

MONDRIAN

SOUTH BEACH

MONDRIAN 2017-18 FIT NET RATE AGREEMENT OCEAN HOLIDAYS

We are pleased to extend the following net rates and terms of agreement.

ROOM CATEGORY: STUDIO sgl/dbl occupancy 2 people maximum					
2017-18 DATES		ALLOTMENT	CUT OFF	FIT NET RATES	
From:	To:			Week Days Sunday-Thursday	Week Ends Friday-Saturday
JAN 1, 2017	MAR 31, 2017	Free Sell	7	\$225	\$255
APR 1, 2017	APR 30, 2017	Free Sell	7	\$165	\$195
MAY 1, 2017	SEP 30, 2017	Free Sell	3	\$155	\$185
OCT 1, 2017	DEC 31, 2017	Free Sell	3	\$175	\$205
JAN 1, 2018	MAR 31, 2018	Free sell	7	\$235	\$265

ROOM CATEGORY: BAY VIEW STUDIO sgl/dbl occupancy 2 people maximum					
2017-18 DATES		ALLOTMENT	CUT OFF	FIT NET RATES	
From:	To:			Week Days Sunday-Thursday	Week Ends Friday-Saturday
JAN 1, 2017	MAR 31, 2017	Free Sell	7	\$255	\$285
APR 1, 2017	APR 30, 2017	Free Sell	7	\$195	\$225
MAY 1, 2017	SEP 30, 2017	Free Sell	3	\$185	\$215
OCT 1, 2017	DEC 31, 2017	Free Sell	3	\$205	\$235
JAN 1, 2018	MAR 31, 2018	Free Sell	7	\$265	\$295

Rates are net, non-commissionable and subject to 14% state/local taxes, plus a Daily Resort Fee of \$25 plus 14% tax per room per night (Resort Fee and Taxes are subject to change). All rates quoted in US Dollars. Rates are based on SGL/DBL occupancy for Studio and Bay View Studio room categories for a maximum of two people per room. Cribs available upon request on complimentary basis.

No additional charge for children under 18 years of age in existing bedding based on maximum room occupancy.

RESORT FEE MONDRIAN:

Daily Resort Fee amenities include the following services:

- Wireless internet for multiple devices
- Complimentary welcome drink at Pool Lounge
- Poolside Amenities
- Unlimited local calls
- In room coffee/tea maker
- Daily use of fitness center

PARKING:

Overnight Valet Parking is available at \$39 tax inclusive per vehicle, per night (subject to change). No Self-Parking available on property.

CHECK IN / OUT:

Check In time is 4:00pm and Check Out time is 12:00pm. Early Check In and Late Check Out subject to additional charges and upon request.

All registered guests checking in must be 21 years of age or older. Valid identification will be required at check-in.

PET POLICY:

Hotel does not allow pets.

FIT TERMS:

Rates quoted are guaranteed to FIT programs only up to 10 rooms. Any groups of 11 rooms or more are subject to availability and rates upon request.

MEAL PLANS:

CONTINENTAL BREAKFAST can be added to the above room rates at \$20 additional per person, inclusive of tax and gratuity.

PROMOTIONS:

The following **EARLY BIRD BONUS** promotions for advanced bookings will apply at the specified booking and travel windows. Promotions are **INCLUSIVE of CONTINENTAL BREAKFAST** for Two People valid **MAY 1 – SEP 30, 2017**. Subject to Free Sell inventory, all previously notified Stop Sell Dates will be closed for sale and any additional Stop Sell Dates will be notified via email. Promotions are NOT valid during Premium Dates, Black Out Dates, Stop Sell Dates and can NOT be combined with other offers unless otherwise informed. Valid ONLY for **STUDIO** room category. Other restrictions may apply.

2017 EBB PROMO DATES & TERMS	ROOM CATEGORY	EBB PROMO NET RATES	
		WeekDay Sunday-Thursday	WeekEnd Friday-Saturday
Travel Window APR 1-30, 2017 Booking Window thru JAN 31, 2017 Promo Code: MA17	STUDIO	155	195
Travel Window MAY 1-JUL 31, 2017 Booking Window thru MAR 31, 2017 Promo Code: MMJ17	STUDIO	145	175
Travel Window AUG 1-SEP 30, 2017 Booking Window thru JUN 30, 2017 Promo Code: MAS17	STUDIO	135	165
Travel Window OCT 1-DEC 21, 2017 Booking Window thru SEP 1, 2017 Promo Code: MOD17	STUDIO	155	195

FREE SALE / STOP SELL:

Rooms based on Free Sell as specified on above dates with the specified Cut Off days. It is advised to Sell & Report all bookings to the hotel. The hotel will promptly notify via email any dates to close out for sale. All reservations already confirmed need to be reported within 24 hours. No name changes will be allowed after reservations has been confirmed. Free Sell inventory will NOT be available during Black Out Dates unless otherwise advised.

PREMIUM DATES & NET RATES / BLACK OUT DATES:

PREMIUM DATES are available and OPEN for sale at the following **PREMIUM NET RATES**. Room Inventory procedures as previously outlined will apply at the below specified release/cut off dates. Dates are inclusive and subject to change. The hotel reserves the right to revise dates and rates (subject to change).

Premium Dates available at the following Premium Net Rates and ONLY for **STUDIO** room category. All other room categories are completely closed for sale.

ROOM CATEGORY: STUDIO sgl/dbl occupacny 2 people maximum					
2017-2018 DATES		ALLOTMENT	CUT OFF	PREMIUM NET RATES	
From:	To:			Week Days Sunday-Thursday	Week Ends Friday-Saturday
MAY 26, 2017	MAY 28, 2017	Free Sell	14	\$265	\$295
NOV 29, 2017	DEC 2, 2017	Free Sell	14	\$445	\$475
DEC 22, 2017	DEC 26, 2017	Free Sell	14	\$265	\$295
DEC 27, 2017	DEC 31, 2017	Free Sell	14	\$445	\$475
FEB 9, 2018	FEB 11, 2018	Free Sell	14	\$270	\$300
FEB 16, 2018	FEB 17, 2018	Free Sell	14	\$270	\$300
MAR 16, 2018	MAR 24, 2018	Free Sell	14	\$445	\$475

Black Out Dates will NOT be available for sale for the outlined room categories. The hotel reserves the right to revise dates and rates (subject to change).

ROOM CATEGORY: BAY VIEW STUDIO sgl/dbl occupancy 2 people maximum	
COMPLETE BLACK OUT DATES 2017-2018	
From:	To:
MAY 26, 2017	MAY 28, 2017
NOV 29, 2017	DEC 2, 2017
DEC 22, 2017	DEC 26, 2017
DEC 27, 2017	DEC 31, 2017
FEB 9, 2018	FEB 11, 2018
FEB 16, 2018	FEB 17, 2018
MAR 16, 2018	MAR 24, 2018

ROOM DESCRIPTIONS:

STUDIO:

One King bed, Garden and South Beach views, Living area with seating and desk, Kitchen with small fridge, microwave oven, Dining area, Flat Screen TV, Bathroom with Deluxe Shower.

Maximum occupancy 2 persons / 523 sq.ft./ 48.58 sq.m approximately

BAY VIEW STUDIO:

One King bed, Biscayne Bay and Downtown Miami views, Living area with seating and desk, Kitchen with small fridge, microwave oven, Dining area, Flat Screen TV, Bathroom with Deluxe Shower.

Maximum occupancy 2 people / 535 sq.ft./ 49.70 sq.m. approximately

PAYMENT:

All payments must be submitted in US Dollars and can be made via credit card, check or wire transfer.

Resort Fee Charges: All bookings are subject to the established Resort Fee to be applied to the hotel guest upon arrival, unless otherwise notified by the account.

Please indicate **(X)** if the Resort Fee will be paid by your **ACCOUNT** or charged to ☒ **GUESTS** directly upon arrival.

Prepayment: All bookings are subject to Full Prepayments 14 days prior to guest arrival. If payment has not received 14 days prior to arrival, the reservation will be automatically canceled. If guest arrives at the hotel with a canceled reservation, he/she will be checked-in on a space available basis at the current available rate.

Direct Billing: Direct Billing privileges may be established by submitting a credit application for hotel approval. If approved, all Direct Billing payments will be due upon thirty (30) days of receipt of invoice. Failure to maintain balances up to date may result in ceasing privileges and full prepayment will apply.

Virtual Credit Card: Virtual Credit Card privileges may be established with hotel approval. All bookings from accounts with established virtual credit card approval are subject to Full Prepayments to be applied prior to guest check in (virtual credit card form will be required for records).

Incidental charges will be applied to the guest and are payable upon departure. To guarantee incidental charges, the hotel will require a credit card authorization amount per day upon guest check in.

Hotel Accounting contact:

Doris Zgrzanski Dzgrzanski@meninhospitality.com

Hotel Bank Wire Transfer Information:

Bank Information:

Bank: Citibank

Address: 1200 West Avenue, Suite #215 Miami Beach, FL 33139

Account: 1100 West Investments, LLC

Acct #9144485924

ABA #021000089

SWIFT #CITIUS33

CANCELLATION POLICY: Individual cancellations must be received by 72 hours prior to scheduled check-in time to avoid a charge of one night's room and tax. Cancellations received after this time will incur a charge in the amount of one night's room and tax. Company will be assessed this charge through either a deduction from the prepayment or direct billing to your account, whichever applies.

NO-SHOWS: No Show bookings will be applied 100% charges for the full stay room and tax.

EARLY DEPARTURE POLICY: All early departures will be applied 100% charges for the full stay room and tax.

RESERVATIONS PROCEDURES:

All FIT Reservations requests, modifications & cancelations are to be submitted to the hotel via email to mondriansobe@uniquehotelsolutions.com prior to cut off deadline per allotment. It is advised to Sell & Report all booking to the hotel. A confirmation number must be attained from the hotel to satisfy booking requirements. For inquiries, please feel free to contact Reservations at Tel/ 305 514 1500. Rooms over, outside of allotment and cut off dates are based on availability subject to best available rates.

RATE DISTRIBUTION:

The hotel protects rate integrity and channel distribution, therefore requests that all FIT net rates remain confidential and distributed with proper mark-up for sale and in parity with the hotel's featured sell rate. FIT net rates are solely for wholesale/B2B distribution and are not to be featured thru online parties without hotel consent. FIT net rates cannot to be sold directly to the consumer or featured on consumer-direct programs for B2C distribution. Should the hotel become aware that FIT net rates are being distributed and sold thru direct channels or featured out of rate parity, it may result in breach of agreement and the hotel reserves the right to cancel the agreement with the account.

UNIQUE HOTEL SOLUTIONS:

Unique Hotel Solutions acts solely as the hotel's sales representative. Unique Hotel Solutions is not liable for any wrongdoing from the hotel directly or indirectly to the wholesale partner, tour operator or to the guests/clients of the tour operator. If the hotel ceases to operate, closes, changes management, etc. Unique Hotel Solutions will not be liable nor will be subject to offer any compensation to the wholesale partner, tour operator or their clients. Unique Hotel Solutions will always provide assistance on behalf of the hotel to the wholesale partner.

CONFIRMATION:

A signed copy of this agreement is required along with the sample vouchers by AUG 15, 2016 prior to the hotel honoring this agreement. To confirm the agreement please return your signed copy to **UNIQUE HOTEL SOLUTIONS** via email at ccalisto@uniquehotelsolutions.com.

ON BEHALF OF

MONDRIAN SOUTH BEACH

1100 West Avenue South Beach, FL 33139

UNIQUE HOTEL SOLUTIONS

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DATE

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OCEAN BEDS / OCEAN HOLIDAYS


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