



This Net Rate Adjustment Addendum to the *2016/2017 Westgate Resort Leisure Sales Wholesale Contract Agreement* by and between **Westgate Marketing, LLC.**, whose mailing address is 2801 Old Winter Garden Road, Ocoee, FL 34761, and **Ocean Holidays** is made and entered into this 1<sup>st</sup> Day of February, 2016 and incorporates all of the terms and conditions contained therein.

**Westgate Marketing, LLC** and **Ocean Holidays** entered into that certain *2016/2017 Westgate Resort Leisure Sales Wholesale Contract Agreement*, including any amendments, if any. Without limiting the foregoing, the parties hereto agree to the following:

- 1) The terms of this Addendum shall begin and expire based on applicable booking and travel dates and replaces any other promotions currently in place.
- 2) During the Addendum Term, Hotel shall provide a net rate adjustment for the rooms based on the following promotion:

**Promotion Details:**

Booking Dates	Travel Dates	Room Types	Promotional Offer	Resort	Reservations Must State
<b>February 01<sup>st</sup>, 2016 To September 30<sup>th</sup>, 2016</b>	<b>January 03, 2017 To December 21<sup>st</sup>, 2017</b>	All room types* <b>*Except:</b> Three Bedroom Four Bedroom	15% Discount off of 3 night min LOS	Westgate Blue Tree Westgate Leisure Resort Westgate Lakes Resort & Spa Westgate Palace Resort Westgate Vacation Villas Resort & Spa Westgate Town Center Resort & Spa Westgate Towers Resort	<b>15% Discount off of 3 night min LOS</b>
<ul style="list-style-type: none"> <li>❖ Booking must fall 100% within travel window to qualify and not run over any blackout dates during travel window.</li> <li>❖ Not valid for group reservations and cannot be combined with other discounts, EBO, promotions or offers and will supersede any existing offers or promos unless otherwise instructed.</li> <li>❖ Rates valid for <b>NEW</b> reservations <b>ONLY</b></li> <li>❖ <b>Closeout Dates: Please refer to existing closeouts sent previously by e-mail</b></li> <li>❖ <b>Blackout Dates for this promotion: February 17<sup>th</sup> – February 20<sup>th</sup>, 2017 (ALL), February 24 – February 26, 2017 (WG Blue Tree &amp; Leisure ONLY), March 10, 2017 – April 16, 2017 (ALL) &amp; June 23, 2017 – August 12, 2017 (ALL)</b></li> <li>❖ Taxes are not included in the net rate</li> <li>❖ Nights are consecutive</li> <li>❖ <b>Promotion applies to B2B booking channels only</b></li> <li>❖ Westgate Resorts reserves the right to end or replace this promotion earlier than the end date of the booking window based on occupancy and availability. Should the promotion end early, the <b>Ocean Holidays</b> will have 24 hours to submit all reservations that would qualify for the promotion.</li> <li>❖ <b>Reservation must state: 15% Discount off of 3 night min LOS</b></li> </ul>					

- 3) **Ocean Holidays** further understands and agrees that **Westgate Marketing LLC.**, is only requesting the net rate adjustment during the Addendum Term. **Ocean Holidays** understands and agrees that **Westgate Marketing LLC.**, is under no obligation to continue the net rate adjustment after the Addendum Term.
- 4) Except as specifically amended by this Addendum, all other terms and conditions of the Agreement shall remain in full force and effect, and the parties hereby ratify and confirm the terms and conditions of the Agreement as amended.

Should the terms and conditions of the Agreement conflict with the terms and conditions of this Addendum, the terms and conditions of this Addendum shall control.

By signing where indicated below, **Westgate Marketing, LLC** and **Ocean Holidays** are bound by the terms and conditions of this Addendum.

For: **Westgate Marketing LLC.**

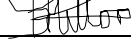
By: \_\_\_\_\_  
(Authorized Signature)

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

For **Company: Ocean Holidays**

By:   
(Authorized Signature)

\_\_\_\_\_  
Simn Hilton  
Print Name

\_\_\_\_\_  
12th February 2016  
Date

\_\_\_\_\_  
Title Head of Product USA

Initials SPH