

RATE REVISIONS

2017 CONFIDENTIAL WHOLESALE PROGRAM TERMS AND CONDITIONS

Company Name: Ocean Holidays	Contact: Simon Hilton
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Today's Date: January 25, 2017	Website: www.oceanfbeds.com

Please find the following revisions to your existing Wholesale Contract at Circa 39 Hotel:

- Rate changes for the date period: Feb 1-Sep 30, 2017.
- Addition of a Room Only rate option is now offered.
- The release dates have also been reduced to zero (0).
- 5=4 promotion is now effective as of February 1-Sep 30, 2017.

***Rates are applicable to new reservations only.**

Validity:

The terms of this contract apply to individual reservations. Rates are NET (non-commissionable). In addition to the restrictions listed for the dates below, the hotel reserves the right to include additional blackout dates. Should the hotel issue a "blackout dates" notice it is your responsibility to report within 72 hours all rooms booked for the dates within your allotment (if applicable).

Confidentiality & Lowest Rate Guarantee:

Tour Operators are required to keep Wholesale rates confidential. Wholesale rates may not be disclosed to the hotel guest. Wholesaler may not advertise to have the "lowest prices available" (or make any similar claim) with respect to any Hotel's inventory. Blackouts, restrictions, special event policies, and minimum stays may apply. Any violation of these Terms and Conditions may result in your exclusion from the Wholesale Program.

Wholesalers may not offer, or permit others to offer, rates for unpackaged (room only) bookings through US based online booking channels and/or metasearch sites. (e.g. Kayak, Trivago)

The Hotel reserves the right to cancel this agreement if marked up net rates are displayed through these channels.

Group Reservations – Sales Department:

This contract does not apply to group bookings of 6 or more rooms. Group rates are available upon request through the hotel's Sales Department. Please contact sales@circa39.com or call 305.908.5476.

WHOLESALE RATES PER ROOM AMERICAN BREAKFAST BUFFET INCLUDED:

Weekday Rates: SUN - THURS

Run of House (Standard)		Single	Double	Release
Feb-1-17	Apr-30-17	\$124	\$139	0
May-01-17	Sep-30-17	\$115	\$130	0
Oct-1-17	Dec-5-17	\$116	\$133	0
Dec-6-17	Dec-10-17	\$248	\$265	7
Dec-11-17	Dec-26-17	\$128	\$145	0
Dec-27-17	Jan-2-18	\$393	\$410	7

Weekend Rates: FRI & SAT

Run of House (Standard)		Single	Double	Release
Feb-1-17	Apr-30-17	\$139	\$154	0
May-01-17	Sep-30-17	\$129	\$144	0
Oct-1-17	Dec-5-17	\$131	\$148	0
Dec-6-17	Dec-10-17	\$263	\$280	7
Dec-11-17	Dec-26-17	\$143	\$160	0
Dec-27-17	Jan-2-18	\$408	\$425	7

*existing contracted rates are applicable for bookings now through January 31, 2017

WHOLESALE RATES PER ROOM - ROOMS ONLY:

Weekday Rates: SUN - THURS

Run of House (Standard)		Single/Double	Release
Feb-1-17	Apr-30-17	\$109	0
May-01-17	Sep-30-17	\$100	0

Weekend Rates: FRI & SAT

Run of House (Standard)		Single/Double	Release
Feb-1-17	Apr-30-17	\$124	0
May-01-17	Sep-30-17	\$114	0

Blackout Dates:

February 17-19, 2017

Room Allotment:

Free Sell basis

(See Reservation Procedure and Close Out policy below)

SPECIAL EVENT SURCHARGES ARE INCLUDED IN THE FOLLOWING DATE PERIODS:

From	To	Special Event
Dec-6-17	Dec-10-17	Art Basel Convention
Dec-27-17	Jan-02-18	New Year

Services Included in the rates:

- **Free** use of lounge chairs at the beach and pool area
- **Free** use of in-room safe
- **Free** use of in room mini-refrigerator
- **Free** use of the fitness room
- **Free** wireless high-speed Internet access
- **Free** newspaper

The following is ONLY included in the breakfast inclusive rates:

- ✓ **Free** American breakfast buffet (for paying occupants – see child policy below)

Promotions:

Travel Period: **Feb 1, 2017 through October 31, 2017**

Free Night: 5=4 (Stay five nights, pay for four), cumulative

Booking Window: Effective immediately for all new bookings for stays during the above mentioned period.

Spa Credit: **June 1, 2017 through September, 2017**

- **\$50.00 spa credit** on AVEDA spa services (located at The Palms Hotel & Spa). Not redeemable for cash
- Based per person and redeemable once during stay. Offer is not transferrable
- Please mention spa offer when booking treatment
- Offer is not combinable with other specials
- Offer is not valid on Hair & Make-Up services
- Service charge is billed on full price of service

Child Policy:

- Room: Children 12 years of age or younger stay free with a maximum of two adults per room; maximum of 2 children per room in existing bedding (double/double).
- Breakfast: Breakfast for children 12 years of age or younger: \$7.00 per child, per day, inclusive of taxes and gratuities. (Charges must be collected by Tour Operator/Wholesaler– The Hotel will not be responsible for collecting payment)

Minimum Age Requirement for Check-In:

Minimum age for check-in is 18 years of age.

Maximum Occupancy & Bedding:

By default, reservations will be confirmed in rooms with 1 King Size bed. Reservations for 2 adults and 1 child or 2 adults and 2 children **are on request only**. Requests for Double/double (twin) bedding will be charged an additional \$25 per night.

Children over the age of 12 are considered adults and will be counted in the total number of persons occupying the room. Children under the age of 12 are able to stay in the room free, with the existing bedding. Baby cribs are available free of charge.

Taxes:

These rates are subject to applicable state and local taxes, currently at 14% (taxes are subject to change without notice). Vouchers must cover tax, in addition to room rates listed.

Special Requests:

Please note that requests such as, high or low floors, early check-in or late check-out, etc; are based upon availability and are not guaranteed.

Reservations Procedure:

Reservations must be made in writing through Circa39 Hotel's reservations department, **via email at FIT@circa39.com**. **Attention: Reservations Manager. Reservations telephone number 305.908.5479.**

Our Reservations Department will book the reservation within your allotment. Once booked, a confirmation number will be sent within 24 hours. Reservations received after the release dates are subject to space and rate availability.

Close-Out Notices

Circa39 Hotel reserves the right to issue advance closeout notices for sold out dates. All rooms sold over these dates must be reported to our Reservations department, via email to FIT@circa39.com, within 48 hours to ensure availability.

Cancellations:

Individual reservations may be cancelled up to 72 hours prior to date of arrival free of charge. Cancellations made after 72 hours from arrival date are subject to the charge of one night's room rate plus applicable taxes. Cancellations must be made in writing to Circa39 Hotel's reservations department.

No-Shows:

Individuals who do not arrive and do not cancel the reservation will be considered a No-Show. A penalty of one night's room rate plus applicable taxes applies, in addition to a \$50.00 administration fee.

Overnight Parking:

Self-parking is available for our guests at the charge of \$25.00 per day per car (subject to change without notice).

Check-In / Check Out:

Check-in time is after 3:00 p.m.

Check-out time is before 12:00 p.m.

Payments & Billing:

Unless a credit agreement has been established, reservations must be prepaid in full, 3 days prior to guest's arrival. In case a credit agreement is established, invoices are due 10 days after receipt. If no credit agreement is established and payment has not been received, Circa39 Hotel will not honor the guest's voucher and will charge the amount due directly to the guest. Unless otherwise stated on the Voucher, the guest will be responsible for all incidental charges.

Any disputes including cancellations must be communicated to the accounting office within 30 days of receipt of the invoice. If such notice is not received wholesaler will be responsible for contracted amount. Any outstanding invoices not paid after 60 days of receipt of the invoice, wholesaler agrees to pay a 2% monthly finance charge of outstanding balance.

Description & Photo Material:

Circa39 Hotel requests a brochure draft **prior** to printing or loading online in order to avoid mistakes or misrepresentation. After publication, Circa39 Hotel requests 2 copies of the brochure, which features Circa39 Hotel. For high and low resolution images of our hotel, please contact the Marketing department at marketing2@circa39.com or call 305.908.5476.

Acceptance:

Amended contract must be signed and returned to Circa39 Hotel by 2 weeks from date of issue. An authorized representative of the hotel will countersign and a copy will be promptly forward to you. Upon countersignature of this contract, it will be considered valid. Otherwise this agreement will be null and void. Any change will not be considered definite until the Hotel's representative has countersigned the contract.

Date: 25th Jan 2017 _____

Operator: Ocean Beds _____

Authorized Signature:  _____

Print Name: Simon Hilton _____

Print Title: Head of Product _____

Date: _____

Circa39 Hotel

Authorized Signature: _____

Andrea Ferguson

Director of Sales