



**THE SAVOY HOTEL  
SOUTH BEACH MIAMI FLORIDA  
2018-19 FIT NET RATE AGREEMENT  
OCEAN BEDS**

2018-19 DATES	ROOM CATEGORY	NET RATES		ALLOCATION	CUT OFF
		WeekDay (Sun-Thu)	WeekEnd (Fri-Sat)		
<b>MAY 1, 2018- SEP 30, 2018</b>	Traditional Room	132	152	Free Sell	3 days
	One Bedroom Standard Suite	147	173	Free Sell	
	One Bedroom Pool Suite	167	203	Free Sell	
	One Bedroom Ocean View Suite	249	294	Upon Request	
<b>OCT 1, 2018- DEC 31, 2018</b>	Traditional Room	137	178	Free Sell	7 days
	One Bedroom Standard Suite	157	188	Free Sell	
	One Bedroom Pool Suite	188	218	Free Sell	
	One Bedroom Ocean View Suite	279	310	Upon Request	
<b>JAN 1, 2019- APR 30, 2019</b>	Traditional Room	207	229	Free Sell	10 days
	One Bedroom Standard Suite	229	253	Free Sell	
	One Bedroom Pool Suite	245	268	Free Sell	
	One Bedroom Ocean View Suite	321	344	Upon Request	

**RATES:**

Above confidential contracted rates are subject to the following terms. Rates are net, non-commissionable and subject to state/local taxes, currently at 14% plus a daily Resort Fee of \$22 plus 14% tax per room per night (subject to change). Dates subject to WeekDay (Sun, Mon, Tue, Wed, Thu) and WeekEnd (Fri and Sat) rates patterns as outlined. Rates are based on sgl/dbl occupancy. Additional charge for extra person of \$20 per night on room categories that allow. Maximum occupancy for Traditional Rooms is 2 people and Suites 4 people. Children, age Eighteen (18) and under, stay free of charge when sharing room with one adult in existing bedding. Roll-away bed available at \$25 additional plus tax per night in rooms that allow. Cribs are complimentary and upon request. All terms are subject to change.

A Resort Fee of \$22 per room, per night, plus 14% tax will apply to all bookings (includes: WiFi internet access, local and 1-800 dial up calls, 2 chaise lounge chairs at pool or beach, daily newspaper, access to the fitness center and use of the in-room safe (subject to change).) Resort fee charge is mandatory and may be payable by the tour operator/account or directly by the guest locally. All bookings are subject to the established Resort Fee to be applied to the hotel guest upon arrival, unless otherwise notified by the account (see payment procedures to specify). Please notify all guests of the Resort fee charge and advise the hotel if your preference for your account to pay Resort fee or will the guest directly upon check in.

Check-in is 4:00 p.m. and check-out is 12:00 p.m. Early Check-In and Late Check-Out are based upon availability and may be subject to additional charges.

All registered guests checking in must be 21 years of age or older. Valid identification will be required at check-in.

Valet Overnight parking is available at \$30.00 per night plus 14% tax (subject to change). No self-parking available on property.

The Hotel is a non-smoking facility. A deep cleaning fee of \$150 may apply.

The Hotel is Pet Friendly. Pet policy allows small pets (under 25 lbs.). Dogs & cats only, one-time cleaning fee of \$95 will apply. Guests are responsible for any damages made by pet.

Rates quoted are guaranteed to FIT program only. Any bookings of 9 rooms or more are considered a group and subject to availability and rates upon request. Hotel reserves the right to deny bookings that are considered a group.

Any additional charge that may apply will be the responsibility of the guest upon departure unless previously confirmed in writing.

**RESTRICTIONS:**

2 Night minimum stay on Friday and Saturday arrivals valid during JAN 1- MAR 31, 2019.

**PROMOTIONS:** Promotions are subject to Free Sell inventory, all previously notified Stop Sell Dates will be closed for sale and any additional Stop Sell Dates will be notified via email. Promotions are NOT available over Premium Dates or Black Out Dates. Promotions are may be combined with other offers if outlined. Promotions are subject to change. Other restrictions may apply.

- **CONTINENTAL BREAKFAST INCLUDED Promotion** for two people, valid ONLY on all One Bedroom Suites room categories for **MAY 1-SEP 30, 2018** (not valid on Traditional room categories). **Promo Code: SHCB18**

#### MEAL PLANS:

These additional meal packages can be added to the above room rates per person. Rates are inclusive of tax and gratuity.

- \$15 inclusive for Continental Breakfast per person per day
- \$18 inclusive for American Breakfast per person per day
- Kids meal rates (12 and under) are \$10 inclusive for Continental Breakfast and \$12 inclusive for American Breakfast per person per day

#### FREE SALE / UPON REQUEST / STOP SELLS:

Rooms are based on Free Sell as specified on above dates with the specified cut off days. Rooms based Upon Request for the above specified dates and room categories are subject to availability and must be solicited to hotel reservations. It is advised to Sell & Report all bookings to the hotel. Stop Sell Dates (dates are inclusive) will be notified via email as needed. All reservations already confirmed within allotment needs to be reported within 48 hours. No name changes will be allowed after reservation has been confirmed. Dates are subject to change. The hotel reserves the right to revise Black Out and Stop Sell Dates.

#### BLACK OUT DATES:

The following dates will be closed for sale. Inventory is only available upon request and subject to availability. Dates are inclusive and subject to change. Promotions are NOT available during Black-Out Dates.

EVENT	2018 BLACK OUT DATES
Memorial Day	MAY 25-28, 2018
Labor Day	SEP 1-3, 2018
Art Basel	DEC 6-9, 2018
New Year's Holidays	DEC 27, 2018 – JAN 2, 2019

#### ROOM DESCRIPTIONS:

Guestrooms feature pillow-top mattress and European cotton linens, designer toiletries in bathrooms, iHome Alarm Clock & Docking station, mini-fridge, microwave, full size iron and board and hairdryer, safety deposit box.

##### Traditional Room

One Queen Bed. Maximum occupancy 2 people / 300 sq.ft. (23.22 sq.m) approx.

##### One Bedroom Standard Suite

One Queen Bed, Double Pullout Sofa, Maximum occupancy 4 people / 600 sq.ft. (46.45 sq.m) approx.

##### One Bedroom Pool View Suite

One Queen Bed, Double Pullout Sofa, Balconies in some suites (Balconies are on a request basis and cannot be guaranteed), Tropical Pool view. Maximum occupancy 4 people / 600 sq.ft. (46.45 sq.m) approx.

##### One Bedroom Ocean View Suite with Balcony

One King Bed or One Queen Bed, Double Pullout Sofa, Balconies in all suites with Ocean view. Some One Bedroom Ocean view suites connect to Traditional rooms. Maximum occupancy 4 people / 600 sq.ft. (46.45 sq.m) approx.

Kitchenettes available upon request on One Bedroom Suite room categories at \$30 additional per night.

**Guarantee fee for balcony \$30 additional**

**Guarantee fee for kitchenette \$35 additional**

#### PAYMENT POLICY:

**Resort Fee:** All bookings are subject to the established Resort Fee to be applied to the hotel guest upon arrival, unless otherwise notified by the account.

Please indicate (X) if the **Resort Fee** will be paid by your \_\_\_\_\_ACCOUNT or charged to ☒ **GUESTS** directly upon arrival.

**Prepayment:** All bookings are subject to Full Prepayments 10 days prior to guest arrival. If payment has not received 10 days prior to arrival, the reservation will be automatically canceled. If guest arrives at the hotel with a canceled reservation he/she will be checked-in on a space available basis at the current rack rate.

**Direct Billing:** Payments can be made by credit card, check or wire transfer. Direct Billing privileges may be established by submitting a credit application for hotel approval. If approved, all Direct Billing payments will be due upon thirty (30) days of receipt of invoice. Failure to maintain balances up to date may result in ceasing privileges and full prepayment will apply. All payments must be submitted in US Dollars and can be made via credit card, check or wire transfer.

**Virtual Credit Card:** All bookings from accounts with established virtual credit card approval are subject to Full Prepayments to be applied upon guest check in (virtual credit card form will be required for records).

#### Hotel Bank Information:

Bank: City National Bank Bank Address: 1450 Brickell Ave, Suite 100 Miami, FL 33131

Account Name: Savoy Hotel Partners LLC Account #1004764342 Swift # CNBFUS3M Routing #066004367

Accounting contact: TEL 305 532 0200 ext 5261 EMAIL [savoyaccounting@uniquehotelsolutions.com](mailto:savoyaccounting@uniquehotelsolutions.com)

**RESERVATIONS PROCEDURES:**

All FIT Reservations are to be submitted to **UNIQUE HOTEL SOLUTIONS** via email at [savoy@uniquehotelsolutions.com](mailto:savoy@uniquehotelsolutions.com) .

**CANCELLATION POLICY:**

Please note that for no-shows and reservations canceled less than 72 hours in advance of scheduled arrival a one (1) room night charge plus tax will be billed at the confirmed rate. A cancellation number needs to be provided in order to adjust no show charges. All cancellation requests must be sent directly to **UNIQUE HOTEL SOLUTIONS** at via e-mail at [savoy@uniquehotelsolutions.com](mailto:savoy@uniquehotelsolutions.com) .

**MARKETING & LITERATURE:**

Any use of the hotel's logo and photography for the purpose of promoting your product must have prior written approval from the hotel. Any website or printed forms or literature pertaining to reservations must be reviewed and approved in writing by the hotel.

**RATE DISTRIBUTION:**

The hotel protects rate integrity and channel distribution, therefore requires that all FIT net rates remain confidential and distributed with proper mark-up for sale and in parity with the hotel's featured sell rate. FIT net rates are solely for wholesale/B2B distribution and are not to be featured thru online parties without hotel consent. FIT net rates cannot to be sold directly to the consumer or featured on consumer-direct programs for B2C distribution. Should the hotel become aware that FIT net rates are being distributed and sold thru direct channels or featured out of rate parity, such actions will be considered in breach of agreement and the hotel reserves the right to cancel the agreement with the tour operator. Hotel reserves the right to deny bookings from online third parties distribution.

**TERMINATION:**

Either party can cancel this contract with 30 days written notice. Reasons for cancellation may be based on payment history and/or production, change in hotel operations, etc. In the event of renovation, construction or refurbishment of the hotel, or if the hotel for any reason be closed or sold to any third party, the hotel reserves the right to cancel this agreement.

**UNIQUE HOTEL SOLUTIONS:**

Unique Hotel Solutions acts solely as the hotel's sales representative. Unique Hotel Solutions is not liable for any wrongdoing from the hotel directly or indirectly to the tour operator or to the guests/clients of the tour operator. If the hotel ceases to operate, closes its operation, decides to enter into an exclusive agreement with a tour operator; Unique Hotel Solutions will not be liable nor will be subject to offer any compensation to the tour operator or their clients if these acts in any way hurt directly or indirectly tour operator or their clients. Unique Hotel Solutions will always provide assistance if any problem arises between the hotel and the tour operator.

**CONFIRMATION:**

To confirm these terms of agreement please return your signed copy by **MAY 30, 2017** to the attention of the **UNIQUE HOTEL SOLUTIONS** team.

**ON BEHALF OF**

**THE SAVOY HOTEL** 425 Ocean Drive Miami Beach, Florida 33139 TEL 305 532 0200

**ACCEPTED BY:**  
**UNIQUE HOTEL SOLUTIONS**

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Eli Marie Rodriguez, Vice President  
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DATE

Cc: Francine Dryja, DOS  
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**OCEAN BEDS**

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