

TOUR OPERATOR NAME: Ocean Beds		Must be completed for rate agreement to be valid!
Contractor Name & Email Address: Simon Hilton, simon.hilton@ocean-holidays.co.uk		
International FIT Rate Agreement for:	WORLDQUEST RESORT, ORLANDO	
Valid:	1 May 2017 - 30 Apr 2018	

**Net Rates, Allocations, Release Period & Offers:**

Validity Periods:	NET RATES		ALLOCATION	RELEASE PERIOD	MIN NIGHT STAY
	2 Bedroom Suite	3 Bedroom Suite	Each Room Type	Each Room Types	Each Room Types
1 May 17 - 10 Jun 17	\$109.00	\$129.00	Free Sell	7 days	4 Night Minimum Stay
11 Jun 17 - 19 Aug 17	\$140.00	\$160.00	Free Sell	14 days	4 Night Minimum Stay
20 Aug 17 - 1 Oct 17	\$105.00	\$110.00	Free Sell	7 days	4 Night Minimum Stay
2 Oct 17 - 21 Dec 17	\$111.00	\$131.00	Free Sell	7 days	4 Night Minimum Stay
22 Dec 17 - 3 Jan 18	\$197.00	\$217.00	Free Sell	14 days	7 Night Minimum Stay
4 Jan 18 - 8 Feb 18	\$111.00	\$131.00	Free Sell	7 days	4 Night Minimum Stay
9 Feb 18 - 15 Mar 18	\$140.00	\$160.00	Free Sell	14 days	4 Night Minimum Stay
16 Mar 18 - 7 Apr 18	\$174.00	\$194.00	Free Sell	14 days	5 Night Minimum Stay
8 Apr 18 - 30 Apr 18	\$110.00	\$130.00	Free Sell	7 days	4 Night Minimum Stay
Value Added - Resort fee of \$15.95 nightly is included in rate. Minimum stay requirements apply during all seasons - see above					
FREE LIGHT CONTINENTAL BREAKFAST AVAILABLE YEAR ROUND. Check out 11.00 AM/Check in: 4 PM. Scheduled shuttle to Disney.					

Tax: Above rates are net, non-commissionable and do not include the current tax rate of 12.5% (Subject to Change without notice)

WorldQuest Resort is a luxury self catering apartment style suite property. Each apartment suite includes a washer and dryer ensuite for guest use during stay as required. Daily trash removal only - no charge. Additional housekeeping services if required at guest's discretion may be arranged and paid locally at hotel by guest if needed (with 24 hours notice), or pre booked as per below:

Housekeeping Service Options (pre-bookable)

Option	Cost Per Day	Includes...
1	\$39	Full Housekeeping Service with changing towels/linens, clean tile floors, vacuum carpet, fully clean bathrooms, clean kitchen & all counter tops, load & start dishwasher & remove trash.
2	\$18	Tidy Housekeeping Service with changing towels, load & start dishwasher, make the beds & remove trash
3	\$6	Fresh towels provided daily & remove trash

The above costs are daily & do not include the current tax rate of 6.5% (subject to change without notice). Please note clearly on the booking which option is being pre-booked and copy irisresto@worldquestorlando.com into the booking reservation.

Min/Max Occupancy:

Room Type	Min	Max	Additional Ad. Cost	Additional Notes:
2 Bedroom Suite	1	6**	n/a	1 King Bed, 2 Twin Beds, Pull Out Sofa **. 1178 sq ft / 107 sq m
3 Bedroom Suite	1	8**	n/a	1 King Bed, 1 Queen Beds, 2 Twin Beds, Pull Out Sofa **. 1421 sq ft / 132 sq m

** Pull-Out Sofas are not available in all rooms. Must be requested in advance with correct occupancy.

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Child Policy: Children under 18 are free with 2 adults and up to maximum occupancy of room

NB:

These NET rates should not appear under any circumstances to the consumer as a standalone room only rate in USD - which potentially conflicts with the hotel's internet lowest rate policy. Failure to abide by this will result in potential cancellation of this agreement & any violations of this will be subject to the tour operator's responsibility to compensate for cost of compensation issued under the lowest internet rate policy. Please note the Tax Rate is subject to change throughout the course of this contract. In the event of any tax increase the tour operator is responsible for additional charges.

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Reservations Reporting:

Reservations should be sent to the hotel as they are received & the hotel will respond back with a confirmation number within 24 hours. The hotel reserves the right, when capacity demands dictate, to send out a stop sell notification - at which point any remaining reservations must be reported within 48 hours and at this time will be closed to any new reservations.

Group Enquiries:

Any reporting under free sell that may be determined as a group – same arrival patterns, source of business/account – of more than 5 rooms arriving in under any one day with same arrival/departure pattern will be flagged and potentially denied under FIT rate agreement for which this pricing is aligned. Please ensure your distribution partners are aware of this and as such should be handled as a group booking request will be priced accordingly.

Cancellation Policy:

Rooms must be cancelled a minimum of 48 hours prior to arrival to avoid 1 night plus tax charge being imposed

Reservations:

FIT bookings are to be made directly to hotel to the attention of the reservations department via:

E: wqreservations@worldquestorlando.com F: 1-407-387-3810	A return confirmation will follow within 24 hours. Please specify which room type as well as any additional requests.
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Payment Policy:

FIT bookings are to be direct billed upon satisfactory completion of hotel credit application. Payment terms are net 30 days from the date of the original invoice. If payment is not received within 30 days, the hotel may immediately impose a late payment charge at the rate of 1.5% per month (annual rate 18%) and the reasonable cost of collection including attorney fees. Any fees associated with sending & receipt of wire transfer payments is the full responsibility of the Tour Operator. Please be sure to reference the billing address clearly on the voucher. Where Direct Billing is not established full prepayment for room and tax must be received no later than 10 days prior to guest arrival - at which time the hotel reserves the right to automatically cancel the reservation without further notice. It is the responsibility of the Tour Operator to maintain timely payment of invoices to avoid suspension of direct billing status. If there is a dispute with an invoice the Tour Operator is to notify the hotel accounting contact within 3 days of receiving to address the disputed items & acknowledges to pay all undisputed items without delay. Please advise client that they will be responsible for providing credit card at check in for any incidental charges, as room and tax will not be disclosed and kept confidential at all times to guest.

Billing Status:

Tour Operator please ticket preferred option:		For Hotel use only:	
Direct Billing	<input checked="" type="checkbox"/>	Direct Billing Approved?	<input type="checkbox"/>
Virtual Credit Card (VCC)	<input type="checkbox"/>	VCC Agreed?	<input type="checkbox"/>
Pre Pay	<input type="checkbox"/>	Credit Card or Advance Payment Agreed?	<input type="checkbox"/>

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Bank Details for Wire Transfers:

For your convenience wire transfers may be made directly to our bank as follows:	Bank of America: 50 North Laura Street, 24th Floor. Jacksonville, FL. 32202 A/C #: 898047 033828 Routing #: 026 009 593 Swift Code: BOFAUS3N	Originating and destination wiring fees are to be paid by the sender. Please send notification of payment to shambhatia@worldquestorlando.com
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Payment by Cheque:

Please send company or personal cheques to:	Ashford WQ Licensee LLC dba World Quest Resort c/o Remington Hotels 14185 Dallas Parkway, Suite 1150 , Dallas, TX 75254
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Hotel Contact Information:

General Manager	Tim Gross (timgross@worldquestorlando.com)	WorldQuest Resort
Director of Sales:	Jo Bailey (jobailey@worldquestorlando.com)	8849 WorldQuest Blvd, Orlando, FL 32821
Front Office Manager:	Vanessa Velez (vanessavelez@worldquestorlando.com)	Phone: 1-407-387-3800 Fax: 1-407- 387-3810
Reservations:	wqreservations@worldquestorlando.com	www.worldquestresortorlando.com
Accounts:	Sham Bhatia (shambhatia@worldquestorlando.com)	

Hotel Details:

Star Rating:	4 Star	Number of Rooms:	238 Condos	Room Size	1 Bed 109 sq m/1178 sq ft & 2 Bed 132 sq m/1421 sq ft
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Property Location and Distance to ...

Airport:	17 miles/27 km from Orlando International Airport = 15 - 20 minute drive
Port:	58 miles/92 km from Port Canaveral = 45 minute drive
Beach:	54 miles/86 km from Cocoa Beach = 45 minute drive
Downtown:	20 miles/32 km = 30 minute drive
Other (pls specify):	

Hotel Facilities:	Yes	No	Comp.	Cost \$	Comments
24 Hour Front Desk	x		x		
Breakfast (Specify type)	x		x		Free Continental Breakfast in the Club House area
Business Centre	x			x	
Daily Newspaper	x		x		
Dry Cleaning/Laundry Service	x			x	
Fitness Centre	x		x		24 hour Fitness Room
Internet Access/WiFi	x		x		Free High Speed Internet in public areas
Meeting/Banquet Facilities		x			
Gift/Sundry Shop	x			x	24 hour Grocery Shop
Parking (Self/Valet)	x		x		Free self parking
Pool (Indoor/Outdoor)	x		x		Beautiful free form tropical style swimming pool & hot tub with luxurious pool furniture
Restaurant(s)	x			x	Poolside Tiki Bar
Safe Deposit at Front Desk	x		x		In Room Safe

In Room Amenities:

Cot (on request), Tea/Coffee Maker, Hair Dryer, High Speed Internet Access, Individual Climate Control, In-Room Safe, Iron & Ironing Board, Full Kitchen, Microwave, Refrigerator, Telephone Line, Satellite Television, DVD Player, Clock Radio, Washer/Dryer, Screened-in Porch/Balcony, Living Area and Luxurious Jetted Bath Tub and walk in shower in master bath, 2 full bathrooms

Key Selling Points: IMAGE LIBRARY - www.globalhml.com

1 mile from the entrance to Walt Disney World Resort and Disney ESPN Sports Complex. 10 minutes to SeaWorld, and 15 minutes to Universal Studios. 2 and 3 bedroom Luxury Villas with Full kitchens. Best location for all theme parks. FREE scheduled bus shuttle service to Walt Disney World Resort.

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Tour Operator Details (MUST BE COMPLETED):

Name of Company of Reservation Reporting	Ocean Beds
Other Names on Voucher (if any):	
Accounts Contact Details (email/phone/fax)	Karen Wheeler, karen.wheeler@ocean-holidays.co.uk
Stop Sales Contact Details (email/phone/fax)	stopsales@Ocean-beds.co.uk
Contracting Contact Details (email/phone/fax)	simon.hilton@ocean-beds.co.uk
Mailing Address for Billing	88-100 South Street, Romford Essex, England RM1 1RX

Minimum Production:

These preferred FIT rates are extended with the expectation of production levels achieving a minimum of **100 room nights** annually over the course of the annual year. Failure to achieve this level will result in further review & possible exclusion from future FIT rate agreements.


Confirmation of Acceptance: * IMMEDIATE ACTION REQUIRED *****

In order for these rates and stop sell/peak date rates to be valid, this agreement must be returned back to your GHML Account Director, cc'ing mkeegan@globalhml.com, within 14 days the date of property signature.. If this condition is not met, then this agreement is not valid and a new one will be issued and subject to possible revision of stop sell/blackout dates in accordance with changing inventory and conditions at the hotel.

On Behalf of the Hotel:

Name	Kalanna Schubert
Title	EVP of Sales and Marketing
Date	4-21-16

On Behalf of the Wholesaler/Tour Operator:

Name	 Simon Hilton
Title	Head of Product
Date	17th August 2016

The Hotel will send back your countersigned agreement to your preferred email address or fax number.

Please detail which method is preferred and the address/number: _____ Simon.hilton@ocean-holidays.co.uk

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