



**HOTEL DEL CORONADO ("RESORT")
WHOLESALE CONTRACT FOR 2017
RATE REVISION AMENDMENT ("AMENDMENT") 2.27.17
PROMOTIONAL RATES FOR 2017 THROUGH SEPTEMBER 30, 2017**

Operator: Ocean Holidays/ Ocean Beds
Address: 3204 Rolling Oaks Blvd.
Kissimmee, FL 34747
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Facsimile: 1-260-454-3058
Contact: Simon Hilton - Head of Product USA

Hotel del Coronado Contact Information:

Sales: Christina Deroche, CTC - Regional Director of Travel Industry Sales
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Reservations to be made by contacting:
Email: delfit@hoteldel.com

RATE REVISION TO PREVIOUSLY ISSUED 2017 WHOLESALE CONTRACT ("CONTRACT"): 2017 Rates (excluding the Automatic Daily Resort charge, and applicable taxes thereon on each room rate quoted):

PLEASE NOTE:

- 1/ This is a rate change from Feb 27, 2017 to Sep 30, 2017 for Low and Shoulder Seasons only. High Season rates remain unchanged.
- 2/ We reserve the right to revert back to originally contracted rates if necessary. We will give as much advance notice of this as possible.
- 3/ Please advise of any promotional or special mentions you can give us.
- 4/ Regularly contracted rates resume on October 1 through the end of 2017.
- 5/ This promotion is valid for new bookings only.

PROMO RATES FOR 2017 THROUGH SEPTEMBER 30, 2017

LOW	2/27 - 5/25	5/29 - 6/30	9/4 - 9/30
SHOULDER	8/14 - 8/31		
HIGH	5/26 - 5/28	7/1 - 8/13	9/1 - 9/3

RECEPTIVE		
	2017	2017 PROMO
LOW	PER CONTRACT	
VICTORIAN		
RESORT	\$280	\$265
COASTAL	\$344	\$314
OCEANVIEW	\$384	\$354
	\$629	\$599
SHOULDER		
VICTORIAN		
RESORT	\$296	\$281
COASTAL	\$360	\$330
OCEANVIEW	\$400	\$370
	\$637	\$607
HIGH		
VICTORIAN		
RESORT	\$325	\$325
COASTAL	\$456	\$456
OCEANVIEW	\$520	\$520
	\$648	\$648

The changes contained in this Amendment are the only changes to the original Contract. In the event of a conflict between the terms of the Contract and the terms of this Amendment, the terms of this Amendment shall control. All other terms, covenants and conditions set forth in the Contract shall be and remain in full force and effect. All capitalized terms used herein which are not defined shall have the same meaning as set forth in the Contract.

This Contract must be signed and returned to the Resort within thirty days of receipt. The net rates and this Contract will not be valid unless and until countersigned by Resort.

By

Date: 24th march 2017

By the authorized representative of KSL HdC 2012 Management II LLC as authorized agent for Hotel del Coronado, LP:

Christina Deroche, CTC
Regional Director of Travel Industry Sales
Hotel del Coronado

Date: