



2018/19 FIT NET RATE AGREEMENT

Date: 1 May 2017

HOTEL NAME:	LIDO BEACH RESORT (www.lidobeachresort.com)		
ADDRESS:	700 Ben Franklin Drive		
CITY, STATE, ZIP:	Sarasota, FL 34236 U.S.A.		
PHONE:	941 388 2161	FAX:	941 388 3175
CONTACT:	Maria de la Cruz, Area Manager - Travel Industry Sales		
EMAIL:	maria.delacruz@oplhotels.com		

COMPANY:	Ocean Beds (Ocean Holidays/Ocean Florida)		
ADDRESS:	3204 Rolling Oaks Blvd.		
CITY, STATE, ZIP:	Kissimmee, FL 34747		
PHONE:	407 390 6422		
CONTACT:	Mr. Simon Hilton, Head of Product		
EMAIL:	Simon.hilton@ocean-holidays.co.uk +44 (0)2038239825		

DATES	RATES (net/non-commissionable)	
	<i>Deluxe Kitchenette: These units have an outside entrance and are located in the 4-story Main Building. Deluxe Kitchenettes have no guaranteed view.</i>	<i>Jr. Suite Beach View: These units have private balconies and are located in the 14-story South Tower, overlooking the Gulf of Mexico.</i>
01 MAY - 20 DEC 2018	\$151 + \$25.00 Resort Fee	\$259 + \$25.00 Resort Fee
21 DEC - 31 DEC 2018	\$234 + \$25.00 Resort Fee	\$397 + \$25.00 Resort Fee
01 JAN - 14 FEB 2019	\$168 + \$25.00 Resort Fee	\$285 + \$25.00 Resort Fee
15 FEB - 27 APR 2019	\$290 + \$25.00 Resort Fee	\$460 + \$25.00 Resort Fee
28 APR - 30 APR 2019	\$159 + \$25.00 Resort Fee	\$272 + \$25.00 Resort Fee

WEEKEND SURCHARGE:	Friday and Saturday nights except during SPECIAL EVENT dates: \$20 per night surcharge
SPECIAL EVENT DATES/ SURCHARGES/ MIN. NIGHT STAY REQUIREMENTS:	25-27 MAY 2018 , 31 AUG-02 SEP 2018, 21-24 NOV 2018, 15-17 FEB 2019: \$50 per night surcharge and 3 night min. stay required 21-31DEC 2018: 4 night min. stay required 17-21 APR 2019: \$50 per night surcharge and 4 night min. stay required
BLACK OUT DATES:	29 JUN – 04 JUL 2018
EXTRA PERSONS:	Rates apply to one or two persons. Extra person charge is \$10.00 per person, per day
TAXES:	Room Rate and Resort Fee are subject to applicable state and local taxes in effect at time of check-in. The current rate is 12% (7% state tax and 5% bed tax) and is subject to change.
CHILDREN:	Free 16 years and under sharing parent's room
ALLOCATION:	Two (2) Deluxe Kitchenette Four Story Building accommodations daily *Jr. Suite Beach View accommodations are based on a request/space available basis
RELEASE:	03 DAYS: 01 MAY – 20 DEC 2018; 01 JAN – 14 FEB 2019; 28-30 APR 2019 14 DAYS: 21-31 DEC 2018; 15 Feb – 27 Apr 2019
PAYMENT:	Direct Bill (pending approved credit renewal/application). Payment must be made in the form of check (no credit card payments or wire transfer). The Lido Beach Resort will set up and maintain a Master Account in the name of the tour operator/wholesaler. Payment terms – net 30 days. Tour Operator/Wholesaler will pay for accommodation and corresponding taxes. Guests will pay resort fees and corresponding taxes locally.

Unpublished Rates are offered by Hotel expressly and solely for Provider use. The offering or distribution of Unpublished Rates or any other data or information provided by Hotel hereunder, through any consumer facing Internet site or global distribution system booking sites, is expressly forbidden, except as Provider shall notify Hotel and Hotel shall approve such re-distribution in writing (rates are intended for B2B channels only).



The accommodation rate and resort fee provides guests with: In-room bottled water (2 per day), in-room bag of microwave popcorn (1 per day), wireless Internet, pool towel service at the resort pools, beach chairs for use on resort's private beach, daily shuttle service to and from St. Armand's Circle (8 a.m.–10:30 p.m.), use of the Fitness Center, daily newspaper, access to business center for computing and printing needs, unlimited local calls and toll-free number access. There is a self-parking charge of \$15 per night. Rollaway beds are available upon request at \$10 per night.

PENALTY CHARGES: If cancellation is necessary, notification of **72 hours prior to arrival** is required to avoid cancellation penalty. Cancellation/No Show penalty is **one night's revenue plus corresponding taxes**. Delayed arrivals or early departure notice must be received **72 hours prior to arrival** to avoid **one night's revenue plus corresponding taxes**. Upon check-in, balance of charges for reserved date(s) is non-refundable.

CONTRACT TERMS: Hotel reserves the right to cancel contract with thirty (30) day notification for tour operator's lack of professional ethics, payment default or any other reason deemed necessary by the hotel.

KEY CONTACTS

SALES (for contract inquiries)

Maria de la Cruz, Area Manager - Travel Industry Sales
Ocean Properties Hotels, Resorts & Affiliates
Regional Sales Office: 442 Gulf of Mexico Drive | Longboat Key, Florida | 34228 | U.S.A.
P: 941 387 1588 | F: 941 387 1617 | E: maria.delacruz@oplhoteles.com

RESERVATIONS

Reservation requests, changes, and cancellations: reservations@lido beachresort.com
Above allotment requests: Angela Henley, Inventory Manager, angela.henley@oplhoteles.com

PAYMENTS Forward all payments to:

Lido Beach Resort Accounting Department
700 Ben Franklin Drive | Sarasota, Florida | 34236 | U.S.A.
P: 941 388 2161 | F: 941 388 3175

The Lido Beach Resort and **Ocean Beds (Ocean Holidays/Ocean Florida)** have agreed to, and have executed this Agreement by their authorized representatives as of the dates indicated below.

Organization: Ocean Beds	Hotel: Lido Beach Resort
Name: Simon Hilton	Name: Maria de la Cruz
Title: Head of Product	Title: Area Manager - Travel Industry Sales Ocean Properties Hotels, Resorts & Affiliates
Signature:	Signature:
Date: 22nd may 2017	Date:

Please provide information below:

Accounting Inquiries Name/Title: Scott Grafton
Accounting Inquiries Email / Phone / Fax: payables@oceanbeds.com
Invoices Email: payables@oceanbeds.com Stop Sel. Email: stopsales@ocean-holidays.co.uk