



**MIC Hotel, Corp.**  
**d/b/a Ramada Plaza Resort & Suites International Drive Orlando**  
**6500 International Drive**  
**Orlando, FL 32819-8218**

Date:

Attention: Simon Hilton – Ocean Holidays

## Re: 2017-2018 WHOLESALE CONTRACT

Ramada Plaza Resort & Suites International Drive Orlando is pleased to confirm the following FIT rates from 01MAY17 to 30APR18:

Rate Period (Inclusive Dates)		Room Type	Room Description	Daily Allotment	Breakfast	Net Rate	Cut Off	Occupancy Max.
<b>Standard Guest Room (Floors 1-6)</b>								
May 1, 2017	Jun. 8, 2017	Standard	2 Queen Beds	5	CB	57.55	3 Days	4
Jun. 9, 2017	Aug. 20, 2017	Standard	2 Queen Beds	5	CB	71.93	3 Days	4
Aug. 21, 2017	Dec. 21, 2017	Standard	2 Queen Beds	5	CB	57.55	3 Days	4
Dec. 22, 2017	Jan. 6, 2018	Standard	2 Queen Beds	5	CB	115.05	3 Days	4
Jan. 7, 2018	Feb. 8, 2018	Standard	2 Queen Beds	5	CB	63.03	3 Days	4
Feb. 9, 2018	Mar. 22, 2018	Standard	2 Queen Beds	5	CB	60.29	3 Days	4
Mar. 23, 2018	April 8, 2018	Standard	2 Queen Beds	5	CB	95.66	3 Days	4
Apr. 9, 2018	Apr. 30, 2018	Standard	2 Queen Beds	5	CB	60.29	3 Days	4
<b>High Floor Guest Room (Floors 7-12)</b>								
May 1, 2017	Jun. 8, 2017	Standard	2 Queen Beds	5	CB	63.03	3 Days	4
Jun. 9, 2017	Aug. 20, 2017	Standard	2 Queen Beds	5	CB	74.69	3 Days	4
Aug. 21, 2017	Dec. 21, 2017	Standard	2 Queen Beds	5	CB	60.29	3 Days	4
Dec. 22, 2017	Jan. 6, 2018	Standard	2 Queen Beds	5	CB	127.98	3 Days	4
Jan. 7, 2018	Feb. 8, 2018	Standard	2 Queen Beds	5	CB	65.77	3 Days	4
Feb. 9, 2018	Mar. 22, 2018	Standard	2 Queen Beds	5	CB	63.03	3 Days	4
Mar. 23, 2018	April 8, 2018	Standard	2 Queen Beds	5	CB	102.12	3 Days	4
Apr. 9, 2018	Apr. 30, 2018	Standard	2 Queen Beds	5	CB	63.03	3 Days	4

Rate Period (Inclusive Dates)		Room Type	Room Description	Daily Allotment	Break - fast	Net Rate	Cut Off	Occupancy Max.
<b>Superior 1-Bedroom Suite (Floors 3-5)</b>								
May 1, 2017	Jun. 8, 2017	Suite	1 Bedroom	5	CB	78.11	3 Days	5
Jun. 9, 2017	Aug. 20, 2017	Suite	1 Bedroom	5	CB	100.97	3 Days	5
Aug. 21, 2017	Dec. 21, 2017	Suite	1 Bedroom	5	CB	75.37	3 Days	5
Dec. 22, 2017	Jan. 6, 2018	Suite	1 Bedroom	5	CB	153.83	3 Days	5
Jan. 7, 2018	Feb. 8, 2018	Suite	1 Bedroom	5	CB	105.51	3 Days	5
Feb. 9, 2018	Mar. 22, 2018	Suite	1 Bedroom	5	CB	91.81	3 Days	5
Mar. 23, 2018	April 8, 2018	Suite	1 Bedroom	5	CB	148.66	3 Days	5
Apr. 9, 2018	Apr. 30, 2018	Suite	1 Bedroom	5	CB	91.81	3 Days	5
<b>Luxury 1-Bedroom Suite (Floors 6-8)</b>								
May 1, 2017	Jun. 8, 2017	Suite	1 Bedroom	5	CB	91.81	3 Days	5
Jun. 9, 2017	Aug. 20, 2017	Suite	1 Bedroom	5	CB	114.81	3 Days	5
Aug. 21, 2017	Dec. 21, 2017	Suite	1 Bedroom	5	CB	89.07	3 Days	5
Dec. 22, 2017	Jan. 6, 2018	Suite	1 Bedroom	5	CB	162.88	3 Days	5
Jan. 7, 2018	Feb. 8, 2018	Suite	1 Bedroom	5	CB	119.21	3 Days	5
Feb. 9, 2018	Mar. 22, 2018	Suite	1 Bedroom	5	CB	105.51	3 Days	5
Mar. 23, 2018	April 8, 2018	Suite	1 Bedroom	5	CB	156.42	3 Days	5
Apr. 9, 2018	Apr. 30, 2018	Suite	1 Bedroom	5	CB	105.51	3 Days	5
<b>Club Level 1-Bedroom Suite (Floors 9-12)</b>								<b>Occupancy Max.</b>
May 1, 2017	Jun. 8, 2017	Suite	1 Bedroom	5	CB	96.08	3 Days	5
Jun. 9, 2017	Aug. 20, 2017	Suite	1 Bedroom	5	CB	121.87	3 Days	5
Aug. 21, 2017	Dec. 21, 2017	Suite	1 Bedroom	5	CB	92.08	3 Days	5
Dec. 22, 2017	Jan. 6, 2018	Suite	1 Bedroom	5	CB	171.93	3 Days	5
Jan. 7, 2018	Feb. 8, 2018	Suite	1 Bedroom	5	CB	127.70	3 Days	5
Feb. 9, 2018	Mar. 22, 2018	Suite	1 Bedroom	5	CB	111.44	3 Days	5
Mar. 23, 2018	April 8, 2018	Suite	1 Bedroom	5	CB	166.76	3 Days	5
Apr. 9, 2018	Apr. 30, 2018	Suite	1 Bedroom	5	CB	111.44	3 Days	5

Rate Period (Inclusive Dates)	Room Type	Room Description	Daily Allot ment	Break -fast	Net Rate	Net Rate	Cut Off	Occupancy Max.
<b>SUPERIOR 2 BEDROOM SUITES</b>	<b>FLOORS 3-5</b>							
May 1, 2017	Jun. 8, 2017	Suite	2 Bedrooms	5	CB	140.59	3 DAYS	10
Jun. 9, 2017	Aug. 20, 2017	Suite	2 Bedrooms	5	CB	181.75	3 DAYS	10
Aug. 21, 2017	Dec. 21, 2017	Suite	2 Bedrooms	5	CB	135.66	3 DAYS	10
Dec. 22, 2017	Jan. 6, 2018	Suite	2 Bedrooms	5	CB	271.47	3 DAYS	10
Jan. 7, 2018	Feb. 8, 2018	Suite	2 Bedrooms	5	CB	189.92	3 DAYS	10
Feb. 9, 2018	Mar. 22, 2018	Suite	2 Bedrooms	5	CB	165.26	3 DAYS	10
Mar. 23, 2018	April 8, 2018	Suite	2 Bedrooms	5	CB	266.30	3 DAYS	10
Apr. 9, 2018	Apr. 30, 2018	Suite	2 Bedrooms	5	CB	165.26	3 Days	10
<b>CLUB 2 BEDROOM SUITE</b>	<b>FLOORS 9-12</b>		2 Bedrooms	5	CB		3 Days	10
May 1, 2017	Jun. 8, 2017	Suite	2 Bedrooms	5	CB	165.26	3 DAYS	10
Jun. 9, 2017	Aug. 20, 2017	Suite	2 Bedrooms	5	CB	206.65	3 DAYS	10
Aug. 21, 2017	Dec. 21, 2017	Suite	2 Bedrooms	5	CB	160.32	3 DAYS	10
Dec. 22, 2017	Jan. 6, 2018	Suite	2 Bedrooms	5	CB	310.25	3 DAYS	10
Jan. 7, 2018	Feb. 8, 2018	Suite	2 Bedrooms	5	CB	214.59	3 DAYS	10
Feb. 9, 2018	Mar. 22, 2018	Suite	2 Bedrooms	5	CB	189.92	3 DAYS	10
Mar. 23, 2018	April 8, 2018	Suite	2 Bedrooms	5	CB	301.20	3 DAYS	10
Apr. 9, 2018	Apr. 30, 2018	Suite	2 Bedrooms	5	CB	189.92	3 Days	10

### **BASIC INFORMATION**

- CB = Continental Breakfast
- All rates are in US Dollars.
- All rates are net, non-commissionable.
- All rates are per room/suite per night.
- All rates are subject to applicable sales and occupancy taxes, which are currently at 12.5%.
- Our Two-Bedroom Suites are Two-Suites Adjoining, guests receive two rooms connecting – therefore will enjoy 4 queen beds, 2 sofa beds, 2 bathrooms, 2 kitchenettes
- **This is a NON-SMOKING / NO PETS ALLOWED Facility – fines will incur for any violation**
- See Attached Exhibit “A” for Additional Amenities per room type.  
Only the CLUB LEVEL rooms have access to the Rooftop/SkyBar which includes the GYM, SUN DECK, POOL/SPA & COMPLIMENTARY DRINKS & SNACKS
- We do not offer extra beds in rooms

### **OPTIONAL SERVICES**

- Cribs: Complimentary
- In-Room Safe Box: \$2.00 per Day plus 6.5% Sales Tax
- Package Handling Fee – currently \$10.00 per package, guest must bring their tracking number to pick up package
- All guest room telephone calls made incur a charge

### **CURRENT COMPLIMENTARY SERVICES**

- Breakfast
- Wireless Internet in room & in public areas
- Scheduled Shuttle Service to the parks; Disney, Universal & SeaWorld
- NO PARKING FEE –NO RESORT FEE

### **PAYMENT TERMS**

- Terms are **Net 20 Days from date of Check Out.**
- Check Payments Payable to: **MIC Hotel Corp**
- Mail Check to: **6500 International Drive • Orlando • Florida • 32819-8218**

### **INDIVIDUAL CANCELLATION POLICY**

Individual Reservations cancelled within 72 hours of arrival are subject to the first night's room plus 12.5% tax as a Cancellation Fee.

### **NO SHOWS**

No Shows will be billed the first night's room plus 12.5% tax as a No Show Fee.

### **57.55PROMOTIONS**

When publishing your brochures or other promotional materials, please obtain our consent prior to using our hotel logo, photos, videos and/or any other collateral.

### **RATES**

As our travel partner in selling our accommodations either directly through your own channels and/or the channels of any distribution partners which you may have, you agree to protect us if you and/or any of your distribution partners choose to sell rates lower than the hotel's own website, Expedia, Travelocity, Orbitz, Booking.com, or any other similar consumer (B2C) website. We will advise you and request that you, in turn, inform any of your distribution partners that rates have to be at least the same as hotel's own website, Expedia, Travelocity, Orbitz, Booking.com, or any other similar consumer (B2C) website. **Any violation will result in our not accepting these reservations and you and/or your distribution partners will be responsible for any rate parity issues which may occur if our hotel were to be penalized. In addition, we reserve the right to suspend this contract until these issues are rectified by you and/or your distribution partners.**

**Please sign below and return if all of the aforementioned meets your approval.**

COMPANY NAME: **Simon Hilton – Ocean Holidays** / Ocean Beds



Simon Hilton

3rd jan 2017

SIGNATURE

Printed Name

Date

**ON BEHALF OF RAMADA PLAZA RESORT & SUITES INTL DRIVE ORLANDO**

**Swapnil J. Shah**

SIGNATURE

Printed Name

Date

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**EXHIBIT A : DETAIL FOR ROOM TYPES:**

- ✓ **NON-SMOKING – PET FREE FACILITY**
- ✓ **SOUTH TOWER- EXTERIOR CORRIDORS –ALL ROOMS ARE STANDARD**
- ✓ **NORTH TOWER- INTERIOR CORRIDORS- ALL ROOMS ARE SUITES**
- ✓ **NO RESORT FEE / NO PARKING FEE**

ROOM TYPE	STANDARD GUEST ROOM LOW FLOOR  FLOORS 1-6	STANDARD GUEST ROOM DELUXE HIGH FLOOR FLOORS 7-12	SUITE SUPERIOR  FLOORS 3-5	SUITE LUXURY (ONE OR TWO BEDRM)  FLOORS 6-8	SUITE CLUB (ONE OR TWO BEDRM)  FLOORS 9-12 **	
TOWER	SOUTH	SOUTH	NORTH	NORTH	NORTH	
HIGH SPEED WI-FI	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	
SCHEDULED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	INCLUDED	

<b>SHUTTLE SERVICE</b>	<b>Disney, Universal, SeaWorld</b>	<b>Disney, Universal, SeaWorld</b>	<b>Disney, Universal, SeaWorld</b>	<b>Disney, Universal, SeaWorld</b>	<b>Disney, Universal, SeaWorld</b>	
<b>CONTINENTAL BREAKFAST</b>	<b>INCLUDED</b>	<b>INCLUDED</b>	<b>INCLUDED ENHANCED</b>	<b>INCLUDED ENHANCED</b>	<b>INCLUDED ENHANCED</b>	
<b>WELCOME DRINK COUPON</b>			<b>INCLUDED ONE PER PERSON</b>	<b>INCLUDED ONE PER PERSON</b>	<b>INCLUDED ONE PER PERSON</b>	
<b>BEVERAGE DRINKS COUPON</b>				<b>INCLUDED 2 PER PERSON PER NIGHT</b>		
<b>RoofTop Access/SKYBAR</b>					<b>INCLUDED</b>	
<b>RoofTop/SKYBAR Passes \$25.00 plus taxes / per person per day</b>			<b>Can purchase</b>	<b>Can purchase</b>		

**\*\*Club Level Suites enjoy exclusive access to the RoofTop/Skybar facility.** The amenities include heated Swim in place pool & Spa, Sun Deck, Bar, Attendant provides branded Beer, Wine, & Soda from Noon-8pm, and warm appetizers from 5pm – 6:30pm.