



## FIT RATE AGREEMENT 2018

**COMPANY NAME:** OCEAN BEDS  
**ADDRESS:** 3204 ROLLING OAKS BLVD  
**CITY/STATE/ZIP:** KISSIMMEE, FL 34747  
**CONTACT:** SIMON HILTON

**TELEPHONE:** 407-390-6422  
**FAX:** 260-454-3058  
**E-MAIL:** [Simon.Hilton@Ocean-Holidays.co.uk](mailto:Simon.Hilton@Ocean-Holidays.co.uk)  
**TITLE:** DIRECTOR OF PRODUCT

### RATES

JANUARY 1, 2018-DECEMBER 31, 2018 @ \$72.00

The following represents an agreement between The Barrymore Hotel Tampa Riverwalk (Hotel) and **Ocean Beds** (Client) for the calendar year ending December 31, 2018.

- The Hotel agrees to a room rate of \$72.00 plus 12% tax from January 1, 2018-December 31, 2018. These rates apply to Standard Rooms with one King or two Queen beds and are non-commissionable.
- The Net Rates issued are for the exclusive use with the FIT packages including ground and air transportation and are not to be quoted independently to consumers at any time. Failure to abide by these conditions represents breach of contract and Tour Operator/wholesaler will be responsible for payment at rack rate on any rooms that are found to be in violation of these terms, including rooms that are challenged by our lowest web rate guarantee as a result.
- The Hotel agrees to hold Client's reservations until 4PM Eastern Standard Time on the date of arrival. In the event that a guest fails to show up and Client did not cancel the reservation by the cancellation time, Client agrees to pay a no-show charge of one night's room and tax.
- The Hotel agrees to hold a **five** room daily allotment for Client except the following dates: January 22, 23, 24, 25, 26, 27, 28, 29, 30, 2018
- The Hotel agrees to bill Client after each guest's departure and Client agrees to pay all invoices in full within thirty days of receipt.
- The Hotel will assign Donna Little ([salesadmin@barrymorehotel.com](mailto:salesadmin@barrymorehotel.com)) as the point of contact for all reservations and Carlos Rendon ([accounting@barrymorehotel.com](mailto:accounting@barrymorehotel.com)) as the point of contact for all Accounting questions.

By signing below, the Hotel and the Client hereby agree to the full terms of this agreement:

Hotel

Client

Lisa Reilly Covington

Signature

Signature

Lisa Reilly Covington

Name

Simon Hilton

Name

Director of Sales

Title

Head of product

Title

9/8/15

Date

21st April 2017

Date

CODE: OCEA / BLACKOUTS: [stopsales@ocean-holidays.co.uk](mailto:stopsales@ocean-holidays.co.uk)