

TOUR OPERATOR NAME: Ocean Beds

Must be completed for rate agreement to be valid!

Contractor Name & Email Address:

Simon Hilton, simon.hilton@ocean-holidays.co.uk

Valid!

International FIT Rate Agreement for:

MAGNUSON HOTEL CLEARWATER BEACH, FLORIDA

Valid:

1 Jan 2017 - 31 Dec 2017



Net Rates, Allocations, Release Period & Offers:

Validity Periods:	NET RATES				ALLOCATION	RELEASE PERIOD	CONDITIONS
	Poolside Room	Beachview Room	Each Room Type	Each Room Type			
1 Jan 17 - 9 Feb 17	95	109	105	119	Free Sell	7 days	3 night minimum
10 Feb 17 - 22 Apr 17	139	159	165	189	Free Sell	14 days	5 night minimum
23 Apr 17 - 15 Jun 17	95	109	105	119	Free Sell	7 days	3 night minimum
16 Jun 17 - 26 Aug 17	99	112	119	129	Free Sell	7 days	3 night minimum
27 Aug 17 - 21 Dec 17	95	109	105	119	Free Sell	7 days	3 night minimum
22 Dec 17 - 31 Dec 17	139	159	165	189	Free Sell	14 days	5 night minimum

FREE LIGHT CONTINENTAL BREAKFAST BETWEEN 7am - 9.30am EVERY DAY.

Black Out Dates:

Validity Periods:	NET RATES		ALLOCATION	RELEASE PERIOD	CONDITIONS
	Poolside Room	Beachview Room			
8 Apr 17 - 16 Apr 17			n/a		
26 May 17 - 29 May 17			n/a		
2 Jul 17 - 4 Jul 17			n/a		
1 Sep 17 - 3 Sep 17			n/a		

Min/Max Occupancy:

Room Type	Max	Additional Ad. Cost	Additional Notes:
Poolside Room	4	\$5	2 Double Beds. 375 sq ft / 35 sq m. 3rd/4th Adults \$5 ppn
Beachview Room	6	\$5	2 Double Beds + Sleeper sofa. 375 sq ft / 35 sq m. 3rd/4th/5th/6th Adults \$5 ppn.

Child Policy: Children under 16 are free with 2 adults and up to maximum occupancy of room

Tax: Above rates are net, non-commissionable and do not include the current tax rate of 13% (Subject to Change)

NB:

These NET rates should not appear under any circumstances to the consumer as a standalone room only rate in USD - which potentially conflicts with the hotel's internet lowest rate policy. Failure to abide by this will result in potential cancellation of this agreement. This property and the FIT rates are restricted for distribution outside USA domestic markets only. Please note the Tax Rate is subject to change throughout the course of this contract. In the event of any tax increase the tour operator is responsible for additional charges.

TOUR OPERATOR NAME:

International FIT Rate Agreement for:

B-3

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**Reservations Reporting:**

Reservations should be sent to the hotel as they are received & the hotel will respond back with a confirmation number within 24 hours. It is the responsibility of the tour operator to check back with the hotel should they not receive a confirmation number within 24 hours. The hotel reserves the right, when capacity demands dictate, to send out a stop sell notification - at which point any remaining reservations must be reported within 48 hours and at this time will be closed to any new reservations.

Group Enquiries:

Any reporting under free sell that may be determined as a group - same arrival patterns, source of business/account - of more than 5 rooms arriving in under any one day with same arrival/departure pattern will be flagged and potentially denied under FIT rate agreement for which this pricing is aligned. Please ensure your distribution partners are aware of this and as such should be handled as a group booking request will be priced accordingly.

Cancellation Policy:

Rooms must be cancelled a minimum of 72 hours prior to arrival to avoid 1 night plus tax charge being imposed

Reservations:

FIT bookings are to be made directly to hotel to the attention of the reservations department via:

Email: magnusoncwbeach@gmail.com A return confirmation will follow within 24 hours. Please specify which room type as well as any additional requests.

Payment Policy:

FIT bookings are to be direct billed upon satisfactory completion of hotel credit application. Payment terms are net 30 days from the date of the original invoice. If payment is not received within 30 days, the hotel may immediately impose a late payment charge at the rate of 1.5% per month (annual rate 18%) and the reasonable cost of collection including attorney fees. Any fees associated with sending & receipt of wire transfer payments is the full responsibility of the Tour Operator. Please be sure to reference the billing address clearly on the voucher. Where Direct Billing is not established full prepayment for room and tax must be received no later than 10 days prior to guest arrival - at which time the hotel reserves the right to automatically cancel the reservation without further notice. It is the responsibility of the Tour Operator to maintain timely payment of invoices to avoid suspension of direct billing status. If there is a dispute with an invoice the Tour Operator is to notify the hotel accounting contact within 3 days of receiving the disputed items & acknowledges to pay all undisputed items without delay. Please advise client that they will be responsible for providing credit card at check in for any incidental charges, as room and tax will not be disclosed and kept confidential at all times to guest.

Billing Status:**Tour Operator please tick preferred option:**

Direct Billing
Virtual Credit Card (VCC)
Pre Pay

<input checked="checked" type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>

For Hotel use only:

Direct Billing Approved?
VCC Agreed?
Credit Card or Advance Payment Agreed?

Bank Details for Wire Transfers:

For your convenience wire transfers may be made directly to our bank as follows:

Available on request

ORIGINATING AND DESTINATION WIRING FEES ARE TO BE PAID BY THE SENDER

TOUR OPERATOR NAME: Ocean Beds	
International FIT Rate Agreement for:	MAGNUSON HOTEL CLEARWATER BEACH, FLORIDA
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Hotel Contact Information:

General Manager:	Martin Cole	Magnuson Hotel Clearwater Beach
Director of Sales:	Kathy Miller (magnusonclearwaterbeach@gmail.com)	421 South Gulfview Boulevard, Clearwater Beach, FL
Reservations:	magnusonclearwaterbeach@gmail.com	33767 Phone: 727-447-3464 Fax: 727-466-0464
Accounts:	magnusonclearwaterbeach@gmail.com	www.magnusonhotels.com

Hotel Details:

Star Rating:	3 Star	Number of Rooms:	72 rooms
Property Location and Distance to ...			
Airport:	Tampa Airport 24 miles/38 km, Orlando International Airport 110 miles/176 km		
Port:	Tampa Port 27 miles/43 km		
Beach:	Directly On Clearwater Beach		
Downtown:			
Other (if specific):			
Hotel Facilities:	Yes	No	Comp.
24 Hour Front Desk	No		Cost \$
Breakfast (Specify Type)	Yes		Comments
Business Centre	No		7am to 11 pm
Daily Newspaper	No		Complimentary Continental Breakfast
Dry Cleaning/Laundry Service	Yes		Paper Stand located at edge of property
Fitness Centre	No		Coin operated self service on property.
Internet Access/WiFi	Yes		Complimentary in public areas and in rooms
Meeting/Banquet Facilities	No		Within walking distance
Gift/Sundry Shop	No		
Parking (Self)	Yes		\$15
Pool (Indoor/Outdoor)	Yes		Outdoor Swimming Pool
Restaurant(s)	Yes		Sharkys - Serving Casual Lunch and Dinner and full service bar on property
Safe Deposit at Front Desk	Yes		In room safes

Free high-speed wireless internet access, cable TV, free local calls, air conditioning, alarm clock and electronic door locks, Flat Screen TV's, coffee maker, microwave and fridge. Rooms renovated 2014.

Key Selling Points: IMAGE LIBRARY - www.globalhml.com

A great oceanview location on the new Clearwater Beach Walk! Spacious rooms (beachview rooms have private balconies looking out onto the Gulf of Mexico and beach) and FREE light continental breakfast. Marina and Gulf cruises are just 2 blocks away, while Pier 60 is a short 4 blocks from the hotel.

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Tour Operator Details (MUST BE COMPLETED):

Name of Company of Reservation Reporting	Ocean Beds
Other Names on Voucher (if any):	
Accounts Contact Details (email/phone/fax)	payables@oceanbeds.com
Stop Sales Contact Details (email/phone/fax)	stopsales@ocean-holidays.co.uk
Contracting Contact Details (email/phone/fax)	simon.hilton@ocean-holidays.co.uk
Mailing Address for Billing	North House, St Edwards Way, Romford, Essex, RM1 3AE

Minimum Production:

These preferred FIT rates are extended with the expectation of production levels achieving a minimum of 100 room nights annually over the course of the annual year. Failure to achieve this level will result in further review & possible exclusion from future FIT rate agreements.

Confirmation of Acceptance: * IMMEDIATE ACTION REQUIRED *****

In order for these rates and stop sell/peak date rates to be valid, this agreement must be returned back to mkeegan@globalhml.com, within 14 days the date of property signature below. If this condition is not met, then this agreement is not valid and a new one will be issued and subject to possible revision of stop sell/blackout dates in accordance with changing inventory and conditions at the hotel.

On Behalf of the Hotel:

Name	<i>[Signature]</i>
Title	MEER
Date	12/12/16

On Behalf of the Wholesaler/Tour Operator:

Name	<i>[Signature]</i>
Title	Head of Product
Date	6th March 2017