

# MONDRIAN

SOUTH BEACH

## MONDRIAN 2016-17 FIT NET RATE AGREEMENT OCEAN HOLIDAYS

We are pleased to extend the following net rates and terms of agreement.

ROOM CATEGORY: STUDIO sgl/dbl occupancy 2 people maximum					
2016-17 DATES		ALLOTMENT	CUT OFF	FIT NET RATES	
From:	To:			Week Days Sunday-Thursday	Week Ends Friday-Saturday
MAY 1, 2016	OCT 1, 2016	Free Sell	3	\$154	\$169
OCT 2, 2017	DEC 31, 2016	Free Sell	3	\$195	\$215
JAN 1, 2017	MAR 31, 2017	Free Sell	7	\$225	\$255
APR 1, 2017	APR 30, 2017	Free Sell	7	\$165	\$195

ROOM CATEGORY: BAY VIEW STUDIO sgl/dbl occupancy 2 people maximum					
2016-17 DATES		ALLOTMENT	CUT OFF	FIT NET RATES	
From:	To:			Week Days Sunday-Thursday	Week Ends Friday-Saturday
MAY 1, 2016	OCT 1, 2016	Free Sell	3	\$185	\$205
OCT 2, 2017	DEC 31, 2016	Free Sell	3	\$229	\$249
JAN 1, 2017	MAR 31, 2017	Free Sell	7	\$225	\$255
APR 1, 2017	APR 30, 2017	Free Sell	7	\$165	\$195

Rates are net, non-commissionable and subject to 14% state/local taxes, plus a Daily Resort Fee of \$25 plus 14% tax per room per night (Resort Fee and Taxes are subject to change). All rates quoted in US Dollars. Rates are based on SGL/DBL occupancy for Studio and Bay View Studio room categories for a maximum of two people per room. Cribs available upon request on complimentary basis. No additional charge for children under 18 years of age in existing bedding based on maximum room occupancy.

### RESORT FEE MONDRIAN:

Daily Resort Fee amenities include the following services:

- Wireless internet for multiple devices
- Complimentary welcome drink at Pool Lounge
- Poolside Amenities
- Unlimited local calls
- In room coffee/tea maker
- Daily use of fitness center

### PARKING:

Overnight Valet Parking is available at \$39 tax inclusive per vehicle, per night (subject to change). No Self-Parking available on property.

### CHECK IN / OUT:

Check In time is 4:00pm and Check Out time is 12:00pm. Early Check In and Late Check Out subject to additional charges and upon request.

All registered guests checking in must be 21 years of age or older. Valid identification will be required at check-in.

### PET POLICY:

Hotel does not allow pets.

### FIT TERMS:

Rates quoted are guaranteed to FIT programs only up to 10 rooms. Any groups of 11 rooms or more are subject to availability and rates upon request.

### MEAL PLANS:

CONTINENTAL BREAKFAST can be added to the above room rates at \$20 additional per person, inclusive of tax and gratuity.

**PROMOTIONS:**

The following PROMOTIONS will apply at the specified booking and travel windows. Promotions are **INCLUSIVE of CONTINENTAL BREAKFAST** for two people thru **SEP 30, 2016**. Subject to Free Sell inventory, all previously notified Stop Sell Dates will be closed for sale and any additional Stop Sell Dates will be notified via email. Promotions are NOT valid during Premium Dates, Black Out Dates, Stop Sell Dates and can NOT be combined with other offers unless otherwise informed. Valid for STUDIO and BAYVIEW STUDIO room categories. Other restrictions may apply.

ROOM CATEGORY	PROMO NET RATE		CUT OFF	ALLOCATION	PROMO CODE
STUDIO	WeekDay Sun-Thu	WeekEnd Fri-Sat			
JUN 1-AUG 31, 2016	135	165	3 days	Free Sell	MSJA16
SEP 1-SEP 30, 2016	125	155	3 days	Free Sell	MSSS16
OCT 1-DEC 23, 2016	145	175	3 days	Free Sell	MSOD16
BAYVIEW STUDIO					
JUN 1-AUG 31, 2016	165	195	3 days	Free Sell	MBJA16
SEP 1-SEP 30, 2016	135	165	3 days	Free Sell	MBSS16
OCT 1-DEC 23, 2016	175	215	3 days	Free Sell	MBOD16

**FREE SALE / STOP SELL:**

Rooms based on Free Sell as specified on above dates with the specified Cut Off days. It is advised to Sell & Report all bookings to the hotel. The hotel will promptly notify via email any dates to close out for sale. All reservations already confirmed need to be reported within 24 hours. No name changes will be allowed after reservations has been confirmed. Free Sell inventory will NOT be available during Black Out Dates unless otherwise advised.

**Stop Sell Dates:**

July 1-4 inclusive, 2016: All room categories  
 July 15-16 inclusive, 2016: All room categories  
 November 29-30 inclusive, 2016: All rooms  
 December 1-2 inclusive: All room categories

**PREMIUM DATES & NET RATES / BLACK OUT DATES:**

PREMIUM DATES are available and OPEN for sale at the following PREMIUM NET RATES. Room Inventory procedures as previously outlined will apply at the below specified release/cut off dates. Dates are inclusive and subject to change. The hotel reserves the right to revise dates and rates (subject to change).

**Premium Dates** available at the following Premium Net Rates per room category. All other room categories are completely closed for sale. Rooms based on Free Sell as specified on above dates with the specified Cut Off days.

**2016 Premium Dates:**

DEC 26-28, 2016                      STUDIO \$325                      BAY VIEW STUDIO \$385

**Black Out Dates** will NOT be available for sale for any room categories. The hotel reserves the right to revise dates and rates. Dates are inclusive and subject to change.

**2016-17 Blackout Dates:**

DEC 3-4, 2016: Art Basel  
 DEC 29-31, 2016: New Years  
 JAN 1-3, 2017: New Years  
 JAN 14-16, 2017: Martin Luther King  
 FEB 9-13, 2017: Boat Show

**ROOM DESCRIPTIONS:****STUDIO:**

One King bed, Garden and South Beach views, Living area with seating and desk, Kitchen with small fridge, microwave oven, Dining area, Flat Screen TV, Bathroom with Deluxe Shower.  
 Maximum occupancy 2 persons / 523 sq.ft./ 48.58 sq.m approximately

**BAY VIEW STUDIO:**

One King bed, Biscayne Bay and Downtown Miami views, Living area with seating and desk, Kitchen with small fridge, microwave oven, Dining area, Flat Screen TV, Bathroom with Deluxe Shower.  
 Maximum occupancy 2 people / 535 sq.ft./ 49.70 sq.m. approximately

**PAYMENT:**

All payments must be submitted in US Dollars and can be made via credit card, check or wire transfer.

**Resort Fee Charges:** All bookings are subject to the established Resort Fee to be applied to the hotel guest upon arrival, unless otherwise notified by the account.

Please indicate (X) if the Resort Fee will be paid by your \_\_\_\_\_ACCOUNT or charged to ☒ **GUESTS** directly upon arrival.

**Prepayment:** All bookings are subject to Full Prepayments 14 days prior to guest arrival. If payment has not received 14 days prior to arrival, the reservation will be automatically canceled. If guest arrives at the hotel with a canceled reservation, he/she will be checked-in on a space available basis at the current available rate.

**Direct Billing:** Direct Billing privileges may be established by submitting a credit application for hotel approval. If approved, all Direct Billing payments will be due upon thirty (30) days of receipt of invoice. Failure to maintain balances up to date may result in ceasing privileges and full prepayment will apply.

**Virtual Credit Card:** Virtual Credit Card privileges may be established with hotel approval. All bookings from accounts with established virtual credit card approval are subject to Full Prepayments to be applied prior to guest check in (virtual credit card form will be required for records).

Incidental charges will be applied to the guest and are payable upon departure. To guarantee incidental charges, the hotel will require a credit card authorization amount per day upon guest check in.

**Hotel Accounting contact:**

Doris Zgrzewski [Dzgrzewski@meninhospitality.com](mailto:Dzgrzewski@meninhospitality.com)

**Hotel Bank Wire Transfer Information:**

Bank Information:

Bank: Citibank

Address: 1200 West Avenue, Suite #215 Miami Beach, FL 33139

Account: 1100 West Investments, LLC

Acct #9144485924

ABA #021000089

SWIFT #CITIUS33

**CANCELLATION POLICY:** Individual cancellations must be received by 72 hours prior to scheduled check-in time to avoid a charge of one night's room and tax. Cancellations received after this time will incur a charge in the amount of one night's room and tax. Company will be assessed this charge through either a deduction from the prepayment or direct billing to your account, whichever applies.

**NO-SHOWS:** No Show bookings will be applied 100% charges for the full stay room and tax.

**EARLY DEPARTURE POLICY:** All early departures will be applied 100% charges for the full stay room and tax.

**RESERVATIONS PROCEDURES:**

All FIT Reservations requests, modifications & cancellations are to be submitted to the hotel via email to [mondriansobe@uniquehotelsolutions.com](mailto:mondriansobe@uniquehotelsolutions.com) prior to cut off deadline per allotment. It is advised to Sell & Report all booking to the hotel. A confirmation number must be attained from the hotel to satisfy booking requirements. For inquiries, please feel free to contact Reservations at Tel/ 305 514 1500. Rooms over, outside of allotment and cut off dates are based on availability subject to best available rates.

**RATE DISTRIBUTION:**

The hotel protects rate integrity and channel distribution, therefore requests that all FIT net rates remain confidential and distributed with proper mark-up for sale and in parity with the hotel's featured sell rate. FIT net rates are solely for wholesale/B2B distribution and are not to be featured thru online parties without hotel consent. FIT net rates cannot be sold directly to the consumer or featured on consumer-direct programs for B2C distribution. Should the hotel become aware that FIT net rates are being distributed and sold thru direct channels or featured out of rate parity, it may result in breach of agreement and the hotel reserves the right to cancel the agreement with the account.

**UNIQUE HOTEL SOLUTIONS:**

Unique Hotel Solutions acts solely as the hotel's sales representative. Unique Hotel Solutions is not liable for any wrongdoing from the hotel directly or indirectly to the wholesale partner, tour operator or to the guests/clients of the tour operator. If the hotel ceases to operate, closes, changes management, etc. Unique Hotel Solutions will not be liable nor will be subject to offer any compensation to the wholesale partner, tour operator or their clients. Unique Hotel Solutions will always provide assistance on behalf of the hotel to the wholesale partner.

**CONFIRMATION:**

A signed copy of this agreement is required along with the sample vouchers by AUG 15, 2016 prior to the hotel honoring this agreement. To confirm the agreement please return your signed copy to **UNIQUE HOTEL SOLUTIONS** via email at [ccalisto@uniquehotelsolutions.com](mailto:ccalisto@uniquehotelsolutions.com) .

ON BEHALF OF

**MONDRIAN SOUTH BEACH**

1100 West Avenue South Beach, FL 33139

**UNIQUE HOTEL SOLUTIONS**

\_\_\_\_\_  
Maria Elena Kaldani, President

[mekaldani@uniquehotelsolutions.com](mailto:mekaldani@uniquehotelsolutions.com)

Eli Marie Rodriguez, Vice President

[emrodriguez@uniquehotelsolutions.com](mailto:emrodriguez@uniquehotelsolutions.com)

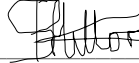
\_\_\_\_\_  
DATE

cc : Iris Acosta-Zobel

Vice President Sales, Menin Hospitality

[iacosta@meninhospitality.com](mailto:iacosta@meninhospitality.com)

**OCEAN BEDS/ OCEAN HOLIDAYS**

\_\_\_\_\_  


Simon Hilton

Director of Product USA

[Simon.Hilton@Ocean-Holidays.co.uk](mailto:Simon.Hilton@Ocean-Holidays.co.uk)

3204 Rolling Oaks Blvd.

Kissimmee, FL 34747

Phone: 407-390-6422 / 6423