.com](http://www.Deauvillebeachresort.com)**

**Direct / Group Contact:**

**Dagmar Lombardo**

**Director of Tour and Travel**

**Deauville Beach Resort and affiliated properties**

Direct Line: 305-779-5335

Fax: 305-861-0590

[DLombardo@deauvillebeachresort.com](mailto:DLombardo@deauvillebeachresort.com)

**FIT Manager:**

**Luz Cerella**

**Deauville Beach Resort and Affiliated Properties**

Direct Line: 305-779-5338

Fax: 305-861-0590

[lcerella@deauvillebeachresort.com](mailto:lcerella@deauvillebeachresort.com)

**FIT/Reservations:**

**FIT Coordinator**

Direct Line: 305-403-5284

Fax: 305-403-5287

[FIT@deauvillebeachresort.com](mailto:FIT@deauvillebeachresort.com)

CONFIDENTIAL RATES & DATES:	STANDARD	PARTIAL OCEAN VIEW	OCEAN FRONT WITH BALCONY
THE FOLLOWING RATES:	SUNDAY	THRU THURSDAY	
<b>December 23, 2016 – April 15, 2017</b>	<b>\$135.00</b>	<b>\$145.00</b>	<b>\$175.00</b>
<b>April 16, 2016 – June 30, 2017</b>	<b>\$89.00</b>	<b>\$95.00</b>	<b>\$119.00</b>
**Additional \$10.00 for extra person 16 years or older.			
<b>July 1, 2017 - July 31, 2017</b>	<b>SUNDAY \$95.00</b>	<b>THRU THURSDAY \$99.00</b>	<b>\$125.00</b>
**Additional \$10.00 for extra person 16 years or older.			
<b>August 1, 2017 - December 22, 2017</b>	<b>SUNDAY \$89.00</b>	<b>THRU THURSDAY \$95.00</b>	<b>\$119.00</b>
**Additional \$10.00 for extra person 16 years or older.			
<b>December 23, 2016 – April 15, 2017</b>	<b>FRIDAY \$153.00</b>	<b>AND SATURDAY \$163.00</b>	<b>\$193.00</b>
<b>April 16, 2017- June 30, 2017</b>	<b>\$109.00</b>	<b>\$119.00</b>	<b>\$140.00</b>
<b>July 1, 2017 - July 31, 2017</b>	<b>FRIDAY \$115.00</b>	<b>AND SATURDAY \$125.00</b>	<b>\$145.00</b>
**Additional \$10.00 for extra person 16 years or older.			
<b>August 1, 2017 - December 22, 2017</b>	<b>\$109.00</b>	<b>\$119.00</b>	<b>\$140.00</b>
**Additional \$10.00 for extra person 16 years or older.			

**American breakfast** coupons -available at \$19.00 per person per day inclusive of tax and gratuities.  
**Continental breakfast** coupons -available at \$13.00 per person per day inclusive of tax and gratuities.

**A MANDATORY resort service fee of \$25.00 plus tax per day per room will be applied:**

**(Please disclose information about mandatory resort fee on voucher)**

- **In-room Wi-Fi access**
- **In-room safe**
- **Gym access**
- **Pool towels & lounge chairs**
- **2 beach chairs**
- **Local phone calls**

**ROOM RATES:**

All rates are NET per room, quoted in U.S. dollars based on single/double occupancy on existing bedding, maximum two beds.

**A \$10.00 surcharge per day per room is required to Guaranteed a King Bed**

Children under 16 stay free with an adult. These net rates are to be used only in individual tour programs. Group bookings will be negotiated on an individual basis.

**\*\*Certain dates and special events may require a minimum length of stay.**

**\*\*The above contracted rates can not be sold to any direct consumers sites, otherwise contract is subject to cancellation\*\***

The 14% state and local tax must be added to the room rate and paid by Operator (subject to change). All taxes and service charges are subject to change without notice. These items are not covered under the control of the Hotel, since changes in Government regulations and labor agreements cannot always be anticipated in advance. Any increases are the sole responsibility of the customer.

**CHECK-IN REQUIREMENTS:**

Minimum age requirement for check in must be of 21 years of age.

**SPACE AVAILABLE RESERVATIONS:**

**Reservations must be email at [FIT@Deauvillebeachresort.com](mailto:FIT@Deauvillebeachresort.com), Attention: FIT coordinator.**

All reservations and vouchers must specify category of room, number of guests, arrival and departure dates, meal plans and taxes.

**PROMOTION:**

It is understood that Deauville Beach Resort will be featured by name and photo, or in similar consistent fashion with other hotels. Deauville Beach Resort will receive a copy of brochure / tariff once it is printed.

**DATES WITH SURCHARGES:**

**FOR HOLIDAY AND SPECIAL EVENTS**

12/30 & 31/2016-1/1/2017	<b>NEW YEARS-</b> WITH A SURCHARGE OF \$60.00 AND 3 NIGHTS MIN STAY
1/26-28/2017	<b>ING MARATON-</b> WITH A SURCHARGE OF \$30.00
2/16-18/2017	<b>BOAT SHOW-</b> WITH A SURCHARGE OF \$30.00
2/24-26/2017	<b>FOOD &amp; WINE-</b> WITH A SURCHARGE OF \$30.00
<b>TBA 2017</b>	<b>WINTER MUSIC CONFERENCE -</b> WITH A SURCHARGE OF \$30.00
3/23-26/2017	<b>ULTRA MUSIC FESTIVAL -</b> WITH A SURCHARGE OF \$60.00
5/26-28/2017	<b>MEMORIAL DAY WEEKEND-</b> WITH A SURCHARGE OF \$60.00 AND 3 NIGHTS MIN STAY
7/1-3/2017	<b>4<sup>TH</sup> OF JULY-</b> WITH A SURCHARGE OF \$60.00
10/6-8/2017	<b>COLUMBUS DAY WEEKEND-</b> WITH A SURCHARGE OF \$30.00
<b>TBA 2017</b>	<b>ART BASEL-</b> WITH A SURCHARGE OF \$60.00

**ALLOTMENT:**

The hotel agrees to extend the following room allotment to the OPERATOR: **STANDARD (2)**

**Ocean View Free Sell**

**Ocean Front Free Sell**

**The Hotel has the right to reduce rooms if you are not utilizing 80% of your allotment on a monthly basis.**

**CUT- OFF:**

December 23, 2016 – April 15, 2017 (7 Days)

April 16, 2017 – December 22, 2017 (3 Days)

**BILLING AND PAYMENT:**

Full payment and copy of voucher must be received at the Hotel at least seven (7) days prior to guest arrival otherwise reservation will be cancelled. **If guest arrives at the hotel with a cancel reservation he/she will be checked-in on a space available basis at the current rack rate. No adjustment will be made once the guest has checked in. No Exceptions. We do not accept AMERICAN EXPRESS CREDIT CARDS.**

**INCIDENTALS**

Individuals are responsible for their own incidentals. Guest must present either a credit card (MasterCard, Visa and other major credit cards) or cash deposit to charge incidentals to their individual rooms

**ALL ROOMS INCLUDE:**

- Color cable television with remote control
- Alarm clock, iron and ironing board
- Hair dryer
- Voice mail in-room, 800# access
- Modem hook-up in all rooms
- On command video
- Two premium movie channels

**AVAILABLE (ADDITIONAL) COST:**

- Championship 18 hole, 72 par golf nearby
- Meeting rooms
- Laundry services
- Valet Parking
- Business Center
- Day Spa / Salon
- Internet subject to change

**AVAILABLE ON PROPERTY:**

- Olympic swimming pool, Jacuzzi, towels, lounge chairs
- Health Club
- Restaurant
- Tiki Bar
- Barber Shop

**CANCELLATIONS, REFUNDS AND NO-SHOW POLICIES:**

Reservation may be cancel or change prior 72 hours of arrival. After arrival changes and cancellation will not be accepted. Reservations that fall into NO-SHOWS will be penalized with one (1) night minimum room rate plus tax. NO-SHOWS that fall during special dates and events in which a minimum length of stay is required will be charge in full. Refund requests should be made in writing to the Hotel.

**GUEST SATISFACTION:**

Wholesaler/Tour Operator please advice clients The Hotel guest satisfaction is our priority, and all guest complaints must be informed to us during their stay if any problems or inconveniences that have affected them while staying at our hotel. Hotel management will take appropriate action to resolve or mitigate the situation. If hotel management is not notified of any situation during the guest stay, no settlement will be made.

**Package Handling Fees:** Flat Fee of \$7.50 for ALL packages. After 1 week, we will begin adding \$1/day to store the package. After 14 days, the package will be returned. The most a package can be held here is 14 days- in which case, the guest will pay \$14.50. (\$7.50 initially and then \$1 each day for 7 extra days= \$14.50). If the package is over 40 lbs., we will charge \$40 for handling.

**CHECK IN/CHECKOUT TIMES:**

Check-in time is not sooner than 4:00 p.m. Checkout time is not later than 11:00 am on the scheduled date of departure. Rooms cannot be guaranteed or be available prior to the above mentioned times. Late check – out can only be approved by the Front desk on the day of

departure. If granted, a 50% of current room rack rate will be charged to the guest. If check – out is requested after 6:00 pm, 100% of current room rack rate will be charged.

**LOCATION:**

Located on the Beachfront, Atlantic Ocean in Miami Beach, Florida 13 miles approximately from Miami International airport, 20miles from Fort Lauderdale International airport. Minutes from South Beach, the Art Deco District, the Shops of Bal Harbour, Aventura Mall, Lincoln Road mall, and the Miami Beach Convention Center.

**SELF PARKING:**

\$30.00 (subject to change)

**HANDICAPPED FACILITIES:**

Handicapped rooms are available on request, subject to availability, they are equipped with wider doors, special plumbing features, shower chair, toilet bars, wheel chair accessible vanity, closed caption television, visual door and phone indicator, and two fire alarm notifies. All public areas are wheelchair accessible. Elevator buttons are in Braille.

**OPTION DATE:**

The option date is **8/28/2016**. If by this time, we have not received the signed agreement; this contract will be considered voided.

We look forward to a mutually successful year. Please, sign below to confirm participation and understanding of the above policies. Retain one copy for your records and return the original to the Deauville Beach Resort. 6701 Collins Avenue, Miami Beach, FL, 33141.

Signed: \_\_\_\_\_

**Dagmar Lombardo**

Company:

**Deauville Beach Resort**

Title:

Director of Tour and Travel

Date:

Signed: \_\_\_\_\_



Simon Hilton

**Ocean Beds**

Company:

Title: Head of Product

Date: 2nd August 2016

Signed: \_\_\_\_\_

Company:

**Deauville Beach Resort**

Title:

Director of Sales and Marketing

Date: