



Ocean Beds  
Simon Hilton  
7769 W. Irlo Bronson Memorial Hwy  
Kissimmee, Florida 34747  
Tel: 407 390 6422 Fax: 407 895 5637  
Email: Simon.Hilton@ocean-holidays.co.uk

## 2018 CONFIDENTIAL NET WHOLESale

### ENCLAVE HOTEL & SUITES

DATE RANGE	RATES		ALLOCATIONS	CUTOFF	TAX
	Studio	Two Bedroom	Dlx Studio Two Bed	Days	
Jan 04, 2018 – Feb 08, 2018	\$ 60.00	\$ 92.00	FREESALE	3	12.50%
Feb 09, 2018 – Mar 22, 2018	\$ 66.00	\$ 101.00	FREESALE	5	12.50%
Mar 23, 2018 – Apr 14, 2018	\$ 77.00	\$ 117.00	FREESALE	7	12.50%
April 15, 2018 – Jun 07, 2018	\$ 66.00	\$ 99.00	FREESALE	21	12.50%
Jun 08, 2018 – Aug 31, 2018	\$ 73.00	\$ 112.00	FREESALE	3	12.50%
Sep 01, 2018 – Oct 18, 2018	\$ 66.00	\$ 99.00	FREESALE	5	12.50%
Oct 19, 2018 – Nov 01, 2018	\$ 73.00	\$ 112.00	FREESALE	7	12.50%
Nov 02, 2018 – Dec 19, 2018	\$ 66.00	\$ 99.00	FREESALE	3	12.50%
Dec 20, 2018 – Jan 03, 2019	\$ 77.00	\$ 117.00	FREESALE	7	12.50%
Hotel Contact Details: 6165 Carrier Drive, Orlando FL 32819 Tel: (407) 351 1155 Fax: (407) 351 2001 www.staySky.com					

**Rates includes:** Free Grab and go breakfast, self-parking, schedule shuttle to Universal and Sea World WI Fi and Housekeeping (Eco friendly).

**Studio:** One Queen Bed and sleep sofa bed, fully equipped kitchenette, private balcony. Sleeps up to 4 people

**2 Bedroom:** Master bedroom with one queen bed, second bedrooms with two twin beds, living rooms with full size sofa bed and dining table. Two bathrooms balcony. Sleeps up to 6 people

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### Hawthorn Suites Lake Buena Vista

DATE RANGE	RATES	ALLOCATIONS	CUTOFF	TAX
	1Bed QQ Suite	1 Bedroom	Days	
Jan 04, 2018 – Jan 31, 2018	\$ 101.00	FREESALE	3	12.50%
Feb 01, 2018 – Mar 22, 2018	\$ 110.00	FREESALE	5	12.50%
Mar 23, 2018 – Apr 14, 2018	\$ 125.00	FREESALE	7	12.50%
Apr 15, 2018 – Jun 07, 2018	\$ 100.00	FREESALE	21	12.50%
Jun 08, 2018 – Aug 31, 2018	\$ 115.00	FREESALE	3	12.50%
Sep 1, 2018 – Oct 18, 2018	\$ 100.00	FREESALE	5	12.50%
Oct 19, 2018 – Nov 01, 2018	\$ 115.00	FREESALE	7	12.50%
Nov 02, 2018 – Dec 19, 2018	\$ 100.00	FREESALE	3	12.50%
Dec 20, 2018 – Jan 03, 2019	\$ 128.00	FREESALE	7	12.50%

**Hotel Contact Details: 8303 Palm Pkwy, Orlando FL 32819 Tel: (407) 597 5000 www.staySky.com**

**Rates Includes:** American breakfast, self-parking, schedule shuttle to Walt Disney World @, free Wi-Fi, Daily housekeeping. Social hours on selected nights.

**One Bedroom 2 queen beds:** One room with 2 queen beds, living room with a queen size sleeper sofa, dining area with full kitchen. Sleeps up to 6 people.

### staySky Suites I-Drive Orlando

DATE RANGE	RATES		ALLOCATIONS	CUTOFF	TAX
	1 Bed King Suite	1Bed QQ Suite	One Bed Suite	Days	
Jan 04, 2018 – Jan 31, 2018	\$ 90.00	\$ 103.00	FREESALE	3	12.50%
Feb 01, 2018 – Mar 22, 2018	\$ 111.00	\$ 124.00	FREESALE	5	12.50%
Mar 23, 2018 – Apr 14, 2018	\$ 121.00	\$ 137.00	FREESALE	21	12.50%
Apr 15, 2018 – Jun 07, 2018	\$ 90.00	\$ 103.00	FREESALE	3	12.50%
Jun 08, 2018 – Aug 31, 2018	\$ 111.00	\$ 134.00	FREESALE	7	12.50%
Sep 01, 2018 – Oct 18, 2018	\$ 97.00	\$ 111.00	FREESALE	3	12.50%
Oct 19, 2018 – Nov 01, 2018	\$ 114.00	\$ 128.00	FREESALE	7	12.50%
Nov 02, 2018 – Dec 19, 2018	\$ 97.00	\$ 111.00	FREESALE	3	12.50%
Dec 20, 2018 – Jan 03, 2019	\$ 121.00	\$ 137.00	FREESALE	21	12.50%

**Hotel Contact Details: 7601 Canada Ave 32819 Orlando FL 32819 Ph: 407 581 2151 www.staySky.com**

**Rates Includes** Continental breakfast, self-parking, schedule shuttle to Walt Disney World @, Universal & Sea World theme parks, free Wi-Fi, Daily housekeeping. Social hours on selected nights.

**One bedroom King:** one room with one king bed, living room with a queen size sleeper sofa, dining area with full kitchen. Sleeps up to 4 People

**One Bedroom 2 queen beds:** One room with 2 queen beds, living room with a queen size sleeper sofa, dining area with full kitchen. Sleeps up to 6 People.

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## Lake Buena Vista Resort Village & Spa

DATE RANGE	RATES		ALLOCATIONS	CUT OFF	TAX	Minimum Stay
	Two Bed	Three Bed	Two Bed & Three Bed	Days		
Jan 04, 2018 – Jan 31, 2018	\$ 116.00	\$ 136.00	FREESALE	3	12.50%	3-ngt min stay
Feb 01, 2018 – Mar 22, 2018	\$ 127.00	\$ 147.00	FREESALE	5	12.50%	3-ngt min stay
Mar 23, 2018 – Apr 14, 2018	\$ 138.00	\$ 160.00	FREESALE	21	12.50%	3-ngt min stay
Apr 15, 2018 – Jun 07, 2018	\$ 126.00	\$ 146.00	FREESALE	3	12.50%	3-ngt min stay
Jun 09, 2018 – Aug 31, 2018	\$ 138.00	\$ 160.00	FREESALE	7	12.50%	3-ngt min stay
Sep 01, 2018 – Oct 18, 2018	\$ 116.00	\$ 136.00	FREESALE	3	12.50%	3-ngt min stay
Oct 19, 2018 – Nov 01, 2018	\$ 138.00	\$ 160.00	FREESALE	7	12.50%	3-ngt min stay
Nov 02, 2018 – Dec 19, 2018	\$ 116.00	\$ 136.00	FREESALE	3	12.50%	3-ngt min stay
Dec 20, 2018 – Jan 03, 2019	\$ 144.00	\$ 164.00	FREESALE	21	12.50%	3-ngt min stay
Hotel Contact Details: 8113 Resort Village Drive, Orlando FL 32826 Tel: (407) 597 0214 Fax: (407) 597 1600 www.STAYSKY.com						

**Resort Fee of \$13.50 per day—Please “✓” preference**

☐ To be paid by Operator ☐ To be paid by Guest

**Includes:** WIFI, self-parking, scheduled shuttle to Walt Disney World®, Sea World & Universal theme parks.

Lake Buena Vista Resort Village and Spa is a self-catering resort which means daily housekeeping services are not included. Optional housekeeping services are offered at the hotel with a nominal fee.

**Two Bedroom Suites:** One bedroom with a king bed and private bath in the master bedroom, two twin size beds in the second bedroom. A Second bathroom, large living rooms with a queen sleep sofa fully equipped kitchen, dining room, private balconies, washer and dryer. Sleeps up to 6 people

**Tree Bedroom Suites:** One bedroom with king bed and private bath in the master bedroom, two full size beds in the second bedroom, king bed in the third bedroom. A second bathroom, large living rooms with a queen fully equipped kitchen, dining room, private balconies, washer and dryer. Sleeps up to 8 people

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## SELL & REPORT CONTRACTUAL AGREEMENT

by and between  
**Stay SKY Hotels & Resorts**  
For, And  
**OCEAN BEDS**

Valid for the period of January 4, 2018 – January 2, 2019

The following agreement outlines the rates, terms and conditions by which the Tour Operator may package and sell the specified Hotel. This agreement is applicable to all individual/FIT reservations made by the Tour Operator. **The rates contained herein are NOT valid unless this contractual agreement is signed and returned to SKY Resort Management, Florida.** (See Section VIII)

### I. RATES

The rates attached form an integral part of this agreement and these rates are guaranteed for the term of this contract, subject to change only when local government tax/service levels are amended. All rates are quoted in and are payable in US dollars, are net and non-commissionable. All rates quoted are subject to current local, state and federal sales tax currently at 12.5% (subject to change without notification). Wholesaler and/or their guests shall be responsible for payment of said taxes. Split season reservations, residing in different seasons, will be charged the applicable daily rate. If the Hotel Management Company and Wholesaler mutually agree, additional accommodation product and the rates therefore may be added to a revised Attachment, and any such revised Attachment shall replace the then-existing agreement and be incorporated herein by reference.

### II. INCIDENTAL DEPOSITS

A mandatory deposit, amount to be determined by each individual property will be required by guest at time of check-in. Minimum deposit will be \$10.00 per night, with a maximum amount of \$300.00 per night, payable by cash, credit card or travellers cheques. Deposit will be refunded in full pending inspection of guestroom and/or unit and settlement of all in resort incidentals.

#### SMOKING POLICY:

A \$ 300 deep cleaning fee will be charged to the room bill for smoking inside the room. Smoking is permitted in designated area and on balconies or patios.

#### PET Policy

Pets are not allowed.

### III. REPORTING

All bookings must be released to Stay SKY Hotels & Resorts in Florida as sold and not held until release dates. By signing this Agreement you will ensure that your bookings are made on a sell-and-report basis **DAILY**.

### IV. BOOKING PROCEDURES

Stay SKY Hotels & Resorts operates with a SELL and REPORT procedure which is explicitly agreed to by both parties evidenced by the signing of this contract. **All reservations must be made through Stay SKY Hotels & Resorts in Florida with the Hotel Name indicated on all correspondence. The contact information is as follows:**

7011 Grand National Drive, Suite 104, Orlando, Florida, 32819    **FAX: 407 992 0431**    **TEL: 407 992 0430**    **E-mail: [reservations@staysky.com](mailto:reservations@staysky.com)**

The reservation must include the hotel booked, last name and at least first initial of guest's first name, number in party, arrival and departure dates and room category, special offers, flight details. Tactical offers must be detailed on the individual reservations failure to do so will result in **full** Contract rates being charged.

**Rooms/bookings are to be sold on a SELL and REPORT basis DAILY up to the agreed release period. All reservations must be sent to Stay SKY Hotels & Resorts in Florida on a daily basis detailing all bookings taken that day** to the fax number or email address indicated in Section IV. Up to the release date stated in this agreement.

The agreed room rates apply to groups of fewer than 10 rooms. Groups of 10 or more rooms will receive a group booking acknowledgement outlining specific rate, deposit and cancellation policies.

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Any rooms required after the release date has been reached will be on a space available basis only and MUST be requested via the SKY Hotels & Resorts Office in Florida.

Should the need arise at any time prior to the release date, the Hotel reserves the right to close out a rate category, (the Hotel will make every effort to avoid close outs.) In all such instances, the Tour Operator will be asked to provide names and dates for all rooms sold during said period within forty-eight (48) hours of notification (excluding weekends). All rooms held at that time are considered guaranteed and are expected to be paid in full. After a close out is reported, name changes or modifications to confirmed reservations will not be accepted or permitted.

#### V. PAYMENT & BILLING/CREDIT POLICY PREPAYMENT

*The Hotel requires one hundred percent (100%) prepayment unless other specific credit arrangements have been approved.*

Full prepayment must accompany the reservation or be received 21 days prior to arrival in order to avoid reservation cancellation. Payment wire transfer must be received at SKY Resort Management office (see section IV) **no later than 21 days prior to guest arrival date**, unless otherwise agreed. If a booking is made within 21 days of guest arrival date, immediate payment is required. If full payment is not received, the reservation will be cancelled or funds due will be collected from the guest upon arrival at the resort.

Late Bookings: Prepayment for reservations made within twenty-one days is due Immediately and should be sent to SKY Resort Management, LLC (See Section IV). If payment has not been received by guest's arrival, the guest will be held responsible for all charges, or bookings will be cancelled.

**PAYMENT DETAILS:** Check or Wires are accepted. Only wire transfers or transfers by SWIFT are accepted, free of all bank charges. All payment should be sent in US\$.

#### VI. CANCELLATION & NO-SHOW POLICY-

**Cancellation** of confirmed reservations will be accepted without penalty if received prior to the cut-off dates as outlined in the above rate agreement. The Hotel will retain one (1) night room and tax revenue if a cancellation is received between 72 hours prior to arrival and 4pm EST of the day of arrival. Cancellations After 4pm on day of arrival will be billed in full. **No Shows shall be billed in full.**

#### VII. OPERATING TERMS AND CONDITIONS

##### Tour Operators Obligations

In consideration of the preferential rates and/or the allocation the Tour Operators agree:

To include the hotel in its program and brochure of inclusive holiday tours for the period of this agreement and the brochure description thereof to include descriptive copy and current photographs, the Hotel is to receive a minimum of equal display in the Tour Operators brochure with any competitive property, relative to both descriptive copy, photographs etc.

Not to disclose or discount the Hotel's rates and not to offer the Hotel otherwise than as part of a package in which the Hotel is only one element.

Tour Operator also agrees to reserve on a SELL and REPORT basis and by final rooming list, delivered either by fax or e-mail. The hotel reserves the right to close out the hotel when necessary.

This certified rooming list shall serve as a final document upon which the Hotel or its Agent may invoice the Tour Operator. Reservations require that all applicable special offers be stated on rooming list.

Any rooms requested and sold to the Tour Operator on a space available basis after the agreed release date and when direct bill privileges are in place, will be added by the Hotel to the final rooming list and invoiced at the agreed rates in US\$ in the manner described above.

The Tour Operator warrants that it is a travel organizer as defined in the European Community Directive on Package Travel Holidays and Package Tours and, Travel Package and Package Tours Regulations 1992 and that it is aware of its liability to its clients there under and of the legal liability which it is bound to assume there under to its own clients.

Tour Operator and its affiliates ("Affiliates") are expressly prohibited from (and Tour Operator expressly acknowledges and agrees that they are prohibited from) offering or further distributing their unbundled Traditional Channel Inventory through any internet site or distribution system booking engine geared towards or made available direct to consumers ("Consumers").

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The Tour Operator will have no liability under this agreement in the event of Force Majeure or other circumstances arising (which shall without prejudice to the generality of the forgoing include weather, epidemic, fire or other damage to the hotel) which in the opinion of the Tour Operator would render it unsafe or inadvisable for the Tour Operator to send clients to the hotel or to the resort in which it is situated.

If damage is suffered by the Tour Operator by reason of the breach of the Hotel for whatever cause or any other party, the tour operator has no right to set off its claim for damages against other monies due to the Hotel which shall be paid without any deduction or set-off of any kind, whatever may be the circumstances.

In order for Tour Operator to receive this special rate agreement, Stay Sky Hotels and Resorts, LLC requires a minimum production of 100 room nights per property to be booked and consumed during this agreement validity period.

#### **The Hotel's Obligations**

The Hotel shall not be allowed to increase the rates throughout the period of this agreement. However, should any governmental authority increase any applicable tax then the amount of the increase will be passed on by the Hotel to the Tour Operator, giving the same amount of notice as received by hotel from governmental authority.

#### **The Hotel and its Agent**

The Hotel and its Agent shall be excused for the period with respect to the performance of any of the terms, covenants and conditions of this agreement when prevented from doing so by Force Majeure which shall include, without limitation, all labor disputes, government regulations or controls, fire or other casualty, inability to obtain any materials or provide services due to acts of God, (such as, but not limited to, hurricanes, earthquakes etc.).

#### **Safety of Clients**

Throughout the period of contract the Hotelier warrants as follows:

That the hotel holds all necessary certificates with all applicable national and local laws, decrees, regulations and codes of recommended practice relating to hygiene, fire and general safety of those using the hotel or any of its amenities.

That the Hotel is comprehensively insured with a reputable insurance company in respect of its liability for death, illness, personal injury or other loss or damage suffered by third parties

That the Hotel will inform the Tour Operator if the Hotel or any of its facilities or amenities no longer comply with any of the said safety standards etc. or if there are any changes in its said insurance or if it ceases to be so insured.

That in the event of the Hotel having to sub-contract any of its obligations under this agreement for whatever reason then the Hotel will procure that the sub-contractor also complies with the said safety standards and maintains insurance as aforesaid.

#### **Description and Amenities**

The Hotel hereby declares that at the date hereof the Hotel consists of and conforms to and has the characteristics, description, facilities and amenities set out in the Description Sheet relating to the hotel.

In the event of any alteration after the date hereof in those characteristics, description, facilities and amenities of the Hotel set out in the said Description Sheet, the Hotel shall forthwith give written notice to the Tour Operator or its representative of any PERMANENT alteration and shall sign a fresh Description Sheet incorporating all such PERMANENT alterations.

#### **Accuracy of Hotel Descriptions**

The Hotel has supplied the description of the Hotel and its facilities to the Tour Operator. The Tour Operator is aware of its obligations under ABTA's Code of Conduct and its legal liability in the United Kingdom or under the Tour Operator's regulatory body existent in the country from which it operates and its legal liability in said Country for false trade descriptions.

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The Hotel shall not be liable for the Tour Operator's brochure description in respect of the Hotel unless the Hotel or its agent has approved and countersigned the brochure copy. In the case of the brochure copy not being ready at the date hereof, the Hotel will not be liable unless, and until, the said copy has been delivered to and countersigned by the Hotel.

#### VIII. ENDORSEMENT

This agreement shall not be binding upon **The Hotel** unless properly signed and returned to:

Stay SKY Resort Management, LLC 7011 Grand National Drive, Suite 104, Orlando, FL 32819

A copy of this agreement must be signed by an authorized agent of the Tour Operator and returned acknowledging the Tour Operator full acceptance of all the terms and conditions contained herein. A countersigned copy will be returned to the Tour Operator.

This Agreement contains an entire understanding between parties and supersedes all prior agreements regarding subject matter hereof. This Agreement may not be modified, changed or altered by any statement not contained herein, and may only be modified by further written consent signed by both parties.

I, the undersigned, acting as representative for the Tour Operator, fully understand and agree to be bound by the terms and conditions contained here.

For Operator: DocuSigned by:  
*Simon Hilton*  
Signature Authorized Representative 87ED79E9B5D422...  
Simon Hilton  
Printed Name  
Head of Product  
Title & Date  
5/5/2017 | 4:43 AM PDT

For Hotel: DocuSigned by:  
*Mara Sartor*  
Signature Authorized Representative 80EEC501275B41B...  
Mara Sartor  
Printed Name  
Director of Wholesale Sales  
Title & Date  
5/18/2017 | 8:42 AM PDT

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We would like to make sure we have all your contact information up to date. Please therefore take a moment to complete and return this form.

**Main Office:**

<b>Company(s) Represented:</b>			
<b>Full Mailing Address:</b>			
<b>Phone:</b>		<b>Fax:</b>	
<b>Company Website:</b>			

**Contracting Manager:**

<b>Contact:</b>			
<b>Mailing Address:</b>			
<b>Phone:</b>		<b>Fax:</b>	
<b>Email Address:</b>			
<b>Birthday (month and day)</b>			

**Contracting Assistant:**

<b>Contact:</b>			
<b>Phone:</b>		<b>Fax:</b>	

**Product Manager:**

<b>Contact:</b>			
<b>Mailing Address:</b>			
<b>Phone:</b>		<b>Fax:</b>	
<b>Email Address:</b>			
<b>Birthday (month and day)</b>			

**Reservations Dept:**

<b>Contact:</b>			
<b>Phone:</b>		<b>Fax:</b>	
<b>Email Address:</b>			
<b>Birthday (month and day)</b>			

**CallCenter/Res Training:**

<b>Contact:</b>			
<b>Mailing Address:</b>			
<b>Phone:</b>		<b>Fax:</b>	
<b>Email Address:</b>			

**Building  
Work/Renovation:**

<b>Contact:</b>			
<b>Mailing Address:</b>			
<b>Phone:</b>		<b>Fax:</b>	
<b>Email Address:</b>			

**Stop Sell Notification:**

<b>Contact:</b>			
<b>Phone:</b>		<b>Fax:</b>	
<b>Email Address:</b>			

**Accounting:**

<b>Contact:</b>			
<b>Mailing Address:</b>			
<b>Phone:</b>		<b>Fax:</b>	
<b>Email Address:</b>			

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We are here if you need us.

staySKY Hotels & Resorts  
7011 Grand National Drive, Suite 104, Orlando, Florida 32819

Telephone +1 (407) 992 0430  
Fax +1 (407) 992 0431

**Please send all reservations to:**

**Email [reservations@staysky.com](mailto:reservations@staysky.com)**

Useful contacts for key staff

Mara Sartor - Associate Director of Sales

Telephone US +1 (407)-992-0430 Ext 228  
Mobile US + 1 (407)-242-3071  
Email [msartor@staysky.com](mailto:msartor@staysky.com)

Ashley James - Reservations Manager

Telephone +1 (407) 992 0430 Ext 249  
Email [ajames@staysky.com](mailto:ajames@staysky.com)

Melinda Savarese-Accounts Receivable

Telephone +1 (407) 992 0430 Ext 229  
Email [accounts@staysky.com](mailto:accounts@staysky.com)

**Contract Addendum**

<b>Promotion</b>	<b>2018 # 1 EBO</b>
Property:	Enclave Suites
Date Agreed/Issued:	3 <sup>rd</sup> May 2017

<b>Offer:</b>	15% Discount
<b>Booking Window:</b>	3 <sup>rd</sup> May 2017 – 31 <sup>st</sup> August 2017
<b>Arrival Window:</b>	4 <sup>th</sup> January 2018 – 22 <sup>nd</sup> March 2018 15 <sup>th</sup> April 2018 – 24 <sup>th</sup> December 2018
<b>Blackout Dates:</b>	Existing and notified stop sales will apply
<b>Applicable Room Types:</b>	Deluxe Studios and Two Bedroom Suites
<b>Allocation:</b>	As Per Contractual Agreement

**Terms and Conditions:**

- Notation referencing Promotion **2018 # 1 EBO – 15% Discount** MUST be clearly stated on each individual reservation. If the special offer is not clearly stated on the reservation, the reservation will be booked under the standard contract agreement and “Account” will pay standard agreed rate.
- All reservations should be reported daily to Sky Hotels & Resorts, either via email to: [Reservations@StaySky.com](mailto:Reservations@StaySky.com) or via Fax: (407) 992 0431.
- Offer is NOT combinable with any previously agreed special offer and is only applicable to the agreed contractual rate
- Offer may duplicate based upon length of stay
- Offer is valid and applicable for NEW Bookings only
- This document serves as an addendum to a previously agreed contractual agreement. All terms and conditions of such contractual agreement are applicable to this addendum.

This addendum must be signed by an authorized agent of the Tour Operator and returned acknowledging the Tour Operators full acceptance of all the terms and conditions herein. A countersigned copy will be returned to the Tour Operator. This Addendum contains an entire understanding between parties and is considered as a supplement to all prior agreements regarding subject matter hereof. This Addendum may not be modified, changed or altered by a statement not contained herein, and may only be modified by further written consent signed by both parties.

I, the undersigned, acting as representative for the Tour Operator, fully understand and agree to be bound by the terms and conditions contained herein.

For :	For: Sky Hotels & Resorts
Name:	Name: Mara Sartor
Title:	Title: Associate Director of Sales
Date:	Date:

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<b>Contract Addendum</b>	
<b>Promotion</b>	<b>2018 # 1 EBO</b>
<b>Property:</b>	Hawthorn Suites Lake Buena Vista
<b>Date Agreed/Issued:</b>	3 <sup>rd</sup> May 2017

<b>Offer:</b>	15% Discount
<b>Booking Window:</b>	3 <sup>rd</sup> May 2017 – 31 <sup>st</sup> August 2017
<b>Arrival Window:</b>	4 <sup>th</sup> January 2018 – 22 <sup>nd</sup> March 2018 15 <sup>th</sup> April 2018 – 24 <sup>th</sup> December 2018
<b>Blackout Dates:</b>	Existing and notified stop sales will apply
<b>Applicable Room Types:</b>	One Bedroom Queen Queen Suites
<b>Allocation:</b>	As Per Contractual Agreement

**Terms and Conditions:**


- Notation referencing Promotion **2018 # 1 EBO – 15% Discount** MUST be clearly stated on each individual reservation. If the special offer is not clearly stated on the reservation, the reservation will be booked under the standard contract agreement and “Account” will pay standard agreed rate.
- All reservations should be reported daily to Sky Hotels & Resorts, either via email to: [Reservations@StaySky.com](mailto:Reservations@StaySky.com) or via Fax: (407) 992 0431.
- Offer is NOT combinable with any previously agreed special offer and is only applicable to the agreed contractual rate
- Offer may duplicate based upon length of stay
- Offer is valid and applicable for NEW Bookings only
- This document serves as an addendum to a previously agreed contractual agreement. All terms and conditions of such contractual agreement are applicable to this addendum.

This addendum must be signed by an authorized agent of the Tour Operator and returned acknowledging the Tour Operators full acceptance of all the terms and conditions herein. A countersigned copy will be returned to the Tour Operator. This Addendum contains an entire understanding between parties and is considered as a supplement to all prior agreements regarding subject matter hereof. This Addendum may not be modified, changed or altered by an statement not contained herein, and may only be modified by further written consent signed by both parties.

I, the undersigned, acting as representative for the Tour Operator, fully understand and agree to be bound by the terms and conditions contained herein.

<b>For:</b>	<b>For Sky Hotels &amp; Resorts</b>
<b>Name:</b>	<b>Name: Mara Sartor</b>
<b>Title:</b>	<b>Title: Associate Director of Sales</b>
<b>Date:</b>	<b>Date:</b>

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<b>Contract Addendum</b>	
<b>Promotion</b>	<b>2018 # 1 EBO</b>
<b>Property:</b>	Lake Buena Vista Resort Village and Spa
<b>Date Agreed/Issued:</b>	3 <sup>rd</sup> May 2017

<b>Offer:</b>	15% Discount
<b>Booking Window:</b>	3 <sup>rd</sup> May 2017 – 31 <sup>st</sup> August 2017
<b>Arrival Window:</b>	4 <sup>th</sup> January 2018 – 22 <sup>nd</sup> March 2018 15 <sup>th</sup> April 2018 – 24 <sup>th</sup> December 2018
<b>Blackout Dates:</b>	Existing and notified stop sales will apply
<b>Applicable Room Types:</b>	Two and Three Bedroom Suites
<b>Allocation:</b>	As Per Contractual Agreement

**Terms and Conditions:**

- Notation referencing Promotion **2018 # 1 EBO – 15% Discount** MUST be clearly stated on each individual reservation. If the special offer is not clearly stated on the reservation, the reservation will be booked under the standard contract agreement and “Account” will pay standard agreed rate.
- All reservations should be reported daily to Sky Hotels & Resorts, either via email to: [Reservations@StaySky.com](mailto:Reservations@StaySky.com) or via Fax: (407) 992 0431.
- Offer is NOT combinable with any previously agreed special offer and is only applicable to the agreed contractual rate
- Offer may duplicate based upon length of stay
- Offer is valid and applicable for NEW Bookings only
- This document serves as an addendum to a previously agreed contractual agreement. All terms and conditions of such contractual agreement are applicable to this addendum.

This addendum must be signed by an authorized agent of the Tour Operator and returned acknowledging the Tour Operators full acceptance of all the terms and conditions herein. A countersigned copy will be returned to the Tour Operator. This Addendum contains an entire understanding between parties and is considered as a supplement to all prior agreements regarding subject matter hereof. This Addendum may not be modified, changed or altered by a statement not contained herein, and may only be modified by further written consent signed by both parties.

I, the undersigned, acting as representative for the Tour Operator, fully understand and agree to be bound by the terms and conditions contained herein.

<b>For :</b>	<b>For Sky Hotels &amp; Resorts</b>
<b>Name:</b>	<b>Name: Mara Sartor</b>
<b>Title:</b>	<b>Title: Associate Director of Sales</b>
<b>Date:</b>	<b>Date:</b>

Confidential

## Contract Addendum



<b>Promotion</b>	<b>2018 # 1 EBO</b>
Property:	staySky Suites I. Drive Orlando
Date Agreed/Issued:	3 <sup>rd</sup> May 2017

<b>Offer:</b>	25% Discount
<b>Booking Window:</b>	3 <sup>rd</sup> May 2017 – 31 <sup>st</sup> August 2017
<b>Arrival Window:</b>	4 <sup>th</sup> January 2018 – 22 <sup>nd</sup> March 2018 15 <sup>th</sup> April 2018 – 24 <sup>th</sup> December 2018
<b>Blackout Dates:</b>	Existing and notified stop sales will apply
<b>Applicable Room Types:</b>	One Bedroom Suites
<b>Allocation:</b>	As Per Contractual Agreement

### Terms and Conditions:

- Notation referencing Promotion **2018 # 1 EBO – 25% Discount** MUST be clearly stated on each individual reservation. If the special offer is not clearly stated on the reservation, the reservation will be booked under the standard contract agreement and “Account” will pay standard agreed rate.
- All reservations should be reported daily to Sky Hotels & Resorts, either via email to: [Reservations@StaySky.com](mailto:Reservations@StaySky.com) or via Fax: (407) 992 0431.
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<b>For:</b>	<b>For Sky Hotels &amp; Resorts</b>
<b>Name:</b>	<b>Name: Mara Sartor</b>
<b>Title:</b>	<b>Title: Associate Director of Sales</b>
<b>Date:</b>	<b>Date:</b>

Confidential

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