



**THE SAVOY HOTEL
SOUTH BEACH MIAMI FLORIDA
2017-18 FIT NET RATE AGREEMENT
OCEAN BEDS**

We are pleased to confirm in this agreement the following rates and terms:

DATES	ROOM CATEGORY	NET RATES		ALLOCATION	CUT OFF
		WeekDay (Sun-Thu)	WeekEnd (Fri-Sat)		
MAY 1, 2017- SEP 30, 2017	Traditional Room	157	187	Free Sell	3 days
	One Bedroom Standard Suite	177	207	Free Sell	
	One Bedroom Pool Suite	207	237	Upon Request	
	One Bedroom Ocean View Suite	307	337	Upon Request	
OCT 1, 2017- DEC 31, 2017	Traditional Room	178	213	Free Sell	7 days
	One Bedroom Standard Suite	198	233	Free Sell	
	One Bedroom Pool Suite	228	263	Upon Request	
	One Bedroom Ocean View Suite	328	363	Upon Request	
JAN 1, 2018- APR 30, 2018	Traditional Room	272	302	Free Sell	10 days
	One Bedroom Standard Suite	302	332	Free Sell	
	One Bedroom Pool Suite	322	352	Upon Request	
	One Bedroom Ocean View Suite	422	452	Upon Request	

RATES:

Rates are net, non-commissionable and subject to state/local taxes, currently at 14% plus a daily Resort Fee of \$18 plus 14% tax per room per night (subject to change). Dates subject to WeekDay (Sun-Thu) and WeekEnd (Fri-Sat) rates patterns as outlined. Rates are based on sgl/dbl occupancy. Additional charge for extra person of \$20 per night. Children, age Eighteen (18) and under, stay free of charge when sharing room with adult in existing bedding. Roll-away bed available at \$25 additional plus tax per night in rooms that allow. Cribs are complimentary and upon request. Maximum occupancy for Traditional Rooms is 2 people and Suites 4 people.

A Resort Fee of \$18.00 per day, per room, plus 14% tax will apply to all bookings (includes: WiFi internet access, local and 1-800 dial up calls, 2 chaise lounge chairs at pool or beach, daily newspaper, access to the fitness center and use of the in-room safe (subject to change.) Resort fee charge is mandatory and may be payable by the tour operator/account or directly by the guest locally. All bookings are subject to the established Resort Fee to be applied to the hotel guest upon arrival, unless otherwise notified by the account (see payment procedures to specify). Please notify all guests of the Resort fee charge and advise the hotel if your preference for your account to pay Resort fee or will the guest directly upon check in.

Check-in is 4:00 p.m. and check-out is 12:00 p.m. Early Check-In and Late Check-Out are based upon availability and may be subject to additional charges.

All registered guests checking in must be 21 years of age or older. Valid identification will be required at check-in.

Valet Overnight parking is available at \$30.00 per night plus 14% tax (subject to change). No self-parking available on property.

The Hotel is a non-smoking facility. A deep cleaning fee of \$150 may apply.

The Hotel is Pet Friendly. Pet policy allows small pets (under 25 lbs.). Dogs & cats only, one-time cleaning fee of \$95 will apply. Guests are responsible for any damages made by pet.

Rates quoted are guaranteed to FIT program only. Any groups of 9 rooms or more are subject to availability and rates upon request. Any additional charge that may apply will be the responsibility of the guest upon departure unless previously confirmed in writing.

RESTRICTIONS:

2 Night minimum stay on Friday and Saturday arrivals valid over: Jan 1-31, 2018

3 Night minimum stay on Friday and Saturday arrivals valid over: Feb 1-28, 2018; Mar 1-31, 2018

PROMOTIONS: Promotions are subject to Free Sell inventory, all previously notified Stop Sell Dates will be closed for sale and any additional Stop Sell Dates will be notified via email. Promotions are NOT available over Premium Dates or Black Out Dates. Promotions are NOT combinable unless otherwise specified. Promotions are subject to change. Other restrictions may apply.

- **CONTINENTAL BREAKFAST INCLUDED Promotion** for two people, valid ONLY on all One Bedroom Suites room categories for JUN 1-SEP 30, 2017.
Promo Code: SHCB17
- **EARLY BIRD BONUS** discounted rates based on outlined travel and booking windows. Promotions are NOT valid over Premium Dates or Blackout Dates. EBB promotions may NOT be combined with any other offers.

EBB DATES & TERMS MAY-DEC 2017	ROOM CATEGORY	EBB PROMO NET RATES	
		WeekDay (Sun-Thu)	WeekEnd (Fri-Sat)
EBB 10% OFF Travel Window: MAY 1-SEP 30, 2017 Booking Window Now thru DEC 31, 2016 Promo Code: SMS17	Traditional Room	142	169
	One Bedroom Standard Suite	160	187
	One Bedroom Pool Suite	187	214
	One Bedroom Ocean View Suite	277	304
EBB 10% OFF Travel Window: OCT 1-DEC 31, 2017 Booking Window Now thru DEC 31, 2016 Promo Code: SOD17	Traditional Room	161	192
	One Bedroom Standard Suite	179	210
	One Bedroom Pool Suite	206	237
	One Bedroom Ocean View Suite	296	327

MEAL PLANS:

These additional meal packages can be added to the above room rates per person. Rates are inclusive of tax and gratuity.

- \$15 inclusive for Continental Breakfast per person per day
- \$18 inclusive for American Breakfast per person per day
- Kids meal rates (12 and under) are \$10 inclusive for Continental Breakfast and \$12 inclusive for American Breakfast per person per day

FREE SALE / UPON REQUEST / STOP SELLS:

Rooms are based on Free Sell as specified on above dates with the specified cut off days. Rooms based Upon Request for the above specified dates and room categories are subject to availability and must be solicited to hotel reservations. It is advised to Sell & Report all bookings to the hotel. Stop Sell Dates (dates are inclusive) will be notified via email as needed. All reservations already confirmed within allotment needs to be reported within 48 hours. No name changes will be allowed after reservation has been confirmed. Dates are subject to change. The hotel reserves the right to revise Black Out and Stop Sell Dates.

BLACK OUT DATES:

The following dates will be closed for sale. Inventory is only available upon request and subject to availability. Dates are inclusive and subject to change. Promotions are NOT available during Black-Out Dates.

EVENT	2017 BLACK OUT DATES
Independence Day	JUN 30-JUL 3, 2017
Labor Day	SEP 1-3, 2017
Thanksgiving	NOV 23-26, 2017
Art Basel	TBD
Holidays	DEC 22,2017 – JAN 1, 2018

ROOM DESCRIPTIONS:

Guestrooms feature pillow-top mattress and European cotton linens, designer toiletries in bathrooms, iHome Alarm Clock & Docking station, mini-fridge, microwave, full size iron and board and hairdryer, safety deposit box.

Traditional Room

One Queen Bed. Maximum occupancy 2 people / 300 sq.ft. (23.22 sq.m) approx.

One Bedroom Standard Suite

One Queen Bed, Double Pullout Sofa, Maximum occupancy 4 people / 600 sq.ft. (46.45 sq.m) approx.

One Bedroom Pool View Suite

One Queen Bed, Double Pullout Sofa, Balconies in some suites (Balconies are on a request basis and cannot be guaranteed), Tropical Pool view. Maximum occupancy 4 people / 600 sq.ft. (46.45 sq.m) approx.

One Bedroom Ocean View Suite with Balcony

One King Bed or One Queen Bed, Double Pullout Sofa, Balconies in all suites with Ocean view. Some One Bedroom Ocean view suites connect to Traditional rooms. Maximum occupancy 4 people / 600 sq.ft. (46.45 sq.m) approx.

Kitchenettes available upon request on One Bedroom Suite room categories at \$30 additional per night.

Guarantee fee for balcony \$30 additional

Guarantee fee for kitchenette \$35 additional

PAYMENT POLICY:

Resort Fee: All bookings are subject to the established Resort Fee to be applied to the hotel guest upon arrival, unless otherwise notified by the account.

Please indicate **(X)** if the **Resort Fee** will be paid by your **ACCOUNT** or charged to ✓ **GUESTS** directly upon arrival.

Prepayment: All bookings are subject to Full Prepayments 10 days prior to guest arrival. If payment has not received 10 days prior to arrival, the reservation will be automatically canceled. If guest arrives at the hotel with a canceled reservation he/she will be checked-in on a space available basis at the current rack rate.

Direct Billing: Payments can be made by credit card, check or wire transfer. Direct Billing privileges may be established by submitting a credit application for hotel approval. If approved, all Direct Billing payments will be due upon thirty (30) days of receipt of invoice. Failure to maintain balances up to date may result in ceasing privileges and full prepayment will apply. All payments must be submitted in US Dollars and can be made via credit card, check or wire transfer.

Virtual Credit Card: All bookings from accounts with established virtual credit card approval are subject to Full Prepayments to be applied upon guest check in (virtual credit card form will be required for records).

Hotel Bank Information:

Account Name: Savoy Hotel Partners / Account#5739957248 / Routing #121000248 / SWIFT # WFBUS6S

Wells Fargo Bank N.A. 1525 West W.T. Harris Blvd. Charlotte NC 28262

Accounting contact: Accounting Department; TEL 305.532.0200 ext 5261; EMAIL accounting@savoymiami.com

RESERVATIONS PROCEDURES:

All FIT Reservations are to be submitted to **UNIQUE HOTEL SOLUTIONS** via email at savoy@uniquehotelsolutions.com .

CANCELLATION POLICY:

Please note that for no-shows and reservations canceled less than 72 hours in advance of scheduled arrival a one (1) room night charge plus tax will be billed at the confirmed rate. A cancellation number needs to be provided in order to adjust no show charges. All cancellation requests must be sent directly to **UNIQUE HOTEL SOLUTIONS** at via e-mail at

savoy@uniquehotelsolutions.com .

MARKETING & LITERATURE:

Any use of the hotel's logo and photography for the purpose of promoting your product must have prior written approval from the hotel. Any website or printed forms or literature pertaining to reservations must be reviewed and approved in writing by the hotel.

RATE DISTRIBUTION:

The hotel protects rate integrity and channel distribution, therefore requires that all FIT net rates remain confidential and distributed with proper mark-up for sale and in parity with the hotel's featured sell rate. FIT net rates are solely for wholesale/B2B distribution and are not to be featured thru online parties without hotel consent. FIT net rates cannot to be sold directly to the consumer or featured on consumer-direct programs for B2C distribution. Should the hotel become aware that FIT net rates are being distributed and sold thru direct channels or featured out of rate parity, such actions will be considered in breach of agreement and the hotel reserves the right to cancel the agreement with the tour operator.

SIGNAGE AND DISPLAYS:

No signage of any kind or courtesy desk is permitted in the lobby or public areas. It will be our pleasure to coordinate such needs through our sales office.

TERMINATION:

Either party can cancel this contract with 30 days written notice. Reasons for cancellation may be based on payment history and/or production, change in hotel operations, etc. In the event of renovation, construction or refurbishment of the hotel, or if the hotel for any reason be closed or sold to any third party, the hotel reserves the right to cancel this agreement.

UNIQUE HOTEL SOLUTIONS:

Unique Hotel Solutions acts solely as the hotel's sales representative. Unique Hotel Solutions is not liable for any wrongdoing from the hotel directly or indirectly to the tour operator or to the guests/clients of the tour operator. If the hotel ceases to operate, closes its operation, decides to enter into an exclusive agreement with a tour operator; Unique Hotel Solutions will not be liable nor will be subject to offer any compensation to the tour operator or their clients if these acts in any way hurt directly or indirectly tour operator or their clients. Unique Hotel Solutions will always provide assistance if any problem arises between the hotel and the tour operator.

CONFIRMATION:

A signed copy of this agreement, along with a sample voucher has to be sent by **MAY 30, 2016** prior to the **SAVOY HOTEL** honoring this agreement. To confirm the agreement please return your signed copy to Cristina Calisto at ccalisto@uniquehotelsolutions.com via email or fax at 305 674 9115 at **UNIQUE HOTEL SOLUTIONS**.

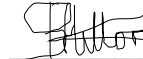
ON BEHALF OF

THE SAVOY HOTEL 425 Ocean Drive Miami Beach, Florida 33139 Tel (305) 532-0200

**ACCEPTED BY:
UNIQUE HOTEL SOLUTIONS**

Maria Elena Kaldani, President
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DATE

OCEAN BEDS

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