

## 2018 Confidential Tariff Agreement Hilton Clearwater Beach Resort & Spa

### Contact Details

	HOTEL	OPERATOR
	Hilton Clearwater Beach Resort & Spa	Ocean Beds
Address	400 Mandalay Ave.	3204 Rolling Oaks Boulevard
City & Zip Code	Clearwater Beach, FL 33767	Kissimmee, FL 34747
Country	USA	USA
Phone	727-298-1493	011-44-7464-795-759
Fax	727-446-1583	
Email	<a href="mailto:mary.reischmann@hilton.com">mary.reischmann@hilton.com</a>	<a href="mailto:simon.hilton@ocean-holidays.co.uk">simon.hilton@ocean-holidays.co.uk</a>
Website	<a href="http://www.hiltonclearwaterbeach.com">www.hiltonclearwaterbeach.com</a>	
Sales Contact	Mary Reischmann	Simon Hilton
Title	Director of Sales & Marketing	Head of Product USA

### Hotel Contacts Information

Accounting Contact: <i>Korey Hartman</i>	<a href="mailto:korey.hartman@hilton.com">korey.hartman@hilton.com</a>	Phone: 727-461-3222 ext 465 Fax: 727-442-9908
Property Revenue Manager: <i>Maria Kraynova</i>	<a href="mailto:maria.kraynova@hilton.com">maria.kraynova@hilton.com</a>	Phone: 727-461-3222 ext 175
Reservations Contact: <i>Hilton HRCC</i>	<a href="mailto:hrcc_group_tour@hilton.com">hrcc_group_tour@hilton.com</a>	

### FIT NET RATES per room per night (in US\$)

Effective Dates EUROPEAN PLAN (no meals)	Interior (standard)	Harborview	Partial Gulfview
1 Jan 2018 - 10 Feb 2018	\$160	\$180	\$200
11 Feb 2018 - 14 Apr 2018	\$238	\$258	\$278
15 Apr 2018 - 22 Sep 2018	\$160	\$180	\$195
23 Sep 2018 - 23 Dec 2018	\$150	\$165	\$179
24 Dec 2018 - 31 Dec 2018	\$170	\$190	\$200

**Note: All rates are subject to a mandatory \$20 per day resort charge plus 13% taxes. NOT included in above rates.**

Group rates as well as other room categories are available upon request.

Due to Hilton's Best Rate Guarantee policy, these net rates cannot be offered on consumer direct internet sites.

Failure to comply is subject to termination of this agreement and/or a penalty of \$100.00 per violation.

Room Categories	Descriptions	Max Occupancy
Interior	These guestrooms feature <b>2 double beds</b> and are the perfect place to rest your head! All Interior guestrooms include a full bath with shower as well as individually controlled AC, 50" flat panel TV with pay-per-view movies, wireless internet, am/fm alarm clock radio, complimentary in-room safe, work desk, mini-refrigerator, coffeemaker, iron & ironing board, hair dryer, cotton bathrobes and daily housekeeping. <b>These rooms have No View and No Balcony.</b>	4
Harbor View	These guestrooms feature <b>2 double beds</b> and have a view of the Inter-Coastal Waterway, Clearwater Marina and Harbor. You will enjoy the yachts and boating activities as well, as well the glittering lights from the city. All Harbor View rooms include a full bath with shower as well as individually controlled AC, 50" flat panel TV with pay-per-view movies, wireless internet, am/fm alarm clock radio, complimentary in-room safe, work desk, mini-refrigerator, coffeemaker, iron & ironing board, hair dryer, cotton bathrobes and daily housekeeping.	4
Partial Gulf View	These guestrooms feature <b>1 king bed or 2 double beds</b> with a view of legendary Pier 60 and surrounding park and a partial view of the Gulf of Mexico. All Gulf View rooms include a full bath with shower as well as individually controlled AC, 50" flat panel TV with pay-per-view movies, wireless internet, am/fm alarm clock radio, complimentary in-room safe, a work desk, mini-refrigerator, coffeemaker, iron & ironing board, hair dryer, cotton bathrobes and daily housekeeping.	2/King 4/Double

### Additional Charges & Important Notes

State & Local Taxes (on above room rates):	13%; subject to change
Children & Age Restrictions:	Free under 18 years of age in same room with parents Guests under 21 years of age may not check into a room without an adult
Additional person charge:	\$10 per additional adult for 3rd/4th persons
Rollaways:	\$10 per night; <b>rollaways only permitted in king rooms</b>
Parking:	\$18 per day self parking; \$22 per day valet. <i>All rates subject to change.</i>
Cribs:	No charge
Pets:	Not permitted; service animals allowed
Check-in/out:	IN: After 4:00 pm; OUT: before 11:00 am

### Resort Charge

In addition to the rates set forth above, there will be a daily resort charge, currently twenty dollars (\$20.00) per room, per night, plus applicable state and local tax, that will be posted to all guest rooms. **Guests pay resort charge locally at the hotel.**

#### Resort Charge Includes (Inclusions Subject to Change):

Basic Internet for up to 2 devices  
Unlimited local & 1-800 Phone Calls  
2 bottles of Water daily  
Complimentary access to non-motorized water sports from 9:00-10:00am daily (based on availability)  
10% discount on Bouyah Water Sports rentals on property  
1 Complimentary Beach Photo Shoot at JPEGs + 1 digital download or print  
Bicycle usage based on availability (must be 12+ years of age); one hour increments  
In addition to on-site Fitness Center; access to full service Gym 2 blocks from Hotel  
15% discount in Hotel Gift Shop

### Allocation & Cut-off

	Interior	Harbor View	Partial Gulf View	CUTOFF
1 Jan 2018 - 10 Feb 2018	4	2	1	Free Sell
11 Feb 2018 - 14 Apr 2018	4	2	1	7 days
15 Apr 2018 - 22 Sep 2018	4	2	1	Free Sell
23 Sep 2018 - 23 Dec 2018	4	2	1	Free Sell
24 Dec 2018 - 31 Dec 2018	4	2	1	7 days

## Blackout Dates

The Hotels Reservation Department will be notifying you periodically of closeout dates. It will be necessary for you to respond to all closeout notifications immediately upon receipt. Reservations received more than 24 hours after notification will be subject to availability and cannot be guaranteed. Blocks will be monitored on a quarterly basis. If the Wholesaler/Tour Operator does not utilize at least eighty percent (80%) of the committed room allotment each season, Hotel reserves the right to renegotiate the room block for following seasons.

## Cancellation and No Show Policy

***Must be received 72 hours prior to arrival to avoid penalty of one night's room and tax charge.***

- Cancellation of reservations must be in writing by e-mail only and must be received by reservations control no later than the times indicated above.
- If reservations are not canceled within the time periods specified, OPERATOR agrees to pay penalty charge according to Resort Policy of one night's room and tax. This penalty charge will also apply to any no-shows.
- Unless notified prior to, or at check-in, a one-night penalty will apply to departures that occur earlier than the date specified on the original reservation.
- Requests for refunds due to cancellation should indicate confirmation number, cancellation number, guest name, and dates of arrival/departure.

## Early Booking Bonus

\*\*\*\*\*5th Night Free Promotion\*\*\*\*\*

**Booking Window:** November 1, 2017 through March 15, 2018

**Travel Window:** May 1, 2018 through December 23, 2018

## Payments

APPROVED

Direct Bill Credit with Hilton Clearwater Beach

\*a new credit application may be requested at the beginning of the calendar year 2018

This contract must be signed and returned in order to accept and book any reservations in our system.

**Please return contract by April 15, 2017**

Acceptance of this contract may be sent by email to mary.reischmann@hilton.com

*\*a countersigned copy will be returned to you*

<b>Hotel</b> Hilton Clearwater Beach Resort & Spa	<b>Operator</b> Ocean Beds
Mary A Reischmann	Signature
<u>Director of Sales &amp; Marketing, for Hotel</u>	<u>Head of Product</u>
Title	Title
 	<u>5th April 2017</u>
Date	Date