



## Promotional Offer Sheet

**Date:** December 1, 2016

**Sales Manager:** Jack Corbett

**Company:** Ocean Beds

**Promotion:** Early Booking Bonus – 15% off Net Rate

**Booking Dates:** December 1, 2016 – February 15, 2017

**Travel Dates:** April 1, 2017 – December 22, 2017  
Not available: April 4 -7, 13 – 15, 2017; July 1 – 2, 2017

**Contracted ROH Allotment:** Free Sell

**Additional cost to Holiday Inn Resort:** N/A

### Requirements:

- **Not valid in conjunction with other promotional rates.**
- **Minimum number of nights:** 3 nights
- **Manifest to state:** EBB
- **Promotion available for all room types**
- **Promotion must be packaged and not available to Consumer Direct bookings.**
- **Travel to be completed by:** December 23, 2017

**How client will support this promotion:** Presence in the UK market via e-blasts, point of sale, website presence, etc.

**Expected Results:** Base wholesale business

A handwritten signature in black ink, appearing to read 'Simon Hilton'.

ocean Beds,

Simon Hilton, 1st December 2016

Client Approval

Date

### Distribution:

Accounting

Front Desk

Reservations

Revenue