



AT LIDO BEACH, SARASOTA FL

2018/19 FIT NET RATE AGREEMENT

Date: 28 April 2017

HOTEL NAME:	SANDCASTLE RESORT AT LIDO BEACH (www.sandcastlelido beach.com)		
ADDRESS:	1540 Ben Franklin Drive		
CITY, STATE, ZIP:	Sarasota, FL 34236 U.S.A.		
PHONE:	941 388 2181	FAX:	941 388 2655
CONTACT:	Maria de la Cruz, Area Manager - Travel Industry Sales		
EMAIL:	maria.delacruz@oplhotels.com		
COMPANY:	Ocean Beds (Ocean Holidays/Ocean Florida)		
ADDRESS:	3204 Rolling Oaks Blvd.		
CITY, STATE, ZIP:	Kissimmee, FL 34747		
PHONE:	407 390 6422		
CONTACT:	Mr. Simon Hilton, Head of Product		
EMAIL:	Simon.hilton@ocean-holidays.co.uk +44 (0)2038239825		
DATES	RATES (net/non-commissionable)		
	Non View Room	Courtyard/Poolside Room	Gulf Front Room
01 MAY – 20 DEC 2018	\$109 + \$12.50 resort fee	\$129 + \$12.50 resort fee	\$189 + \$12.50 resort fee
21 DEC – 31 DEC 2018	\$171 + \$12.50 resort fee	\$192 + \$12.50 resort fee	\$253 + \$12.50 resort fee
01 JAN – 14 FEB 2019	\$125 + \$12.50 resort fee	\$145 + \$12.50 resort fee	\$205 + \$12.50 resort fee
15 FEB – 27 APR 2019	\$186 + \$12.50 resort fee	\$206 + \$12.50 resort fee	\$267 + \$12.50 resort fee
28 APR – 30 APR 2019	\$114 + \$12.50 resort fee	\$134 + \$12.50 resort fee	\$194 + \$12.50 resort fee
WEEKEND SURCHARGE:	Friday and Saturday nights except during SPECIAL EVENT dates: \$20 per night surcharge Friday and Saturday night surcharge waived for stays of 7 nights or more		
SPECIAL EVENT DATES/ SURCHARGES/ MIN. NIGHT STAY REQUIREMENTS:	25-27 MAY 2018 , 31 AUG-02 SEP 2018, 21-24 NOV 2018, 06-10 DEC 2018: \$20 per night surcharge and 3 night min. stay required 21-31DEC 2018: 4 night min. stay required 15-17 FEB 2019: \$30 per night surcharge and 3 night min. stay required 17-21 APR 2019: \$30 per night surcharge and 4 night min. stay required		
BLACK OUT DATES:	29 JUN – 04 JUL 2018		
VALUE ADDED:	Early Booking Bonus: 10% off FIT Net Rates (3 night minimum stay) <u>Book Dates:</u> now through 31 MAR 2018 <u>Travel Dates:</u> For bookings arriving beginning 01 MAY 2018 and departing no later than 20 Dec 2018		
RATES APPLY TO:	1-4 PERSONS		
TAXES:	Room Rate and Resort Fee are subject to applicable state and local taxes in effect at the time of check-in. The current rate is 12% (7% state tax and 5% bed tax) and is subject to change.		
CHILDREN:	Free 16 years and under sharing parents' room		
ALLOCATION:	Two 2) Non View Rooms, Two (2) Courtyard/Poolside Rooms; One (1) Gulf Front Rooms All other room types are subject to availability/Bookings are based on request/space available basis		
RELEASE:	03 DAYS: 01 MAY – 20 DEC 2018; 01 JAN – 14 FEB 2019; 28-30 APR 2019 14 DAYS: 21-31 DEC 2018; 15 FEB – 27 APR 2019		
PAYMENT:	Direct Bill (pending approved credit renewal/application). Payment must be made in the form of check (no credit card payments or wire transfers). The Sandcastle Resort at Lido Beach will set up and maintain a Master Account in the name of the Tour Operator/Wholesaler. Payment terms – net 30 days. Tour Operator/Wholesaler will pay for accommodations and corresponding taxes. Resort Fees and corresponding taxes will be paid by guests locally.		



Unpublished Rates are offered by Hotel expressly and solely for Provider use. The offering or distribution of Unpublished Rates or any other data or information provided by Hotel hereunder, through any consumer facing Internet site or global distribution system booking sites, is expressly forbidden, except as Provider shall notify Hotel and Hotel shall approve such re-distribution in writing (rates are intended for B2B channels only).

PENALTY CHARGES: If cancellation is necessary, notification of **72 hours prior to arrival** is required to avoid penalty. Cancellation/No Show penalty is **one night's revenue plus corresponding taxes**. Delayed arrivals or early departure notice must be received **72 hours prior to arrival** to avoid **one night's revenue plus corresponding taxes**. Upon check-in, balance of charges for reserved date(s) is non-refundable.

CONTRACT TERMS: Hotel reserves the right to cancel contract with thirty (30) day notification for tour operator's lack of professional ethics, payment default or any other reason deemed necessary by the hotel.

KEY CONTACTS

SALES

Maria de la Cruz, Area Manager - Travel Industry Sales
Ocean Properties, Ltd. Hotels and Resorts & Affiliates
Regional Sales Office: 442 Gulf of Mexico Drive | Longboat Key, Florida | 34228 | U.S.A.
P: 941 387 1588 | F: 941 387 1617 | E: maria.delacruz@oplhoteles.com

RESERVATIONS

All reservation requests, changes, cancellations and above allotment requests must be confirmed by the hotel directly.
Send to: reservations@sandcastlelido beach.com.

PAYMENTS Forward all payments to:

Sandcastle Resort at Lido Beach
1000 Market Street | Building One, Suite 300 | Stop 0250 | Portsmouth, New Hampshire | 03801 | U.S.A.
P: 603 559 2100 | F: 603 427 0995

The Sandcastle Resort at Lido Beach and **Ocean Beds (Ocean Holidays/Ocean Florida)** have agreed to, and have executed this Agreement by their authorized representatives as of the dates indicated below.

Organization: Ocean Beds	Hotel: Sandcastle Resort at Lido Beach
Name: Simon Hilton	Name: Maria de la Cruz
Title: Head of Product	Title: Area Manager, Travel Industry Sales Ocean Properties, Ltd. Hotels and Resorts & Affiliates
Signature:	Signature:
Date: 22th may 2017	Date:

Please provide information below:

Accounting Inquiries Contact Name / Title: Scott Grafton
Accounting Inquiries Email / Phone / Fax: payables@oceanbeds.com
Invoices Email: payables@oceanbeds.com Stop Sell Email: stopsales@ocean-holidays.co.uk