

GRAND BEACH HOTEL

MIAMI BEACH

Issued: May 23, 2017

2017-2018 NET WHOLESALE CONTRACT

This letter represents an agreement for the 2017-2018 Net Wholesale rates between **Grand Beach Hotel Miami Beach** and **Ocean Beds**.

Simon Hilton

Ocean Beds

Kissimmee, Florida, 34747

Telephone: (407) 309-6422/6423 / Email: Simon.Hilton@Ocean-Holidays.co.uk

Room Type	Dec 22 2017 to Jan 1 2018	Jan 2 to Mar 29 2018	April 8 to May 31 2018	Jun 1 to Jun 30 2018	Jul 1 to Aug 18 2018	Aug 19 to Sep 30 2018	Oct 1 to Dec 20 2018	Rates valid for # of adults	Max. Occ.
Pool View	\$340	\$235	\$170	\$133	\$160	\$133	\$160	1 – 2	4
Partial Ocean View	\$360	\$255	\$190	\$153	\$180	\$153	\$180	1 – 2	4
Ocean Front	\$395	\$290	\$220	\$185	\$210	\$185	\$210	1 – 2	4
2 Bedroom Bay Front	\$535	\$430	\$330	\$235	\$320	\$235	\$320	1 – 4	6
2 Bedroom Ocean Front	\$665	\$560	\$400	\$320	\$400	\$320	\$400	1 - 4	6

SPECIAL EVENTS RATES

February 15-18, 2018	
Pool View	\$330
Partial Ocean View	\$350
Ocean Front	\$385
2 Bedroom Bay Front	\$520
2 Bedroom Ocean Front	\$650
3 night minimum stay	

March 22-25, 2018	
Pool View	\$330
Partial Ocean View	\$350
Ocean Front	\$385
2 Bedroom Bay Front	\$520
2 Bedroom Ocean Front	\$650
3 night minimum stay	

March 30-April 7, 2018	
Pool View	\$235
Partial Ocean View	\$255
Ocean Front	\$290
2 Bedroom Bay Front	\$430
2 Bedroom Ocean Front	\$560
3 night minimum stay	

May 26-28, 2018	
Pool View	\$200
Partial Ocean View	\$220
Ocean Front	\$255
2 Bedroom Bay Front	\$395
2 Bedroom Ocean Front	\$520
3 night minimum stay	

December 6-9 2018	
Pool View	\$330
Partial Ocean View	\$350
Ocean Front	\$385
2 Bedroom Bay Front	\$520
2 Bedroom Ocean Front	\$650
3 night minimum stay	

RESORT FEE

The above room rates are subject to a \$24.00 Daily Resort Fee plus 14% tax (subject to change without notice).

PROMOTIONS

- **4th Night Free** for all room types from January 2 to March 29; July 1- August 18, 2018.
- **3rd Night Free** for all room types from April 8- June 30; August 19- December 20, 2018. (Excludes all special events: February 15-18 2018, March 22-25, 2018, March 30- April 7, 2018, May 26-28, 2018, and December 6-10, 2018).
- **Kids Eat Free** (under 12 with a paying adult) from April 8 – December 20, 2018 for lunch and dinner **ONLY**.

Promotions must be requested in writing on each booking in order to be honored.

NOTES

- American Breakfast Buffet is \$30.00 all-inclusive per person (subject to change). Children 4-12 all inclusive \$16.50 per person (subject to change) and children 3 and under are free.
- All rates are quoted in US dollars; all rates are quoted per “suite” per night.
- Extra adult is \$20 per night (subject to 14% tax).
- Minimum age for check-in: 21 years.
- Children age eighteen (18) and under stay free of charge when sharing room with an adult.
- No roll-away beds allowed. Cribs are complimentary and subject to availability.
- Reservations that cross seasonal dates will be billed at the prevailing date rate. The net rate will increase or decrease on the date specified on this contract.
- Rates are NON-COMMISSIONABLE and are subject to state sales and local bed taxes, currently 14% (subject to change).
- **These rates cannot be sold directly to the public and/or the internet as room-only product and apply to wholesaler individual reservations only. If Grand Beach Hotel Miami Beach becomes aware that these rates are being sold to our GDS partners, and/or via B2C/OTA websites, the contract will be cancelled immediately.**
- Valet parking is available at a rate of \$42.00 plus tax per car per night plus 7% tax (subject to change without notice).
- CHECK-IN time is 4:00PM; CHECK-OUT time is 12:00PM noon. Any request for late check-out must be approved by the Grand Beach Hotel Miami Beach’s Front Office Manager on day of departure and will be subject to availability. A fee may apply depending on actual departure time.
- One night plus tax will be charged for early departures.

MINIMUM STAY REQUIREMENTS

All reservations must comply with the minimum stay requirements. Minimum stays on a reservation are in effect when arrival date falls within stated dates below:

Special Events	Effected Dates	Minimum Requirement
Miami Boat Show	February 15-18, 2018	3 Nights
WMC/Ultra	March 22-25, 2018	3 Nights
Passover	March 30-April 7, 2018	3 Nights
Memorial Day	May 26-28, 2018	3 Nights
Art Basel	December 6-9, 2018	3 Nights

SUITE ALLOTMENT / ROOM AVAILABILITY

Reservations that are within your allotment can be sold on a sell and report basis until your cutoff date, in accordance with the room allotments below. Reservation requests after the cutoff date will be confirmed at the available wholesale rate, depending on the room category available. We reserve the right to review your allotment after an initial 180-day period.

	Dec 22, 2017 to January 1, 2018	January 2, 2018 to March 29, 2018	March 30, 2018 to December 20, 2018
CUT-OFF	10 Days	7 Days	3 Days
Pool View	Free Sale	Free Sale	Free Sale
Partial Ocean View	Free Sale	Free Sale	Free Sale
Ocean Front	Free Sale	Free Sale	Free Sale
Two Bedroom Suite Bay Front	2	2	2
Two Bedroom Suite Ocean Front	2	2	2

BLACKOUT DATES

Grand Beach Hotel Miami Beach reserves the right to increase black-out dates and stop sales. Stop sells will be communicated via e-mail. All reservations already confirmed within allotment needs to be reported within 48 hours. No name changes will be allowed after reservation has been confirmed.

ROOM DESCRIPTIONS

Suites: Oversized guestroom with either Pool, Bay, Partial Ocean or Ocean Front views. Suites are furnished with 1 King bed, and most feature 1 Queen Sleeper sofa, and 2 bathrooms. All suites provide 2 flat-screen TVs, a mini-bar, wet-bar, coffee-maker, wireless internet access, in-room safe and 48 premium TV-channels (including 7 international and 11 movie channels). Most suites offer a balcony. No Roll-away Beds allowed. Approximately 450 sq. ft. Maximum occupancy: 4 guests.

Two Bedroom Suite: Corner Suites with either Bay Front or Ocean Front views. Suites are furnished with 1 King Bed, 2 Double Beds in 2nd bedroom and 1 Queen Sleeper sofa. All suites provide 3 flat-screen TVs, mini-bar, wet-bar, coffee-maker, wireless internet, in-room safe and 48 premium TV-channels (including 7 international and 11 movie channels). All suites offer a balcony. No Roll-away Beds allowed. Approximately 840 sq. ft. Maximum occupancy: 6 guests.

SMOKING POLICY

Grand Beach Hotel Miami Beach has designated smoking rooms. Please advise the Front Desk if you are requesting a smoking room. A \$300 deep cleaning fee will be charged to your room bill for smoking inside of non-smoking suites. Smoking is permitted on outdoor areas and balconies.

PET POLICY

Small Pets are permitted. A \$50.00 plus tax nightly fee applies. A \$100.00 deposit will be required at check in to recover any damages. This deposit is refundable.

RESERVATIONS

Reservations are to be sent via e-mail at Reservations@GrandBeachHotel.com.

PAYMENT & CREDIT POLICY

Prepayment for room and tax are to be made no later than five (5) business days prior to arrival date. Should prepayment not be received, reservations are subject to cancellation. **Credit card payments will be assessed a 4% fee over total. Payments by wire transfer, company check and cashier's check will not incur any fees.**

CANCELLATION POLICY

Please note that for no-shows and reservations canceled less than 72 hours in advance of scheduled arrival a one (1) room night charge plus tax will be billed at the confirmed rate. A cancellation number needs to be provided in order to adjust no show charges.

NOTE: Reservations for stays December 22, 2017 – January 1, 2018 must be cancelled by December 1, 2017 or a one-night cancellation charge will apply.

INCIDENTAL CHARGES

Please be aware, each individual guest will be responsible for incidental charges to be paid upon departure. To guarantee these charges, we require a credit card at time of check-in. Grand Beach Hotel Miami Beach will authorize the provided credit card for the amount of the estimated incidentals for the entire stay. We will be unable to register any guest that is not able to provide sufficient credit to cover their incidental charges upon arrival.

GROUP RESERVATIONS & CONDITIONS

Group reservations must be for a minimum of ten (10) suites or more. Group suite commitments are subject to space and group suite rate availability. Please send all group requests to Natalie Orr at norr@grandbeachhotel.com.

SUITE NIGHT PRODUCTION GUARANTEE

In order for **Ocean Beds** to receive this special rate agreement, Grand Beach Hotel Miami Beach requires a minimum production of 400 suite nights to be booked during this agreement validity period.

CONTACT INFORMATION

Contact	Address	Telephone	Fax
Contracting - Natalie Orr norr@grandbeachhotel.com	4835 Collins Avenue Miami Beach, FL 33140	786-369-1586	305-538-8023
Reservations reservations@grandbeachhotel.com	4835 Collins Avenue Miami Beach, FL 33140	786-369-1571	305-647-2341
Accounting – Silvia Alvarez salvarez@grandbeachhotel.com	4835 Collins Avenue Miami Beach, FL 33140	305-538-8666 Ext: 4585	305-572-7005

ACCEPTANCE

If **Ocean Beds** is in agreement with all of the above-mentioned terms and conditions, please sign this agreement and return it by **June 2, 2017**.

ACCEPTANCE BY THE AGENT

Simon Hilton
Director of Production
Ocean Beds

Signature: _____

Date: 15th June 2017

ACCEPTANCE BY THE HOTEL

Natalie Orr
Area Director of Sales
Grand Beach Hotel Miami Beach

Signature: _____

Date: _____

Handwritten signature and date:
173611117
15th 6/1/17